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| Form | - | - | - |

Department of the Treasury

# \*\* PUBLIC DISCLOSURE COPY \*\*

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)



The organization may have to use a copy of this return to satisfy state reporting requirements.

| Inter                          | nal Reve                     | enue Service The organization may have to use a copy of this return to satis                     | sfy state r | eporting requirements                          | Inspection                    |  |  |  |  |
|--------------------------------|------------------------------|--------------------------------------------------------------------------------------------------|-------------|------------------------------------------------|-------------------------------|--|--|--|--|
| A                              | or th                        | e 2011 calendar year, or tax year beginning and er                                               | nding       |                                                |                               |  |  |  |  |
| Bo                             | Check if                     | INSTITUTE FOR TRANSPORTATION AND                                                                 |             | D Employer identifi                            | cation number                 |  |  |  |  |
|                                | Name                         |                                                                                                  |             | 52-1                                           | 399520                        |  |  |  |  |
|                                | ]Initial<br>return<br>]Termi | Number and street (or P.O. box if mail is not delivered to street address) Re                    | oom/suite   | E Telephone numbe                              |                               |  |  |  |  |
| F                              | Amer<br>return               |                                                                                                  | -           | G Gross receipts \$                            | 9,105,409.                    |  |  |  |  |
|                                | Appli                        |                                                                                                  |             | H(a) Is this a group re                        |                               |  |  |  |  |
|                                | pendi                        |                                                                                                  |             | for affiliates?<br>H(b) Are all affiliates inc | Yes X No                      |  |  |  |  |
| 1.7                            | ax-ex                        | empt status: X 501(c)(3) 501(c) ( ) ◀ (insert no.) 4947(a)(1) or                                 | 527         |                                                | list. (see instructions)      |  |  |  |  |
|                                |                              | te: ► WWW.ITDP.ORG                                                                               | 027         | H(c) Group exemptio                            |                               |  |  |  |  |
|                                |                              | forganization: X Corporation Trust Association Other ►                                           | L Year      |                                                | A State of legal domicile: DC |  |  |  |  |
|                                | irt I                        |                                                                                                  | 12.1041     |                                                | r date of logar dominine. = + |  |  |  |  |
|                                | 1                            | Briefly describe the organization's mission or most significant activities: SEE Pi               | ART I       | II, LINE 1.                                    |                               |  |  |  |  |
| Activities & Governance        |                              |                                                                                                  |             |                                                |                               |  |  |  |  |
| rna                            | 2                            | Check this box      if the organization discontinued its operations or dispose                   | d of more   | than 25% of its net as                         | sets.                         |  |  |  |  |
| ove                            | 3                            |                                                                                                  |             | 3                                              | 16                            |  |  |  |  |
| Ū                              | 4                            | Number of independent voting members of the governing body (Part VI, line 1b)                    |             |                                                | 14                            |  |  |  |  |
| Se                             | 5                            | Total number of individuals employed in calendar year 2011 (Part V, line 2a)                     |             | 26                                             |                               |  |  |  |  |
| vitie                          | 6                            | Total number of volunteers (estimate if necessary)                                               |             | 13                                             |                               |  |  |  |  |
| cti                            | 7a                           | Total unrelated business revenue from Part VIII, column (C), line 12                             |             | 0.                                             |                               |  |  |  |  |
| A                              |                              | Net unrelated business taxable income from Form 990-T, line 34                                   |             | 0.                                             |                               |  |  |  |  |
|                                |                              |                                                                                                  | Prior Year  | Current Year                                   |                               |  |  |  |  |
| e                              | 8                            | Contributions and grants (Part VIII, line 1h)                                                    |             | 8,156,151.                                     | 8,532,222.                    |  |  |  |  |
| Revenue                        | 9                            | Program service revenue (Part VIII, line 2g)                                                     | 110         |                                                |                               |  |  |  |  |
| leve                           | 10                           | Investment income (Part VIII, column (A), lines 3, 4, and 7d)                                    |             | 2,483.                                         | -17,122.                      |  |  |  |  |
| ш                              | 11                           | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)                         |             | 14,954.                                        | 8,967.                        |  |  |  |  |
|                                | 12                           | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)               |             | 8,615,620.                                     | 9,084,869.                    |  |  |  |  |
|                                | 13                           | Grants and similar amounts paid (Part IX, column (A), lines 1-3)                                 |             | 0.                                             | 0.                            |  |  |  |  |
|                                | 14                           | Benefits paid to or for members (Part IX, column (A), line 4)                                    |             | 0.                                             | 0.                            |  |  |  |  |
| ŝ                              | 15                           | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)                |             | 1,536,013.                                     | 2,027,917.                    |  |  |  |  |
| SUS                            | 16a                          | Professional fundraising fees (Part IX, column (A), line 11e)                                    |             | 0.                                             | 0.                            |  |  |  |  |
| Expenses                       | b                            | Total fundraising expenses (Part IX, column (D), line 25)  71,814                                | 4.          |                                                |                               |  |  |  |  |
| ш                              | 17                           | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)                                     |             | 7,702,435.                                     | 6,883,522.                    |  |  |  |  |
|                                | 18                           | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)                        | 9,238,448.  | 8,911,439.                                     |                               |  |  |  |  |
|                                | 19                           | Revenue less expenses. Subtract line 18 from line 12                                             |             | -622,828.                                      | 173,430.                      |  |  |  |  |
| Net Assets or<br>Fund Balances |                              |                                                                                                  | Beg         | inning of Current Year                         | End of Year                   |  |  |  |  |
| alan                           | 20                           | Total assets (Part X, line 16)                                                                   |             | 3,604,115.                                     | 3,380,120.                    |  |  |  |  |
| t As                           | 21                           | Total liabilities (Part X, line 26)                                                              |             | 1,031,169.                                     | 633,744.                      |  |  |  |  |
| Fun                            | 22                           | Net assets or fund balances. Subtract line 21 from line 20                                       |             | 2,572,946.                                     | 2,746,376.                    |  |  |  |  |
| Pa                             | ort II                       | Signature Block                                                                                  |             |                                                |                               |  |  |  |  |
| Und                            | er pena                      | Ities of perjury, I declare that I have examined this return, including accompanying schedules a | and stateme | nts, and to the best of my                     | knowledge and belief, it is   |  |  |  |  |

true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| Sign<br>Here     | Signature of officer<br><u>MELINDA EISENMANN, CHIEF FINANCIAL OFFICER</u><br>Type or print name and title                                              | Date 9/21/12                |
|------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|
| Paid<br>Preparer | Print/Type preparer's name<br>DAVID F. GRALING CPA<br>Firm's name GELMAN, ROSENBERG & FREEDMAN                                                         | Firm's EIN 52-1392008       |
| Use Only         | Firm's address 4550 MONTGOMERY AVE SUITE 650N<br>BETHESDA, MD 20814-2930                                                                               | Phone no. (301) 951-9090    |
| May the I        | IRS discuss this return with the preparer shown above? (see instructions) 23-12 LHA For Paperwork Reduction Act Notice, see the separate instructions. | X Yes No<br>Form 990 (2011) |

|                | INSTITUTE FOR TRANSPORTATION AND                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                | 990 (2011) DEVELOPMENT POLICY 52-1399520 Pag                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Pa             | t III Statement of Program Service Accomplishments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                | Check if Schedule O contains a response to any question in this Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 1              | Briefly describe the organization's mission:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                | THE INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY WORKS IN                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                | CITIES WORLDWIDE TO BRING ABOUT TRANSPORT SOLUTIONS THAT CUT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                | GREENHOUSE GAS EMISSIONS, REDUCE POVERTY, AND IMPROVE THE QUALITY OF                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                | URBAN LIFE.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 2              | Did the organization undertake any significant program services during the year which were not listed on                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                | the prior Form 990 or 990-EZ?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                | If "Yes," describe these new services on Schedule O.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 3              | Did the organization cease conducting, or make significant changes in how it conducts, any program services?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| -              | If "Yes," describe these changes on Schedule O.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 4              | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| -              | Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                | others, the total expenses, and revenue, if any, for each program service reported.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 4-             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 4a             | (Code:) (Expenses \$3,576,813. including grants of \$) (Revenue \$560,802 PUBLIC TRANSPORTATION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                | ITDP COMPLETED A REPORT ON CO2 EMISSIONS REDUCTIONS RESULTING FROM                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                | CHINA'S GUANGZHOU BRT, WHICH SHOWED THAT GUANGZHOU'S BRT WILL REDUCE<br>MORE EMISSIONS THAN ANY OTHER BRT SYSTEM IN THE WORLD, AN AVERAGE OF                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                | 86,000 TONNES OF CO2 PER YEAR OVER ITS FIRST TEN YEARS OF OPERATIONS,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                | FOR A YEARLY CER VALUE OF 19 MILLION YUAN. THE IMPACT OF THE BRT SYSTI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                | GOES BEYOND EMISSIONS REDUCTIONS IN GUANGZHOU. THE SYSTEM IS SERVING A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                | A MODEL FOR THE REST OF ASIA BY DEMONSTRATING THE VIABILITY OF                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|                | METRO-SCALE BRT AND THE POTENTIAL COST-EFFECTIVENESS OF URBAN                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                | TRANSPORT.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                | IN 2011, THE GUANGZHOU SYSTEM WON THE GUANGZHOU CITY BEST PLANNING                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 4b             | (Code:) (Expenses \$1, 344, 720 . Including grants of \$) (Revenue \$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                | CYCLING & WALKING (NMT)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|                | MAJOR POLICY AND PROJECT BREAKTHROUGHS WERE ACHIEVED IN LANZHOU, CHINA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                | WITH ENDORSEMENTS FROM CITY LEADERS REGARDING DEVELOPMENT ACCORDING TO                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                | THE "OCO PRINCIPLES" ALONG THE BRT CORRIDOR, THE IMPLEMENTATION OF A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                | BIKE SHARING SYSTEM AND GREENWAYS, AND ITDP'S ARCHITECTURAL DESIGN OF                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                | THE BRT STATIONS. IN CHANGSHA OUR DESIGNS FOR BRT, ROAD NETWORK                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                | IMPROVEMENTS AND GREENWAYS WERE INCORPORATED IN THE DRAFT MASTER PLAN                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                | FOR A MAJOR NEW DEVELOPMENT AREA THAT IS 30 SQ KM. WE ALSO SET UP A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                | TRAINING PROGRAM IN WHICH WE MAKE REGULAR PRESENTATIONS TO URBAN                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                | PLANNERS AND DESIGNERS AT THE GUANGZHOU PLANNING INSTITUTE, ONE OF                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                | CHINA'S LARGEST SUCH INSTITUTES. WE MADE SIGNIFICANT PROGRESS ON                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                | PARKING REFORM AND TRANSPORT DEMAND MANAGEMENT IN SEVERAL CHINESE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 4              | 1 001 004                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 4c             | (Code:) (Expenses \$1,371,984. including grants of \$) (Revenue \$) (Revenue \$) (SUSTAINABLE URBAN DEVELOPMENT (URBAN DEV.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                | THIS YEAR, THE OUR CITIES OURSELVES PROGRAM WAS LAUNCHED IN SEVERAL OF                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                | OUR KEY CITIES, INCLUDING MEXICO CITY, BUENOS AIRES, AHMEDABAD,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                | JOHANNESBURG, AND RIO DE JANEIRO, WITH GUANGZHOU LAUNCHING IN NOVEMBER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                | 2011. IN ALL LOCATIONS, THE PROGRAM ENABLED ITDP TO FORGE AND                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                | STRENGTHEN RELATIONSHIPS WITH KEY OFFICIALS AND PRIVATE SECTOR LEADERS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                | WE ESTIMATE THAT THE OUR CITIES OURSELVES PROGRAM IN THESE CITIES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                | REACHED OVER 80,000 PEOPLE, WITH SEVERAL TENS OF THOUSANDS MORE TO                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                | EXPERIENCE THE PROGRAM IN GUANGZHOU.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                | EXAMPLES OF THE LONG-TERM IMPACT OF THE OUR CITIES OURSELVES PROGRAM                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                | INCLUDE THE FOLLOWING: IN MEXICO CITY THE MIGUEL HIDALGO BOROUGH HAS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 4d             | Other program services (Describe in Schedule O.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                | (Expenses \$ 1,678,475 · including grants of \$ ) (Revenue \$ )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 4.0            | Total program service expenses ► 7,971,992.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| -+0            | Form 990 (2)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 32002<br>2-09- | SEE SCHEDULE O FOR CONTINUATION(S)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| ∠~09 <b>-</b>  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 10             | 2011.04020 INSTITUTE FOR TRANSPORTATIO 19700                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| τU             | 201 11010 TOLINO TOLINI TOLINO TOLINO TOLINI TOLINO TOLINO TOLINO TOLINO TOLINI TII TOLINO TOLINO TOLINI TII TOLINI TOLINI TOLINI TOLINI TOLINI TOLINI TII TOLINO TOLINO T |

INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY

|     | 990 (2011) DEVELOPMENT POLICY 52-1399                                                                                                                                       | 520 | P    | age 3 |
|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|------|-------|
| Pa  | T IV Checklist of Required Schedules                                                                                                                                        |     |      |       |
|     |                                                                                                                                                                             |     | Yes  | No    |
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?                                                                         |     |      |       |
|     | If "Yes," complete Schedule A                                                                                                                                               | 1   | Х    |       |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors?                                                                                              | 2   | X    |       |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for                                             |     |      |       |
|     | public office? If "Yes," complete Schedule C, Part I                                                                                                                        | 3   |      | X     |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect                                            |     |      |       |
|     | during the tax year? If "Yes," complete Schedule C, Part II                                                                                                                 | 4   |      | X     |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or                                                |     |      |       |
|     | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III                                                                              | 5   |      | X     |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to                                                   |     |      |       |
|     | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I                                                | 6   |      | X     |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,                                                                   |     |      |       |
|     | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                                                                        | 7   |      | Х     |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete                                                |     |      |       |
|     | Schedule D, Part III                                                                                                                                                        | 8   |      | X     |
| 9   | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide                                                 |     |      |       |
|     | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV                                                     | 9   |      | X     |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent                                               |     |      |       |
|     | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V                                                                                                      | 10  |      | X     |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X                                            |     |      |       |
|     | as applicable.                                                                                                                                                              |     |      |       |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,                                                 |     |      |       |
|     | Part VI                                                                                                                                                                     | 11a | X    |       |
| b   | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total                                                 |     |      |       |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII                                                                                                 | 11b |      | X     |
| c   | Did the organization report an amount for investments · program related in Part X, line 13 that is 5% or more of its total                                                  |     |      |       |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII                                                                                                | 110 |      | X     |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in                                                |     |      |       |
|     | Part X, line 16? If "Yes," complete Schedule D, Part IX                                                                                                                     | 11d | 12.1 | X     |
| е   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X                                                       | 11e | X    |       |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses                                                     |     |      |       |
|     | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X                                                      | 11f | X    |       |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete                                                         |     |      |       |
|     | Schedule D, Parts XI, XII, and XIII                                                                                                                                         | 12a | X    |       |
| ь   | Was the organization included in consolidated, independent audited financial statements for the tax year?                                                                   |     |      |       |
| ~   | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional                                                | 12b |      | X     |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                                                                           | 13  |      | Х     |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?                                                                                 | 14a | X    |       |
|     | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,                                                     |     |      |       |
|     | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000                                                  |     |      |       |
|     | or more? If "Yes," complete Schedule F, Parts I and IV                                                                                                                      | 14b | X    |       |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization                                                   |     |      |       |
| 10  | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV                                                                                 | 15  |      | x     |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals                                              |     |      |       |
| 10  | located outside the United States? If "Yes," complete Schedule F, Parts III and IV                                                                                          | 16  |      | x     |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,                                                     | 10  |      |       |
| 17  | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I                                                                                                          | 17  |      | х     |
| 10  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines                                                | 11  |      |       |
| 18  |                                                                                                                                                                             | 18  |      | x     |
| 10  | 1c and 8a? If "Yes," complete Schedule G, Part II<br>Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | 10  |      |       |
| 19  |                                                                                                                                                                             | 19  |      | x     |
| 00  | complete Schedule G, Part III Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H                                                   |     |      | X     |
|     |                                                                                                                                                                             | 20a |      | A     |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                                                                | 20b |      |       |

Form 990 (2011)

132003 01-23-12

# INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY

| Pa       | TIV Checklist of Required Schedules (continued)                                                                                                                                               |     |     | r        |
|----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----------|
|          |                                                                                                                                                                                               |     | Yes | No       |
| 21       | Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the                                                                         | 1   |     |          |
|          | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II                                                                                                   | 21  |     | X        |
| 22       | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,                                                                  |     |     |          |
|          | column (A), line 2? If "Yes," complete Schedule I, Parts I and III                                                                                                                            | 22  |     | Х        |
| 23       | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current                                                                    |     |     |          |
|          | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete                                                                                |     |     |          |
|          | Schedule J                                                                                                                                                                                    | 23  | X   |          |
| 24a      | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the                                                                       | 1   |     |          |
|          | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete                                                                            |     |     |          |
|          | Schedule K. If "No", go to line 25                                                                                                                                                            | 24a |     | Х        |
| b        | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?                                                                                             | 24b |     |          |
| с        | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease                                                                          |     |     |          |
|          | any tax-exempt bonds?                                                                                                                                                                         | 24c |     |          |
| d        | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?                                                                                       | 24d |     |          |
| 25a      |                                                                                                                                                                                               |     |     | v        |
|          | disqualified person during the year? If "Yes," complete Schedule L, Part I                                                                                                                    | 25a |     | Х        |
| b        | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and                                                                    |     |     |          |
|          | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete                                                                         |     |     | v        |
|          | Schedule L, Part I                                                                                                                                                                            | 25b |     | Х        |
| 26       | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified                                                                |     |     | Х        |
| 07       | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                                                                                       | 26  |     | <u> </u> |
| 27       | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial                                                                          |     |     |          |
|          | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member                                                                           | 07  |     | Х        |
| 00       | of any of these persons? If "Yes," complete Schedule L, Part III                                                                                                                              | 27  |     |          |
| 28       | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV                                                                             |     |     |          |
|          | instructions for applicable filing thresholds, conditions, and exceptions):<br>A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> | 28a |     | X        |
| a        | A family member of a current or former officer, director, trustee, or key employee? If "Yes, " complete Schedule L, Part IV                                                                   | 28b |     | X        |
| b        | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,                                                               | 200 |     | 21       |
| C        | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV                                                                                                        | 28c |     | х        |
| 29       | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M                                                                                      | 29  |     | X        |
| 30       | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation                                                                   | 4.0 |     |          |
| 50       | contributions? If "Yes," complete Schedule M                                                                                                                                                  | 30  |     | х        |
| 31       | Did the organization liquidate, terminate, or dissolve and cease operations?                                                                                                                  |     |     |          |
| <b>.</b> | If "Yes," complete Schedule N, Part I                                                                                                                                                         | 31  |     | Х        |
| 32       | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete                                                                              |     |     |          |
| v-       | Schedule N, Part II                                                                                                                                                                           | 32  |     | Х        |
| 33       | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations                                                                                    |     |     |          |
|          | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I                                                                                                                     | 33  | x   |          |
| 34       | Was the organization related to any tax-exempt or taxable entity?                                                                                                                             |     |     |          |
|          | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1                                                                                                                               | 34  |     | Х        |
| 35a      | Did the organization have a controlled entity within the meaning of section 512(b)(13)?                                                                                                       | 35a |     | X        |
| b        | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of                                                                     |     |     |          |
|          | section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2                                                                                                                             | 35ь |     | Х        |
| 36       | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?                                                                    |     |     |          |
| -        | If "Yes," complete Schedule R, Part V, line 2                                                                                                                                                 | 36  |     | Х        |
| 37       | Did the organization conduct more than 5% of its activities through an entity that is not a related organization                                                                              |     |     |          |
|          | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI                                                                                  | 37  |     | Х        |
| 38       | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?                                                                                 |     |     |          |
|          | Note. All Form 990 filers are required to complete Schedule O                                                                                                                                 | 38  | Х   |          |
|          |                                                                                                                                                                                               |     |     |          |

Form 990 (2011)

132004 01-23-12

Form 990 (2011)

#### INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY

| 52-1399520 | Page 5 |
|------------|--------|
|------------|--------|

|          | 990 (2011) DEVELOPMENT POLICY                                                                                                                                     |         | 52-1399             | 520      | P           | age 5      |
|----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|---------------------|----------|-------------|------------|
| Pa       | t V Statements Regarding Other IRS Filings and Tax Compliance                                                                                                     |         |                     |          |             |            |
|          | Check if Schedule O contains a response to any question in this Part V                                                                                            |         |                     |          |             | X          |
|          |                                                                                                                                                                   | 1       | 1 20                |          | Yes         | No         |
| 1a       | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable                                                                                      |         | 29                  |          |             |            |
| b        |                                                                                                                                                                   |         | 0                   |          |             |            |
| C        | Did the organization comply with backup withholding rules for reportable payments to vendors and (gambling) winnings to prize winners?                            |         |                     | 1c       | X           |            |
| 2a       | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,                                                                       |         |                     |          |             |            |
|          | filed for the calendar year ending with or within the year covered by this return                                                                                 | 2a      | 26                  |          |             |            |
| b        | If at least one is reported on line 2a, did the organization file all required federal employment tax retu                                                        | irns?   |                     | 2b       | X           |            |
|          | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction                                                           | s)      |                     |          |             |            |
| 3a       | Did the organization have unrelated business gross income of \$1,000 or more during the year?                                                                     |         |                     | 3a       |             | X          |
| b        | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O                                                                  |         |                     | 3b       |             |            |
| 4a       | At any time during the calendar year, did the organization have an interest in, or a signature or other                                                           |         |                     |          |             |            |
|          | financial account in a foreign country (such as a bank account, securities account, or other financial                                                            | accou   | unt)?               | 4a       | X           |            |
| b        | If "Yes," enter the name of the foreign country:  SEE SCHEDULE O                                                                                                  |         |                     |          |             |            |
|          | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial                                                              |         |                     |          |             |            |
| 5a       | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                                                             |         |                     | 5a       |             | X          |
| b        | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter trans                                                         |         |                     | 5b       | -           | X          |
|          | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?                                                                                                |         |                     | 5c       |             |            |
| 6a       | Does the organization have annual gross receipts that are normally greater than \$100,000, and did t                                                              |         |                     |          |             |            |
|          | any contributions that were not tax deductible?                                                                                                                   |         |                     | 6a       | -           | X          |
| b        | If "Yes," did the organization include with every solicitation an express statement that such contribu                                                            |         |                     |          |             |            |
|          | were not tax deductible?                                                                                                                                          |         |                     | 6b       |             |            |
| 7        | Organizations that may receive deductible contributions under section 170(c).                                                                                     |         |                     |          |             | v          |
| а        | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se                                                |         |                     | 7a       |             | X          |
| b        | If "Yes," did the organization notify the donor of the value of the goods or services provided?                                                                   |         |                     | 7b       |             |            |
| c        | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it v                                                            |         |                     | _        |             | v          |
|          | to file Form 8282?                                                                                                                                                | 1       | 1                   | 7c       |             | X          |
| d        | If "Yes," indicate the number of Forms 8282 filed during the year                                                                                                 |         | 1                   |          |             | v          |
| e        | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit                                                             |         |                     | 7e       |             | X          |
| f        | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont                                                           |         |                     | 7f       |             |            |
| 9        | If the organization received a contribution of qualified intellectual property, did the organization file F                                                       |         |                     | 7g       |             |            |
| h        | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiz                                                         |         |                     | 7h       |             |            |
| 8        | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. D                                                        |         |                     |          |             |            |
| ~        | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at                                                   | any tin | ne ouring the year? | 8        |             |            |
| 9        | Sponsoring organizations maintaining donor advised funds.                                                                                                         |         | N/A                 | 0-       |             |            |
| a        | Did the organization make any taxable distributions under section 4966?<br>Did the organization make a distribution to a donor, donor advisor, or related person? |         |                     | 9a<br>9b |             |            |
| b        |                                                                                                                                                                   |         |                     | ap       |             |            |
| 10       | Section 501(c)(7) organizations. Enter:                                                                                                                           | 10a     |                     |          |             |            |
| a        | Initiation fees and capital contributions included on Part VIII, line 12                                                                                          | 10b     |                     |          |             |            |
| b        | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities                                                                       | 100     |                     |          |             |            |
| 11       | Section 501(c)(12) organizations. Enter:<br>Gross income from members or shareholders N/A                                                                         | 11a     |                     |          |             |            |
| a        | Gross income from other sources (Do not net amounts due or paid to other sources against                                                                          | IIa     |                     |          |             |            |
| b        | amounts due or received from them.)                                                                                                                               | 11b     |                     |          |             |            |
| 100      |                                                                                                                                                                   |         | 2                   | 12a      |             | 0000000000 |
|          | If "Yes," enter the amount of tax-exempt interest received or accrued during the year $\frac{N/A}{A}$ .                                                           | 12b     |                     | 120      |             |            |
| 13       | Section 501(c)(29) qualified nonprofit health insurance issuers.                                                                                                  | 120     | 1                   |          |             |            |
|          | Is the organization licensed to issue qualified health plans in more than one state?                                                                              |         | N/A                 | 13a      | 84000000000 | <u></u>    |
| а        | Note. See the instructions for additional information the organization must report on Schedule O.                                                                 |         |                     | iud      |             |            |
| b        | Enter the amount of reserves the organization is required to maintain by the states in which the                                                                  |         |                     |          |             |            |
| 0        | organization is licensed to issue qualified health plans                                                                                                          | 136     |                     |          |             |            |
| ~        | Enter the amount of reserves on hand                                                                                                                              | 13c     |                     |          |             |            |
| C<br>14a |                                                                                                                                                                   |         | I                   | 14a      |             | X          |
|          | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedu                                                             |         |                     | 14b      |             |            |
|          | in res, has taked at onit r20 to report these payments in rite, provide an explanation in ocheou                                                                  |         |                     | 140      | 000         |            |

132005 01-23-12

## INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY Form 990 (2011) DEVELOPMENT POLICY 52-1399520 Page Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

52-1399520 Page 6

|       | Check if Schedule O contains a response to any question in this Part VI                                                             |           |            |   |
|-------|-------------------------------------------------------------------------------------------------------------------------------------|-----------|------------|---|
| Sec   | tion A. Governing Body and Management                                                                                               |           |            | _ |
|       |                                                                                                                                     |           | Yes        |   |
| 1a    | Enter the number of voting members of the governing body at the end of the tax year 1a 1e                                           | 5         |            |   |
|       | If there are material differences in voting rights among members of the governing body, or if the governing                         |           |            |   |
|       | body delegated broad authority to an executive committee or similar committee, explain in Schedule O.                               |           |            |   |
| b     | Enter the number of voting members included in line 1a, above, who are independent                                                  | 1         |            |   |
| 2     | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other            |           |            |   |
| _     | officer, director, trustee, or key employee?                                                                                        | 2         | 0400000000 | Î |
| 3     | Did the organization delegate control over management duties customarily performed by or under the direct supervision               |           |            | ┥ |
| 3     |                                                                                                                                     |           |            |   |
|       | of officers, directors, or trustees, or key employees to a management company or other person?                                      | 3         | X          | ┥ |
| 4     | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?                    | 4         | _ A        | ┥ |
| 5     | Did the organization become aware during the year of a significant diversion of the organization's assets?                          | 5         |            | + |
| 6     | Did the organization have members or stockholders?                                                                                  | 6         |            | 1 |
| 7a    | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or                      |           |            | l |
|       | more members of the governing body?                                                                                                 | 7a        |            |   |
| b     | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or                  |           |            | Ι |
|       | persons other than the governing body?                                                                                              | 7b        |            |   |
| 8     | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:   |           |            |   |
|       | The governing body?                                                                                                                 | 8a        | X          | ſ |
|       | Each committee with authority to act on behalf of the governing body?                                                               | 8b        | X          | ┥ |
|       |                                                                                                                                     | 00        | Δ          | ┥ |
| 9     | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the                |           |            |   |
|       | organization's mailing address? If "Yes," provide the names and addresses in Schedule O                                             | 9         |            | ╉ |
| Sec   | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)                    |           |            |   |
|       |                                                                                                                                     |           | Yes        | 1 |
| 10a   | Did the organization have local chapters, branches, or affiliates?                                                                  | 10a       | Х          | ļ |
| b     | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,          |           |            | İ |
|       | and branches to ensure their operations are consistent with the organization's exempt purposes?                                     | 10b       | Х          |   |
| 11a   | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?         | 11a       | Х          | T |
|       | Describe in Schedule O the process, if any, used by the organization to review this Form 990.                                       |           |            | ł |
|       | Did the organization have a written conflict of interest policy? If "No," go to line 13                                             | 12a       | Х          | P |
|       | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b       | X          | t |
|       |                                                                                                                                     | 120       |            | ╉ |
| U     | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe                  | 10.       | Х          |   |
|       | in Schedule O how this was done                                                                                                     | 12c       | X          | + |
| 13    | Did the organization have a written whistleblower policy?                                                                           | 13        |            | ╀ |
| 14    | Did the organization have a written document retention and destruction policy?                                                      | 14        | X          |   |
| 15    | Did the process for determining compensation of the following persons include a review and approval by independent                  |           |            |   |
|       | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                   |           |            |   |
| а     | The organization's CEO, Executive Director, or top management official                                                              | 15a       | Х          |   |
| b     | Other officers or key employees of the organization                                                                                 | 15b       |            | ſ |
|       | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).                                                 |           |            |   |
| 16a   | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a               |           |            |   |
|       | taxable entity during the year?                                                                                                     | 16a       |            | f |
| L     |                                                                                                                                     | 108       |            |   |
| a     | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation        |           |            |   |
|       | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's                      |           |            | l |
|       | exempt status with respect to such arrangements?                                                                                    | 16b       |            | ļ |
| Sect  | tion C. Disclosure                                                                                                                  |           |            |   |
| 7     | List the states with which a copy of this Form 990 is required to be filed CA, IL, MD, MA, NY, OR, VA, WA                           |           |            |   |
| 8     | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)      | availab   | le         |   |
|       | for public inspection. Indicate how you made these available. Check all that apply.                                                 |           |            |   |
|       | X Own website Another's website X Upon request                                                                                      |           |            |   |
| 19    | Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, an     | d finan   | cial       |   |
|       | statements available to the public during the tax year.                                                                             |           | Jai        |   |
| 10    |                                                                                                                                     | 41a - 1 🕨 | -          |   |
|       | State the name, physical address, and telephone number of the person who possesses the books and records of the organiza            | uon: 🏴    |            |   |
|       | MELINDA EISENMANN - 212-629-8001                                                                                                    |           |            |   |
|       |                                                                                                                                     |           |            |   |
| 32006 | 9 EAST, 19TH STREET, 7TH FLOOR, NEW YORK, NY 10003                                                                                  | Form      |            |   |

X

#### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated

#### Employees, and Independent Contractors

Form 990 (2011)

Check if Schedule O contains a response to any question in this Part VII

DEVELOPMENT POLICY

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

 List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)                               | (B)               | (C)                                             |                       |         |              |                                 | (D)    | (E)             | (F)                           |                          |
|-----------------------------------|-------------------|-------------------------------------------------|-----------------------|---------|--------------|---------------------------------|--------|-----------------|-------------------------------|--------------------------|
| Name and Title                    | Average           | Average Position<br>(do not check more than one |                       |         |              |                                 |        | Reportable      | Reportable                    | Estimated                |
|                                   | hours per         | box                                             | , unie                | ss pe   | rson         | is bot<br>pr/trus               | h an   | compensation    | compensation                  | amount of                |
|                                   | week<br>(describe | -                                               | 1                     |         | Γ            | 1                               |        | from<br>the     | from related<br>organizations | other                    |
|                                   | hours for         | trustee or director                             |                       |         |              | 0                               |        | organization    | (W-2/1099-MISC)               | compensation<br>from the |
|                                   | related           | tee or                                          | Istee                 | i i     |              | Insate                          |        | (W-2/1099-MISC) |                               | organization             |
|                                   | organizations     | Sur l                                           | nal tr                |         | oyee         | omp(                            |        |                 |                               | and related              |
|                                   | in Schedule       | Individual                                      | Institutional trustee | Officer | Key employee | Highest compensated<br>employee | Former |                 |                               | organizations            |
| (1) WALTER HOOK                   | 0)                | Ĕ                                               | <u> </u>              | 15      | Ä            | Ξ.e                             | Fo     |                 |                               |                          |
| EXECUTIVE DIRECTOR                | 40.00             | x                                               |                       | х       |              |                                 |        | 164,015.        | 0.                            | 13,600.                  |
| (2) ENRIQUE PENALOSA (SEE SCH. O) | 40.00             |                                                 |                       |         |              |                                 |        | 104,015.        | · · ·                         | 15,000.                  |
| PRESIDENT                         | 2.00              | x                                               | -                     | x       |              |                                 |        | 17,715.         | 0.                            | 0.                       |
| (3) GERHRAD MENCKOFF (SEE SCH. O) | 2.00              |                                                 | $\vdash$              | Λ       |              |                                 |        | 11/115.         |                               |                          |
| VICE PRESIDENT                    | 2.00              | x                                               |                       | x       |              |                                 |        | 9,180.          | 0.                            | 0.                       |
| (4) BOB HAMBRECHT                 | 2.00              |                                                 | -                     |         |              |                                 |        | 5,100.          |                               | <b>U</b>                 |
| TREASURER                         | 2.00              | x                                               |                       | x       |              |                                 |        | 0.              | ο.                            | 0.                       |
| (5) MATTEO MARTIGNONI             |                   |                                                 |                       |         |              |                                 |        |                 |                               |                          |
| DIRECTOR                          | 2.00              | x                                               |                       |         |              |                                 |        | 0.              | Ο.                            | 0.                       |
| (6) SHOMIK RAJ MEHNDIRATTA        |                   |                                                 |                       |         |              |                                 |        |                 |                               |                          |
| DIRECTOR                          | 2.00              | X                                               |                       |         |              |                                 |        | 0.              | 0.                            | 0.                       |
| (7) JOSEPH RYAN                   |                   |                                                 |                       |         |              |                                 |        |                 |                               |                          |
| DIRECTOR                          | 2.00              | X                                               |                       |         |              |                                 |        | 0.              | Ο.                            | 0.                       |
| (8) PAUL STEELY WHITE             |                   |                                                 |                       |         |              |                                 |        |                 |                               |                          |
| DIRECTOR                          | 2.00              | X                                               |                       |         |              |                                 |        | 0.              | 0.                            | 0.                       |
| (9) ARIADNE DELON-SCOTT           | ĺ                 |                                                 |                       |         |              |                                 |        |                 |                               |                          |
| DIRECTOR                          | 2.00              | X                                               |                       |         |              |                                 |        | 0.              | 0.                            | 0.                       |
| (10) HEATHER THOMPSON             |                   |                                                 | İi                    |         |              |                                 |        |                 |                               |                          |
| DIRECTOR                          | 2.00              | X                                               |                       |         |              |                                 |        | 0.              | 0.                            | 0.                       |
| (11) GREG GUNTHER                 |                   |                                                 |                       |         |              |                                 |        |                 |                               |                          |
| DIRECTOR                          | 2.00              | X                                               |                       |         |              |                                 |        | 0.              | 0.                            | 0.                       |
| (12) FELIPE TARGA                 |                   |                                                 |                       |         |              |                                 |        |                 | 0                             | 0                        |
| DIRECTOR                          | 2.00              | Х                                               |                       |         |              |                                 |        | 0.              | 0.                            | 0.                       |
| (13) JULES FLYNN                  | 2 00              |                                                 |                       |         |              |                                 |        | 0.              | 0                             | 0                        |
| DIRECTOR                          | 2.00              | X                                               |                       |         |              |                                 |        | U.              | 0.                            | 0.                       |
| (14) DAN ABBASI                   | 2 00              | <del>.</del>                                    |                       |         |              |                                 |        | 0.              | 0.                            | 0                        |
| DIRECTOR                          | 2.00              | X                                               |                       | -       |              |                                 |        | U.              | 0.                            | 0.                       |
| (15) JOHN FLAHERTY                | 2 00              |                                                 |                       |         |              |                                 |        | Ο.              | 0                             | 0                        |
| DIRECTOR                          | 2.00              | <b>N</b>                                        |                       |         |              |                                 |        | 0.              | 0.                            | 0.                       |
| (16) ALICIA GLEN                  | 2.00              |                                                 |                       |         |              |                                 |        | 0               | 0.                            | 0                        |
| DIRECTOR                          | 2.00              | X                                               | _                     |         |              |                                 |        | 0.              | 0.                            | 0.                       |
| (17) MICHAEL REPLOGLE             | 40.00             |                                                 |                       |         |              | x                               |        | 155,531.        | Ο.                            | 16,578.                  |
| GLOBAL PLCY DIR & FOUNDER         | 40.00             |                                                 |                       |         |              | 1                               |        | 1001001.        |                               | Form <b>990</b> (2011)   |
| 132007 01-23-12                   |                   |                                                 |                       |         |              | 7                               |        |                 |                               | rom <b>990</b> (2011)    |

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52-1300520

| Form 990 (2011) DEVELOPM.                         |                              |                                |                       |          |              |                                 |          |                                       | 52-13              | 99520        | Page 8           |
|---------------------------------------------------|------------------------------|--------------------------------|-----------------------|----------|--------------|---------------------------------|----------|---------------------------------------|--------------------|--------------|------------------|
| Part VII Section A. Officers, Directors, Tru      | istees, Key Ei               | mplo                           | oyee                  | es, a    | nd           | High                            | nest     | Compensated Employ                    | ees (continued)    |              |                  |
| (A)                                               | (D)                          | (E)                            |                       | (F)      |              |                                 |          |                                       |                    |              |                  |
| Name and title                                    | Average                      | (do                            |                       |          | sition       | ו<br>∋than                      | 000      | Reportable                            | Reportable         | Esti         | mated            |
|                                                   | hours per                    | box                            | , unle                | ss pe    | erson        | is bo                           | th an    | compensation                          | compensation       | amo          | ount of          |
|                                                   | week                         | <u> </u>                       | cer an<br>T           | nd a c   | directo      | or/trus                         | stee)    | from                                  | from related       | -            | ther             |
|                                                   | (describe                    | ecto.                          |                       |          |              |                                 |          | the                                   | organizations      |              | ensation         |
|                                                   | hours for                    | or cti                         | - 62                  |          |              | ated                            | 1        | organization                          | (W-2/1099-MISC     |              | m the            |
|                                                   | related                      | Istee                          | truste                |          |              | pens                            |          | (W-2/1099-MISC)                       |                    | ·            | nization         |
|                                                   | organizations<br>in Schedule | lal tru                        | onal                  |          | aloye        | ECOM                            |          |                                       |                    |              | related          |
|                                                   | O)                           | Individual trustee or director | institutional trustee | Officer  | Key employee | Highest compensated<br>employee | Former   |                                       |                    | organ        | izations         |
| (18) AIMEE GAUTHIER                               | , ,                          |                                | -E                    |          | 2            | T Q                             | <u>u</u> |                                       |                    |              |                  |
| CHIEF INFORMATION OFFICER                         | 40.00                        |                                |                       |          | 1            | X                               | Í        | 100,528.                              | (                  | 0. 14        | ,839.            |
| (19) JESSICA MORRIS                               |                              |                                |                       | <u> </u> |              | Γ                               |          |                                       |                    |              |                  |
| CHIEF STRATEGIC INITIATIVES                       | 40.00                        |                                |                       |          |              | X                               |          | 118,792.                              | (                  | 0. 10        | ,561.            |
|                                                   |                              |                                |                       |          | ł            |                                 |          |                                       |                    |              |                  |
|                                                   |                              |                                | _                     |          |              |                                 | -        |                                       |                    |              |                  |
|                                                   |                              |                                |                       |          |              |                                 |          |                                       |                    |              |                  |
|                                                   |                              |                                |                       |          |              |                                 |          |                                       |                    |              |                  |
|                                                   |                              |                                |                       |          | _            |                                 |          |                                       |                    |              |                  |
|                                                   |                              |                                |                       |          |              |                                 |          |                                       |                    |              |                  |
|                                                   |                              |                                |                       |          |              |                                 |          |                                       |                    |              | ·                |
|                                                   |                              |                                |                       |          |              |                                 |          |                                       |                    |              |                  |
|                                                   |                              |                                |                       |          |              |                                 |          |                                       |                    |              |                  |
|                                                   |                              |                                |                       | ļ        |              |                                 |          | -                                     |                    |              |                  |
|                                                   |                              |                                |                       |          |              |                                 |          |                                       |                    |              |                  |
| 1b Sub-total                                      |                              |                                |                       | I        | 1            |                                 |          | 565,761.                              | (                  | 55           | ,578.            |
| c Total from continuation sheets to Part VI       |                              |                                |                       |          |              |                                 |          | 0.                                    | (                  | ).           | 0.               |
| d Total (add lines 1b and 1c)                     |                              |                                |                       |          |              |                                 |          | 565,761.                              | (                  | ). 55        | ,578.            |
| 2 Total number of individuals (including but n    |                              |                                |                       |          |              |                                 | no re    | · · · · · · · · · · · · · · · · · · · | .000 of reportable |              |                  |
| compensation from the organization                |                              |                                |                       |          |              | ,                               |          |                                       | •                  |              | 4                |
|                                                   |                              |                                |                       |          |              |                                 |          |                                       |                    | ٢            | es No            |
| 3 Did the organization list any former officer,   | director, or tru             | istee                          | e, ke                 | y er     | nplo         | oyee                            | , or I   | highest compensated er                | nployee on         |              |                  |
| line 1a? If "Yes," complete Schedule J for s      | uch individual               |                                |                       |          |              |                                 |          |                                       |                    | . 3          | X                |
| 4 For any individual listed on line 1a, is the su | m of reportabl               | le co                          | ompe                  | ensa     | atior        | n a <b>n</b> ¢                  | d ot     | her compensation from t               | he organization    |              |                  |
| and related organizations greater than \$150      | 0,000? If "Yes,              | " co.                          | mple                  | ete S    | Sche         | edule                           | ə J f    | or such individual                    |                    | 4            | X                |
| 5 Did any person listed on line 1a receive or a   | ccrue comper                 | ısati                          | ion f                 | rom      | апу          | / unr                           | elat     | ed organization or indivi             | dual for services  |              |                  |
| rendered to the organization? If "Yes," com       |                              |                                |                       |          |              |                                 |          |                                       |                    | . 5          | X                |
| Section B. Independent Contractors                |                              |                                |                       |          |              |                                 |          |                                       |                    |              |                  |
| 1 Complete this table for your five highest co    |                              |                                |                       |          |              |                                 |          |                                       |                    | ensation fro | m                |
| the organization. Report compensation for         | the calendar y               | ear e                          | endi                  | ng v     | vith         | or w                            | ithir    | the organization's tax y<br>(B)       | ear.               | (C)          |                  |
| (A)<br>Name and business                          | address                      |                                |                       |          |              |                                 |          | Description of s                      | ervices            | Compens      | ation            |
| IDEEMOS, MANUEL GARCIA Y                          | M. NO.                       | 21                             | 9                     | C        | )L           | •                               |          |                                       |                    |              |                  |
| ALAMEDA DIAMANTE:, LEON.                          |                              |                                |                       |          |              |                                 | þ        | PROGRAM CONST                         | JLTANT             | 184          | ,898.            |
| COMMON GROUND CONSULTING                          |                              |                                |                       |          |              |                                 | _        | MANAGEMENT                            |                    |              |                  |
| 1936 FIRST STREET, NW, WZ                         |                              | DN,                            | , E                   | C        | 2(           | 000                             |          |                                       |                    | 177          | ,840.            |
| · · ·                                             |                              |                                |                       |          |              |                                 |          |                                       |                    |              |                  |
|                                                   |                              |                                |                       |          |              |                                 | _        |                                       |                    |              |                  |
|                                                   |                              |                                |                       |          |              |                                 |          |                                       |                    |              |                  |
|                                                   |                              |                                |                       |          |              |                                 | +        |                                       |                    |              |                  |
|                                                   |                              |                                |                       |          |              |                                 |          |                                       |                    |              |                  |
| 2 Total number of independent contractors (i      | 2                            | ot lir                         | nite                  | d to     |              | -                               | sted     | above) who received m                 | ore than           |              |                  |
| \$100,000 of compensation from the organiz        | ation 🕨                      |                                |                       |          | 4            | 2                               |          |                                       |                    | Eorm 00      | <b>90</b> (2011) |
|                                                   |                              |                                |                       |          |              |                                 |          |                                       |                    | 1011130      |                  |

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| Form                                                      | 990                   | (2011) DEVE                                                                                                                                                                                                                                                                  | LOPMENT I                                                                                                | POLICY                  |                             |                                                 | 52-1399                                 | 9520 Page                                                                    |
|-----------------------------------------------------------|-----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|-------------------------|-----------------------------|-------------------------------------------------|-----------------------------------------|------------------------------------------------------------------------------|
| Pa                                                        | rt VII                | I Statement of Reve                                                                                                                                                                                                                                                          | nue                                                                                                      |                         | <b>(A)</b><br>Total revenue | (B)<br>Related or<br>exempt function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under<br>sections 512,<br>513, or 514 |
| Contributions, Gifts, Grants<br>and Other Similar Amounts | b<br>c<br>d<br>e<br>f | Federated campaigns<br>Membership dues<br>Fundraising events<br>Related organizations<br>Government grants (contribu<br>All other contributions, gifts, gran<br>similar amounts not included abor<br>Noncash contributions included in line<br><b>Total.</b> Add lines 1a-1f | 1b           1c           1d           tions)           1e           nts, and           ove           1f | 8532222.                | 8532222.                    |                                                 |                                         |                                                                              |
|                                                           |                       | CONSULTING REVI                                                                                                                                                                                                                                                              | ENUE                                                                                                     | Business Code<br>900099 | 560,802.                    | 560,802.                                        |                                         |                                                                              |
| Program Service<br>Revenue                                | c<br>d<br>e           |                                                                                                                                                                                                                                                                              |                                                                                                          |                         |                             |                                                 |                                         |                                                                              |
| -                                                         |                       | All other program service reve<br>Total. Add lines 2a-2f                                                                                                                                                                                                                     |                                                                                                          |                         | 560,802.                    |                                                 |                                         |                                                                              |
|                                                           | 3<br>4                | Investment income (including<br>other similar amounts)<br>Income from investment of ta                                                                                                                                                                                       | ı dividends, inter<br>x-exempt bond                                                                      | rest, and<br>proceeds   | 3,418.                      |                                                 |                                         | 3,418                                                                        |
|                                                           | 5<br>6 a              | Gross rents                                                                                                                                                                                                                                                                  | (i) Real                                                                                                 | (ii) Personal           |                             |                                                 |                                         |                                                                              |
|                                                           | c                     | Less: rental expenses<br>Rental income or (loss)<br>Net rental income or (loss)                                                                                                                                                                                              |                                                                                                          | <b>•</b>                |                             |                                                 |                                         |                                                                              |
|                                                           |                       | Gross amount from sales of<br>assets other than inventory<br>Less: cost or other basis                                                                                                                                                                                       | (i) Securities                                                                                           | (ii) Other              |                             |                                                 |                                         |                                                                              |
|                                                           | d                     | and sales expenses<br>Gain or (loss)<br>Net gain or (loss)                                                                                                                                                                                                                   |                                                                                                          | -20540.                 | -20,540.                    |                                                 |                                         | -20,540                                                                      |
| Other Revenue                                             | b                     | Gross income from fundraisin<br>including \$<br>contributions reported on line<br>Part IV, line 18<br>Less: direct expenses                                                                                                                                                  | of<br>9 1c). See<br>au<br>b                                                                              |                         |                             |                                                 |                                         |                                                                              |
|                                                           |                       | Net income or (loss) from fund                                                                                                                                                                                                                                               |                                                                                                          |                         |                             |                                                 |                                         |                                                                              |
|                                                           |                       | Gross income from gaming ad<br>Part IV, line 19<br>Less: direct expenses                                                                                                                                                                                                     | a                                                                                                        |                         |                             |                                                 |                                         |                                                                              |
|                                                           | 10 a                  | Net income or (loss) from gan<br>Gross sales of inventory, less<br>and allowances<br>Less: cost of goods sold                                                                                                                                                                | returns<br>a                                                                                             | n                       |                             |                                                 |                                         |                                                                              |
|                                                           |                       | Net income or (loss) from sale                                                                                                                                                                                                                                               |                                                                                                          | ►                       |                             |                                                 |                                         |                                                                              |
|                                                           | 11 a<br>b             | Miscellaneous Revenu                                                                                                                                                                                                                                                         |                                                                                                          | Business Code<br>900099 | 8,967.                      |                                                 |                                         | 8,967.                                                                       |
|                                                           | c<br>d                | All other revenue                                                                                                                                                                                                                                                            |                                                                                                          |                         | 0.067                       |                                                 |                                         |                                                                              |
|                                                           |                       | Total. Add lines 11a-11d                                                                                                                                                                                                                                                     |                                                                                                          |                         | 8,967.<br>9084869.          | 560,802.                                        | 0.                                      | -8,155                                                                       |
| 13200                                                     | 12<br>9               | Total revenue. See instructions.                                                                                                                                                                                                                                             |                                                                                                          |                         | 5001009.                    | 500,002.                                        | 0.                                      | Form <b>990</b> (2011                                                        |

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### INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY

# Part IX Statement of Functional Expenses

Form 990 (2011)

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| Do | Check if Schedule O contains a response not include amounts reported on lines 6b,                                                                                                                           | (A)                | (B)                         | (C)                             | (D)                     |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-----------------------------|---------------------------------|-------------------------|
| 7b | 8b, 9b, and 10b of Part VIII.                                                                                                                                                                               | Total expenses     | Program service<br>expenses | Management and general expenses | Fundraising<br>expenses |
| 1  | Grants and other assistance to governments and<br>organizations in the United States. See Part IV, line 21                                                                                                  |                    |                             |                                 |                         |
| 2  | Grants and other assistance to individuals in the United States. See Part IV, line 22                                                                                                                       |                    |                             |                                 |                         |
| 3  | Grants and other assistance to governments,<br>organizations, and individuals outside the<br>United States. See Part IV, lines 15 and 16                                                                    |                    |                             |                                 |                         |
| 4  | Benefits paid to or for members                                                                                                                                                                             |                    |                             |                                 |                         |
| 5  | Compensation of current officers, directors,                                                                                                                                                                |                    |                             |                                 |                         |
|    | trustees, and key employees                                                                                                                                                                                 | 204,510.           | 183,196.                    | 19,538.                         | 1,776                   |
| 6  | Compensation not included above, to disqualified<br>persons (as defined under section 4958(f)(1)) and<br>persons described in section 4958(c)(3)(B)                                                         |                    |                             |                                 |                         |
| 7  | Other salaries and wages                                                                                                                                                                                    | 1,526,232.         | 1,247,230.                  | 244,581.                        | 34,421                  |
| 8  | Pension plan accruals and contributions (include                                                                                                                                                            |                    |                             |                                 |                         |
|    | section 401(k) and section 403(b) employer contributions)                                                                                                                                                   | 72,542.<br>99,532. | 67,525.                     | 2,723.<br>4,874.<br>19,131.     | 2,294<br>2,807<br>2,638 |
| 9  | Other employee benefits                                                                                                                                                                                     | 99,532.            | 91,851.                     | 4,874.                          | 2,807                   |
| 10 | Payroll taxes                                                                                                                                                                                               | 125,101.           | 103,332.                    | 19,131.                         | 2,638                   |
| 11 | Fees for services (non-employees):                                                                                                                                                                          |                    |                             |                                 |                         |
| а  | Management                                                                                                                                                                                                  |                    |                             |                                 |                         |
| b  | Legal                                                                                                                                                                                                       | 27,543.            |                             | 11,129.                         |                         |
| С  | Accounting                                                                                                                                                                                                  | 75,023.            | 53,293.                     | 20,428.                         | 1,302                   |
| d  | Lobbying                                                                                                                                                                                                    |                    |                             |                                 |                         |
| e  | Professional fundraising services. See Part IV, line 17                                                                                                                                                     |                    |                             |                                 |                         |
| f  | Investment management fees                                                                                                                                                                                  |                    |                             |                                 |                         |
| g  | Other                                                                                                                                                                                                       | 2,526,658.         | 2,234,397.                  | 280,980.                        | 11,281                  |
| 2  | Advertising and promotion                                                                                                                                                                                   | 050 506            | 0.4.6 700                   |                                 |                         |
| 3  | Office expenses                                                                                                                                                                                             | 359,596.           | 346,782.                    | 6,726.                          | 6,088                   |
| 4  | Information technology                                                                                                                                                                                      |                    |                             |                                 |                         |
| 5  | Royalties                                                                                                                                                                                                   | 200 060            | 000 505                     | 10 165                          | 1 110                   |
| 6  | Occupancy                                                                                                                                                                                                   | 388,863.           | 377,586.                    | 10,165.                         | 1,112                   |
| 7  | Travel                                                                                                                                                                                                      | 974,359.           | 939,951.                    | 31,919.                         | 2,489                   |
| 8  | Payments of travel or entertainment expenses                                                                                                                                                                |                    |                             |                                 |                         |
|    | for any federal, state, or local public officials                                                                                                                                                           | 661 050            | 460 426                     | 100 700                         | 600                     |
| 9  | Conferences, conventions, and meetings                                                                                                                                                                      | 661,852.           | 468,436.                    | 192,728.                        | 688                     |
| 20 | Interest                                                                                                                                                                                                    |                    |                             |                                 |                         |
| 21 | Payments to affiliates                                                                                                                                                                                      | 101,881.           | 100,092.                    | 1 700                           |                         |
| 2  | Depreciation, depletion, and amortization                                                                                                                                                                   | 27,931.            | 24,670.                     | 1,789.                          | 162                     |
| 3  |                                                                                                                                                                                                             | 27,931.            | 24,070.                     | 5,099.                          | 102                     |
| 4  | Other expenses. Itemize expenses not covered<br>above. (List miscellaneous expenses in line 24e. If line<br>24e amount exceeds 10% of line 25, column (A)<br>amount, list line 24e expenses on Schedule 0.) |                    |                             |                                 |                         |
| а  | FIELD STAFF                                                                                                                                                                                                 | 1,475,823.         | 1,470,928.                  | 4,895.                          |                         |
| b  | FOREIGN TAXES                                                                                                                                                                                               | 78,855.            | 78,855.                     |                                 |                         |
| c  | TRAINING                                                                                                                                                                                                    | 47,880.            | 47,880.                     |                                 |                         |
| d  | LICENSE FEES                                                                                                                                                                                                | 43,164.            | 36,089.                     | 2,783.                          | 4,292.                  |
| е  | All other expenses                                                                                                                                                                                          | 94,094.            | 83,485.                     | 10,145.                         | 464.                    |
| 5  | Total functional expenses. Add lines 1 through 24e                                                                                                                                                          | 8,911,439.         | 7,971,992.                  | 867,633.                        | 71,814.                 |
| 6  | Joint costs. Complete this line only if the organization                                                                                                                                                    |                    |                             |                                 |                         |
|    | reported in column (B) joint costs from a combined<br>educational campaign and fundraising solicitation.                                                                                                    |                    |                             |                                 |                         |
|    | Check here L if following SOP 98-2 (ASC 958-720)                                                                                                                                                            |                    |                             |                                 | Form 000 (001           |

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Form 990 (2011)

### INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY

52-1399520 Page 11

| 2       Savings and temporary cash investments       1, 607, 722.       2       2, 144, 008.         3       Pledges and grants receivable, net       1, 326, 011.       3       829, 344.         4       Accounts receivable, net       1, 326, 011.       3       829, 344.         5       Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L       54, 070.       4       54, 269.         6       Receivables from other disqualified persons (as defined under section 4958(f(1)), persons described in section 1958(c)(3)(8), and contributing employees' beneficiary organizations of section 501(c)(9) voluntary employees' beneficiary organizations of section 501(c)(9) voluntary employees' beneficiary organizations of section 501(c)(9) voluntary employees' and depreciation       6         7       Notes and loans receivable, net       7         8       Inventories for sale or use       8         9       Prepaid expenses and deferred charges       26, 395.       9       17, 073.         10a       460, 152.       8       11       12         11       Investments - publicky traded securities       11       12       14         12       Investments - program-related. See Part IV, line 11       13       13       14         13       Investments - program-related. See Part IV, line 14 <th>Forn</th> <th>n 990</th> <th>(2011) DEVELOPMENT PO</th> <th>DLIC</th> <th>Y</th> <th></th> <th>52-</th> <th>-1399520 Page 11</th>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Forn   | n 990 | (2011) DEVELOPMENT PO                             | DLIC       | Y                 |                                       | 52- | -1399520 Page 11 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-------|---------------------------------------------------|------------|-------------------|---------------------------------------|-----|------------------|
| Beginning of year         End of year           1         Cash-non-interest-bearing         242, 255.6.1         158, 494.4           2         Savings and temporary cash Investments         1, 607, 722.2         2, 2, 144, 008.           3         Pholges and guarts mechanols, net         1, 22.6, 011.3         829, 334.           4         Accounts receivable, net         54, 260.7         342.2, 23.4           6         Receivables from ourrent and former officer, directors, trustees, key employees, and highes tomperasted employees. Complete Part II         54, 27.0         42.2, 20.4           6         Receivables from ourrent and former officer, directors, trustees, key employees and highes tomperasted employees. Complete Part II         54, 27.0         54, 27.0           6         Receivables from other discuplications of section 501(x)(9) voluntary employees and spenses and defined charges         26, 395.0         17, 073.1           10         Lond, building, and degriment: cost or other tome sourthise. See Part IV, line 11         11         11           11         Investments - publicity traded securities.         10         20, 737.183.100         219, 543.1           12         Investments - publicity traded securities.         10         240, 60.9.2         297, 183.100         219, 543.1           13         Investments - publicity traded securities.         20                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Pa     | rt X  | Balance Sheet                                     |            |                   |                                       | _   |                  |
| g         Savings and temporary cash investments         1, 607, 722, 2         2, 144, 008, 1, 329, 344, 1, 326, 201, 2         22, 134, 008, 1, 329, 344, 1, 326, 201, 2         22, 134, 008, 1, 329, 344, 1, 326, 201, 2         22, 134, 008, 1, 329, 344, 1, 326, 201, 2         22, 134, 008, 1, 329, 344, 1, 326, 201, 2         22, 144, 008, 1, 329, 344, 1, 326, 201, 2         22, 134, 008, 1, 329, 344, 1, 326, 201, 2         22, 144, 008, 1, 329, 344, 1, 326, 201, 2         22, 144, 008, 1, 329, 344, 1, 326, 201, 2         22, 144, 008, 1, 329, 344, 1, 326, 201, 2         22, 144, 008, 1, 329, 344, 1, 326, 201, 2         22, 144, 008, 1, 329, 344, 1, 326, 201, 2         22, 144, 008, 1, 329, 344, 1, 326, 201, 2         22, 144, 008, 1, 329, 344, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1, 346, 1,                                                                                                                                                                                    |        |       |                                                   |            |                   | (A)<br>Beginning of year              |     |                  |
| spectral products and process and highest composated employees. Complete Part II       1, 32 G, 011.       3       82 29, 34 4.         Account reactivable, net       1, 32 G, 011.       3       82 29, 34 4.         Spectivables from current and former officera, directors, trustees. key employees, and highest composated employees. Complete Part II       54, 070.       4       54, 269.         Spectivables from other disputilised persons (as defined under section 4965(k)(K), expresson described in etc. in 4965(k)(K), expresson deferred charges       26, 395.       6         10       Land, buildings, and equipment: cost or other basis. Complete Part IV of Schedule L       10       240, 609.       297, 183.       10e       219, 543.         11       Investments - publicky traded socurities       11       12       11       12         12       Investments - programetation.       10       240, 609.       297, 183.       10e       219, 543.         11       Investments - programetation.       10       10       240, 609.       297, 183.       10e       219, 553.         12       Investments - programetation.       10       10       10       10       100.         13       Inves                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        | 1     | Cash - non-interest-bearing                       |            |                   |                                       |     |                  |
| 9       Accounts recarable, net       54,070.4       54,269.5         6       Receivables from current and former officera, directora, trustese, key employees, and highest compensated employees. Compute Part II       6         6       Receivables from other disqualified persons (as defined under section 4956()(3)(8), and controluting employees and ponsoning organizations (see instructions)       7         7       Notes and loans receivable, net       7         8       inventories for sale or use.       26,3955.9         9       Prepaid expenses and deferred charges       26,3955.9         10e       Lodo, Julidops, and equipment: cost or other trustens.       10a         11       Investments - publicity traded securities       11         12       Investments - publicity traded securities       11         13       Investments - publicity traded securities       11         14       Intagible assets       507,378.15       577,389.1         15       Total assets. Add lines 1 through 15 (must equal line 34)       3,604,115.1       3,380,120.1         16       Total assets. Add lines 1 through 15 (must equal line 34)       21       22         24       Excore or or or or or or lines.       22       23         16       Total assets. Add lines 1 through 25       Complet Part IV of Schedule D       21                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |        | 2     |                                                   | 1,607,722. | 2                 | 2,144,008.                            |     |                  |
| 9       Accounts receivable, net       54,070.4       54,269.         6       Receivable from comment and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L       5       5         6       Receivables from other disqualified persons (as defined under section approxemble and logs receivables from other disqualitied persons (as defined under section approxemble and logs receivables (high) voluntary employees and ponsoring organizations of section 501(c)(b) voluntary employees compensation depression of section 501(c)(b) voluntary employees compensation depression of section 501(c)(b) voluntary employees compensation depression of section 501(c)(b) voluntary employees compensation depression of section 501(c)(b) voluntary employees and ponsorial compensation of section 501(c)(b) voluntary employees and ponsorial compensation depression of section 501(c)(b) voluntary employees and ponsorial compensation of section 501(c)(b) voluntary employees and ponsorial compensation employees and ponsorial compensation employees employees and ponsorial compensation employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees employees                                                                                                                                                               |        | 3     | Pledges and grants receivable, net                | 1,326,011. | 3                 | 829,344.                              |     |                  |
| Securables from current and former officers, directors, trustees, key       5         Becelvables from other disqualified persons (as defined under section<br>4958(f(1)), persons described in section 4958(c)(3)(3), and contributing<br>employers beneficiary organizations of section 501(c)(8) voluntary<br>employers beneficiary organizations of section 501(c)(8) voluntary<br>employees beneficiary organizations organizations organizations throw 50(c)(1) voluntary<br>employees beneficiary organizations organizations organity organizations that do not since 724. Comployees the section d |        | 4     |                                                   | 54,070.    | 4                 | 54,269.                               |     |                  |
| error       6       Receivables from other disqualified persons (as defined under section<br>4856(1/1), persons desoribed in section 4956(c)(2)(3), and contributing<br>employees thereficially organizations of section 501(c)(3) voluntary<br>employees thereficial therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore therefore     |        | 5     |                                                   |            |                   |                                       |     |                  |
| 6       Receivables from other disqualified persons (as defined under section 4956(0)(0), enrore described in section 4956(0)(0), and contributing employees the opnosing organizations of section 501(0)(0) voluntary employees the opnosing organizations of section 501(0)(0) voluntary employees the opnosing organizations of section 501(0) voluntary employees the opnosing organizations for each section 4056(0) voluntary employees the opnosing organizations that one savets (with raded securities in the section 4056(0) voluntary employees the opnosing organizations that do note savets (with value of the savets (with value display to add securities in the value is through 15 fmust equal line 34)       6         10       Investments - public through 15 fmust equal line 34)       3,604,115.       16       3,380,120.         11       Investments - propring value expreses       958,049.       17       558,451.         11       10       14       10       10       10         12       Tax-exempt bond liabilities (admentify complete Part IV of Schedule D       21       22       22         21       Payables to complete VI of Schedule D       21       22       22       23         22       Secured nocts and losen payable to unrelated third p                                                                                                                                                                                                                                                                                                                                                                                                                                         |        |       | employees, and highest compensated employe        | es. Co     | mplete Part II    |                                       |     |                  |
| setup       4958(0(11), persons described in section 4958(c)(3)(B), and contributing<br>employers and sponsoring organizations of section 501(c)(B) voluntary<br>employers beneficative organizations of section 501(c)(B) voluntary<br>employers beneficative organizations of section 501(c)(B) voluntary       6         7       Notes and loans receivable, net       7         8       Inventories for sale or use.       8         9       Prepaid expenses and deferred charges       26 , 395. 0       17, 073.         10a       Land, buildings, and equipment: cost or other<br>basis. Complete Part IV of Schedule D       10a       460 , 152.         11       Investments - publicy traded accurities.       111       112         11       Investments - programmetated. See Part IV, line 11       12         12       Investments - programmetated. See Part IV, line 11       13         13       Investments - programmetated. See Part IV, line 11       13         14       Intariagible assets       50 , 7378.       15       3, 7300, 120.         17       Accounts payable and accrued expenses       958 , 049.       17       558 , 451.         19       Deferred revenue       18       20       21       22         21       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and claquified persons. Complete Part II of Schedule D       21                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |        |       | of Schedule L                                     |            |                   |                                       | 5   |                  |
| series         employees and sponsoring organizations of section 501 (c)(0) voluntary<br>employees' beneficiary organizations (see instructions)         6           7         Notes and loars receivable, net         7           8         Inventories for sale or use         8           9         Prepaid expenses and deferred charges         26 (r, 395 · 6)           10a         Land, buildings, and equipment: cost or other<br>basis. Complete Part Vi of Schedule D         10a         460 (r, 152 · 2)           11         Investments - publicly traded socurities         11         12           12         Investments - publicly traded socurities         11           13         Investments - program-related. See Part IV, line 11         13           14         14         14           15         Other assets. See Part IV, line 11         13           16         Total assets. Add lines 1 through 15 (must equal line 34)         3, 604, 115 · 16         3, 380, 120 · 2           16         Total assets. Add lines 1 through 15 (must equal line 34)         3, 604, 115 · 16         3, 380, 120 · 2           17         Accounts payable and accruet expenses         958, 049 · 17         558, 451 · 2           18         Total assets. Add lines 1 through 15 (must equal line 34)         3, 604, 115 · 16         3, 380, 120 · 2           21                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |        | 6     | Receivables from other disqualified persons (as   | define     | d under section   |                                       |     |                  |
| semployees' beneficiary organizations (see instructions)         6           7         Notes and loans receivable, net         7           8         Inventories for sale or use         8           9         Prepaid expenses and deferred charges         266,395.         9           10a         Land, buildings, and equipment: cost or other<br>basis. Complete Part Vi of Schedule D         10b         240,609.         297,183.         10c         219,543.           11         Investments - publicly traded securities         11         12         11         11         12           11         Investments - program-related. See Part IV, line 11         13         14         13         14           13         Investments - program-related. See Part IV, line 11         13         14         13           16         Other assets. See Part IV, line 11         50,378.         15         57,389.           17         Accounts payable and accrued expenses         958,049.         17         558,451.           19         Deferred revenue         19         20         22         23         24           21         Exprove or ustodial account liabilitie.         20         21         22         23         24         23           22         Explayable to                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Assets |       | 4958(f)(1)), persons described in section 4958(c  | ;)(3)(B),  | and contributing  |                                       |     |                  |
| 98       7       Notes and lears receivable, net       7         9       Prepaid expenses and deferred charges       26,395.9       17,073.         19       Land, buildings, and equipment: cost or other       10       240,609.297,183.10c       219,543.         11       Investments - publicly traded securities       11       12       11         11       12       Investments - program-related. See Part IV, line 11       13       14         12       Investments - through 15 (must equal line 34)       3,604,115.16       3,380,120.         16       Total assets. Add lines 1 through 15 (must equal line 34)       3,604,115.16       3,380,120.         17       Accounts payable and accrued expenses       958,049.17       558,451.         19       Deferred revenue       19       24         21       Escrow or custodial account liability. Complete Part IV of Schedule D       21       22         23       Secured mortgages and notes payable to unrelated third parties       23       24       24         24       Unsecured notes and leans payable to unrelated third parties       24       23       75,293.         24       Unsecured notes and leans payable to unrelated third parties       24       23       71,437,337.         25       Total liabilitises.Add lin                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |        |       | employers and sponsoring organizations of sec     | tion 50    | 1(c)(9) voluntary |                                       |     |                  |
| 9       Prepaid expenses and deferred charges       26,395. s       17,073.         10a       Land, buildings, and equipment: cost or other<br>basis. Complete Part VI of Schedule D       10a       460,152.         11       investments - publicly traded securities       11       11         11       investments - publicly traded securities       11       12         12       investments - program-related. See Part IV, line 11       13       14         13       investments - program-related. See Part IV, line 11       13       14         14       15       Other assets. See Part IV, line 11       13       3, 604, 115.       16       3, 380, 120.         16       Total assets. Add lines 1 through 15 (muts equal line 34)       3, 604, 115.       16       3, 380, 120.         17       Accounts payable and accrued expenses       958, 049.       17       558, 451.         18       Grants payable and accrued expenses.       958, 049.       17       558, 451.         10       Scherdule L       20       20       21       22         21       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified parties       24       24       24         22       Secured mortagaes and notes payable to unrelated third parties                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |        |       | employees' beneficiary organizations (see instru  | octions    | )                 |                                       | 6   |                  |
| 9       Prepaid expenses and deferred charges       26,395. s       17,073.         10a       Land, buildings, and equipment: cost or other<br>basis. Complete Part VI of Schedule D       10a       460,152.         11       investments - publicly traded securities       11       11         11       investments - publicly traded securities       11         12       investments - program-related. See Part IV, line 11       13         13       investments - program-related. See Part IV, line 11       13         14       13       14         15       Other assets. See Part IV, line 11       50,378.15       57,389.451.         16       Total assets. Add lines 1 through 15 (must equal line 34)       3,604,115.16       3,380,1220.         17       Accounts payable and accrued expenses       958,049.17       558,451.         18       Grants payable and accrued expenses       958,049.17       558,451.         10       Tax-exempt bond liabilities       20       20         21       Escrow or custoidial account liability. Complete Part IV of Schedule D       21       22         22       Secured mortgages and notes payable to unrelated third parties       22       23         22       Secured nothe sabilities including federal income tax, payables to related third parties       24                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |        | 7     | Notes and loans receivable, net                   |            |                   |                                       | 7   |                  |
| 10a       Land, buildings, and equipment: cost or other basis. Complete Part Vi of Schedule D       10a       460,152.         b       bess: accumulated depreciation       10b       240,609.       297,183.       10c       219,543.         11       investments - publicly traded securities       11       12       11         12       investments - organ=related. See Part IV, line 11       12       13         13       investments - organ=related. See Part IV, line 11       13       14         14       14       50,378.       15       57,389.         15       Other assets. See Part IV, line 11       13       3,604,115.       16       3,380,120.         19       Deferred revenue       19       20       21       22       22         21       Excrow or custodial account liability. Complete Part IV of Schedule D       21       22       22         22       Secured nots and loans payable to unrelated third parties       23       24       24         22       Payables to current and former offloers, directors, trustees, key employees, highest compensated employees, and dispublic/de parties, and other liabilities income tax, payables to feated third parties       24       24         23       Unsecured notes and loans payable to unrelated third parties       24       24       24                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |        | 8     | Inventories for sale or use                       |            |                   |                                       |     |                  |
| basis. Complete Part VI of Schedule D       10a       460, 152.         b Less: accumulated depreciation       10b       240, 609.       297, 183.       10c       219, 543.         11       Investments - publicly tradel descurities.       11       11       12       11       12         12       Investments - organ=related. See Part IV, line 11       13       13       14       13         14       Intaglible assets       14       13       14       13         15       Other assets. See Part IV, line 11       13       14       13         16       other assets. See Part IV, line 11       50, 378.       15       57, 389.         16       other assets. See Part IV, line 11       50, 378.       16       3, 380, 1200.         17       Accounts payable and accrued expenses       958, 049.       17       558, 451.         18       Grants payable and accrued expenses.       998, 049.       17       558, 451.         19       Deferred revenue       19       20       21       22         21       Excow or custodial account liability. Complete Part IV of Schedule D       21       21         21       Escow or custodial account liability and inset of third parties       23       23       24       2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |        | 9     | Prepaid expenses and deferred charges             |            |                   | 26,395.                               | 9   | 17,073.          |
| 11       Investments - publicly traded securities       11         12       investments - other securities. See Part IV, line 11       12         13       Investments - other securities. See Part IV, line 11       13         14       Intangible assets       50, 378. 15       57, 389. 13         15       Other assets. See Part IV, line 11       50, 378. 15       57, 389. 120. 14         16       Total assets. Add lines 1 through 15 (must equal line 34)       3, 604, 115. 16       3, 380, 120. 120. 17         16       Total assets. Add lines 1 through 15 (must equal line 34)       3, 604, 115. 16       3, 380, 120. 120. 17         17       Accounts payable and accrued expenses       958, 049. 17       558, 451. 18         19       Deferred revenue       19       11         20       Tax-exempt bond liabilities       20       21         21       Escrow or custodial account liability. Complete Part IV of Schedule D       21       22         23       Secured mortgages and notes payable to unrelated third parties       23       24         24       Unsecured notes and loans payable to unrelated third parties       24       24         25       Other liabilities not included on lines 17-24). Complete Part X of Schedule D       73, 120. 25       75, 293. 1, 031, 169. 26       633, 744. 073, 174. 073, 174.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |        | 10a   | Land, buildings, and equipment: cost or other     |            |                   |                                       |     |                  |
| 11       Investments - publicly traded securities       11         12       investments - other securities. See Part IV, line 11       12         13       Investments - other securities. See Part IV, line 11       13         14       Intangible assets       50, 378. 15       57, 389. 13         15       Other assets. See Part IV, line 11       50, 378. 15       57, 389. 120. 14         16       Total assets. Add lines 1 through 15 (must equal line 34)       3, 604, 115. 16       3, 380, 120. 120. 17         16       Total assets. Add lines 1 through 15 (must equal line 34)       3, 604, 115. 16       3, 380, 120. 120. 17         17       Accounts payable and accrued expenses       958, 049. 17       558, 451. 18         19       Deferred revenue       19       11         20       Tax-exempt bond liabilities       20       21         21       Escrow or custodial account liability. Complete Part IV of Schedule D       21       22         23       Secured mortgages and notes payable to unrelated third parties       23       24         24       Unsecured notes and loans payable to unrelated third parties       24       24         25       Other liabilities not included on lines 17-24). Complete Part X of Schedule D       73, 120. 25       75, 293. 1, 031, 169. 26       633, 744. 073, 174. 073, 174.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |        |       |                                                   |            | 460,152.          |                                       |     |                  |
| 12       Investments - other securities. See Part IV, line 11       12         13       13         14       Intragible assets       14         15       Other assets. See Part IV, line 11       50, 378. 15       57, 389.         16       Total assets. Add lines 11 through 15 (must equal line 34)       3, 604, 115. 16       3, 380, 120.         17       Accounts payable and accrued expenses       958, 049. 17       558, 451.         19       Deferred revenue       19       20         20       Tax-exempt bond liabilities       20       21         21       Excorw or custodial account liability. Complete Part IV of Schedule D       21       22         22       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualfied persons. Complete Part II of Schedule L       22         23       Secured mottgages and notes payable to unrelated third parties       23         24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D       73, 120. 25       75, 293.         26       Total liabilities. Add lines 17 through 25       1, 031, 169. 26       633, 744.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |        | b     | Less: accumulated depreciation                    | 10b        | 240,609.          | 297,183.                              | 10c | 219,543.         |
| 13       Investments - program-related. See Part IV, line 11       13         14       Intangible assets       14         15       Other assets. See Part IV, line 11       50, 3784.       15       57, 789.         16       Total assets. Add lines 1 through 15 (must equal line 34)       3, 604, 115.       16       3, 380, 120.         17       Accounts payable and accrued expenses       958, 049.       17       558, 451.         18       Grants payable       18       19       20         20       Tax-exempt bond liabilities       20       21         21       Escrow or custodial account liability. Complete Part IV of Schedule D       21       22         22       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified parties       23         24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities. Add lines 17 through 25       1, 031, 169.       26       633, 744.         27       Unsetricted net assets       21, 222, 351.       27       1, 437, 397.         28       Total liabilities. Add lines 17 through 25       1, 031, 169.       28       633, 744.         29       Permanently restricted net assets       351, 595.       28 <td></td> <td>11</td> <td></td> <td></td> <td></td> <td></td> <td>11</td> <td></td>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |        | 11    |                                                   |            |                   |                                       | 11  |                  |
| 14       Intangible assets       14         15       Other assets. See Part IV, line 11       50, 378. 15       57, 389.         16       Total assets. Add lines 1 through 15 (must equal line 34)       3, 604, 115. 16       3, 380, 120.         17       Accounts payable and accrued expenses       958, 049. 17       558, 451.         18       Grants payable       18       19         20       Tax-exempt bond liabilities       20       21         21       Escrow or custodial account liability. Complete Part IV of Schedule D       21       21         22       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II       23       24         24       Unsecured notes and loans payable to unrelated third parties       23       24         25       Other liabilities including defare lincome tax, payables to related third parties.       1, 0 31, 169. 26       6 33, 744.         28       Temporarily restricted net assets       2, 221, 351. 27       1, 4 37, 397.         28       Temporarily restricted net assets       30       1, 0 31, 169. 26       6 33, 744.         29       Organizations that follow SFAS 117, check here        and complete lines 20       29       0         29       Organizations that d                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |        | 12    | Investments - other securities. See Part IV, line |            | 12                |                                       |     |                  |
| 15       Other assets. See Part IV, line 11       50, 378. 15       57, 389.         16       Total assets, Add lines 1 through 15 (must equal line 34)       3, 604, 115. 16       3, 380, 120.         17       Accounts payable and accrued expenses       958, 049. 17       558, 451.         18       Grants payable       958, 049. 17       558, 451.         18       Grants payable       18       9         20       Tax-exempt bond liability. Complete Part IV of Schedule D       21       22         22       Payables to current and former officers, directors, trustess, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L       22       23         24       Unsecured notes and loas payable to unrelated third parties       24       24         25       Other liabilities including federal income tax, payables to related third parties       24       73, 120. 25       75, 293.         26       Total liabilities. Add lines 17 through 25       1, 031, 169. 26       633, 744.         0rganizations that follow SFAS 117, check here ▶ X and complete lines 27 through 29, and lines 33 and 34.       2, 221, 351. 27       1, 437, 397.         27       Unrestricted net assets       29       00       30       30       30         29       Organizations that do not follow SFAS 117, check here ▶ □                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |        | 13    |                                                   |            | 13                |                                       |     |                  |
| 17       Accounts payable and accrued expenses       958,049.17       558,451.         18       Grants payable       19       18         19       Deferred revenue       19       20         20       Tax-exempt bond liabilities       20       21         21       Escrow or custodial account liability. Complete Part IV of Schedule D       21       21         22       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L       22         23       Secured mortgages and notes payable to unrelated third parties       23         24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities not included on lines 17:24). Complete Part X of Schedule D       73,120.25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169.26       633,744.         Organizations that follow SFAS 117, check here \science       351,595.28       1,308,979.         29       Permanently restricted net assets       29       29         0       Capital stock or trust principal, or current funds       30       31         31       Paichin or capital surplus, or land, building, or equipment fund       31         32       Retained earn                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        | 14    |                                                   | F.0. 0.20  |                   |                                       |     |                  |
| 17       Accounts payable and accrued expenses       958,049.17       558,451.         18       Grants payable       19       18         19       Deferred revenue       19       20         20       Tax-exempt bond liabilities       20       21         21       Escrow or custodial account liability. Complete Part IV of Schedule D       21       21         22       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L       22         23       Secured mortgages and notes payable to unrelated third parties       23         24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities not included on lines 17:24). Complete Part X of Schedule D       73,120.25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169.26       633,744.         Organizations that follow SFAS 117, check here \science       351,595.28       1,308,979.         29       Permanently restricted net assets       29       29         0       Capital stock or trust principal, or current funds       30       31         31       Paichin or capital surplus, or land, building, or equipment fund       31         32       Retained earn                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |       |                                                   |            |                   | 57,389.                               |     |                  |
| 18       Grants payable       18         19       Deferred revenue       19         20       Tax-exempt bond liabilities       20         21       Escrow or custodial account liability. Complete Part IV of Schedule D       21         22       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L       22         23       Secured mottgages and notes payable to unrelated third parties       23         24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D       73,120. 25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169. 26       633,744.         0rganizations that follow SFAS 117, check here        X and complete lines 27 through 29, and lines 33 and 34.       2,221,351. 27       1,437,397.         28       Temporarily restricted net assets       351,595. 28       1,308,979.         29       Organizations that don to follow SFAS 117, check here        and complete lines 30 through 34.       30         30       Capital stock or trust principal, or current funds       31       31         31       Paid-in or                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |        | 1     |                                                   |            |                   |                                       |     | 3,380,120.       |
| 19       Deferred revenue       19         20       Tax-exempt bond liabilities       20         21       Escrow or custodial account liability. Complete Part IV of Schedule D       21         22       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L       22         23       Secured mortgages and notes payable to unrelated third parties       24         24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17:24). Complete Part X of Schedule D       73,120. 25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169. 26       633,744.         Organizations that follow SFAS 117, check here ▶                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |        |       |                                                   | 958,049.   |                   | 558,451.                              |     |                  |
| 20       Tax-exempt bond liabilities       20         21       Escrow or custodial account liability. Complete Part IV of Schedule D       21         22       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II       22         23       Secured mortgages and notes payable to unrelated third parties       23         24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities included on lines 17-24). Complete Part X of Schedule D       73,120. 25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169. 26       633,744.         0rganizations that follow SFAS 117, check here ▶       X and complete lines 27 through 29, and lines 33 and 34.       2,221,351. 27       1,437,397.         27       Unrestricted net assets       2,221,351. 27       1,437,397.       351,595. 28       1,308,979.         28       Permanently restricted net assets       29       29       29       29       29         0       Capital stock or trust principal, or current funds       31       31       32         31       Pataine deamings, endowment, accumulated income, or other funds       32       32       33       32,746,376.         32       Total liabilities and net a                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |        |       |                                                   |            |                   | · · · · · · · · · · · · · · · · · · · |     |                  |
| 21       Escrow or custodial account liability. Complete Part IV of Schedule D       21         22       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L       22         23       Secured mortgages and notes payable to unrelated third parties       23         24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17:24). Complete Part X of Schedule D       73,120.25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169.26       633,744.         Organizations that follow SFAS 117, check here        X and complete lines 27 through 29, and lines 33 and 34.       2,221,351.27       1,437,397.         28       Temporarily restricted net assets       29       29       29         Organizations that do not follow SFAS 117, check here        and complete lines 30 through 34.       30         29       Permanently restricted net assets       29       29         0       Capital stock or trust principal, or current funds       31       31         31       Patchin or capital surplus, or land, building, or equipment fund       31       32         32       Total net assets or fund ba                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |        |       |                                                   |            |                   |                                       |     |                  |
| 22       Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II       22         33       Secured mortgages and notes payable to unrelated third parties       23         24       Unsecured notes and loans payable to unrelated third parties       23         25       Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17:24). Complete Part X of Schedule D       73,120.25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169.26       633,744.         Organizations that follow SFAS 117, check here ▶ [X] and complete lines 27 through 29, and lines 33 and 34.       2,221,351.27       1,437,397.         28       Temporarily restricted net assets       29       29       29         Organizations that do not follow SFAS 117, check here ▶ [] and complete lines 30 through 34.       30       30         29       Permanently restricted net assets       29       29         Organizations that do not follow SFAS 117, check here ▶ [] and complete lines 30 through 34.       30       30         30       Capital stock or trust principal, or current funds       30       31         31       Retained earnings, endowment, accumulated income, or other funds       32       32,7746,376.         32       Total liabil                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |        |       |                                                   |            |                   |                                       |     |                  |
| of Schedule L       22         23       Secured mortgages and notes payable to unrelated third parties       23         24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17:24). Complete Part X of Schedule D       73,120, 25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169, 26       633,744.         Organizations that follow SFAS 117, check here ▶                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | ties   |       |                                                   |            |                   |                                       | 21  |                  |
| of Schedule L       22         23       Secured mortgages and notes payable to unrelated third parties       23         24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17:24). Complete Part X of Schedule D       73,120, 25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169, 26       633,744.         Organizations that follow SFAS 117, check here ▶                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | bili   | 22    |                                                   |            |                   |                                       |     |                  |
| 23       Secured mortgages and notes payable to unrelated third parties       23         24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D       73,120.25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169.26       633,744.         Organizations that follow SFAS 117, check here ▶ X and complete lines 27 through 29, and lines 33 and 34.         27       Unrestricted net assets       2,221,351.27       1,437,397.         28       Temporarily restricted net assets       351,595.28       1,308,979.         29       Permanently restricted net assets       29       29         Organizations that do not follow SFAS 117, check here ▶ and complete lines 30 through 34.       30         30       Capital stock or trust principal, or current funds       30         31       Paid-in or capital surplus, or land, building, or equipment fund       31         32       Retained earnings, endowrment, accumulated income, or other funds       32         33       Total net assets or fund balances       3,604,115.34       3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Lia    |       |                                                   |            |                   |                                       | 00  |                  |
| 24       Unsecured notes and loans payable to unrelated third parties       24         25       Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D       73,120.25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169.26       633,744.         Organizations that follow SFAS 117, check here ▶ X and complete lines 27 through 29, and lines 33 and 34.         27       Unrestricted net assets       2,221,351.27       1,437,397.         28       Temporarily restricted net assets       29       351,595.28       1,308,979.         29       Permanently restricted net assets       29       29       29         Organizations that do not follow SFAS 117, check here ▶ and complete lines 30 through 34.       30       30         30       Capital stock or trust principal, or current funds       31         31       Paid-in or capital surplus, or land, building, or equipment fund       31         32       Retained earnings, endowment, accumulated income, or other funds       32       2,572,946.33       2,746,376.         33       Total liabilities and net assets/fund balances       3,604,115.34       3,380,120.       3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |        | 22    |                                                   |            |                   |                                       |     |                  |
| 25       Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17:24). Complete Part X of Schedule D       73,120.25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169.26       633,744.         Organizations that follow SFAS 117, check here ▶ 🗴 and complete lines 27 through 29, and lines 33 and 34.         27       Unrestricted net assets       2,221,351.27       1,437,397.         28       Temporarily restricted net assets       351,595.28       1,308,979.         29       Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34.       30         30       Capital stock or trust principal, or current funds       30         31       Paid-in or capital surplus, or land, building, or equipment fund       31         32       Retained earnings, endowment, accumulated income, or other funds       32         33       Total net assets or fund balances       32,604,115.34       3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |        |       |                                                   |            |                   |                                       |     |                  |
| parties, and other liabilities not included on lines 17·24). Complete Part X of<br>Schedule D       73,120.25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169.26       633,744.         Organizations that follow SFAS 117, check here ▶ X and complete<br>lines 27 through 29, and lines 33 and 34.       2,221,351.27       1,437,397.         27       Unrestricted net assets       2,221,351.27       1,437,397.         28       Temporarily restricted net assets       29         29       Organizations that do not follow SFAS 117, check here ▶ and<br>complete lines 30 through 34.       30         30       Capital stock or trust principal, or current funds       31         31       Paid-in or capital surplus, or land, building, or equipment fund       31         32       Retained earnings, endowment, accumulated income, or other funds       32         33       Total net assets or fund balances       2,572,946.33       2,746,376.         34       Total liabilities and net assets/fund balances       3,604,115.34       3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |        | 25    |                                                   |            |                   |                                       | 24  |                  |
| Schedule D       73,120. 25       75,293.         26       Total liabilities. Add lines 17 through 25       1,031,169. 26       633,744.         Organizations that follow SFAS 117, check here ▶ X and complete lines 27 through 29, and lines 33 and 34.       2,221,351. 27       1,437,397.         27       Unrestricted net assets       2,221,351. 27       1,437,397.         28       Temporarily restricted net assets       351,595. 28       1,308,979.         29       Permanently restricted net assets       29         Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34.       30         30       Capital stock or trust principal, or current funds       30         31       Paid-in or capital surplus, or land, building, or equipment fund       31         32       Retained earnings, endowment, accumulated income, or other funds       32         33       Total net assets or fund balances       3,604,115. 34       3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |        | _     |                                                   |            |                   |                                       |     |                  |
| Organizations that follow SFAS 117, check here ▶ X and complete<br>lines 27 through 29, and lines 33 and 34.       2,221,351.27       1,437,397.         27       Unrestricted net assets       2,221,351.27       1,437,397.         28       Temporarily restricted net assets       351,595.28       1,308,979.         29       Permanently restricted net assets       29         Organizations that do not follow SFAS 117, check here ▶ and<br>complete lines 30 through 34.       30         30       Capital stock or trust principal, or current funds       30         31       Paid-in or capital surplus, or land, building, or equipment fund       31         32       Retained earnings, endowment, accumulated income, or other funds       32         33       Total net assets or fund balances       2,572,946.33       2,746,376.         34       Total liabilities and net assets/fund balances       3,604,115.34       3,800,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        |       | 0 L L D                                           |            |                   | 73,120.                               | 25  | 75,293.          |
| Organizations that follow SFAS 117, check here ▶ X and complete<br>lines 27 through 29, and lines 33 and 34.       2,221,351.27       1,437,397.         27       Unrestricted net assets       2,221,351.27       1,437,397.         28       Temporarily restricted net assets       351,595.28       1,308,979.         29       Permanently restricted net assets       29         Organizations that do not follow SFAS 117, check here ▶ and<br>complete lines 30 through 34.       30         30       Capital stock or trust principal, or current funds       30         31       Paid-in or capital surplus, or land, building, or equipment fund       31         32       Retained earnings, endowment, accumulated income, or other funds       32         33       Total net assets or fund balances       2,572,946.33       2,746,376.         34       Total liabilities and net assets/fund balances       3,604,115.34       3,800,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        | 26    |                                                   |            |                   | 1,031,169.                            | 26  | 633,744.         |
| Source<br>Permanently restricted net assets2,221,351.271,437,397.28Temporarily restricted net assets351,595.281,308,979.29Permanently restricted net assets29Organizations that do not follow SFAS 117, check here ▶ □ and<br>complete lines 30 through 34.3030Capital stock or trust principal, or current funds3031Paid-in or capital surplus, or land, building, or equipment fund3132Retained earnings, endowment, accumulated income, or other funds3233Total net assets or fund balances2,572,946.332,746,376.34Total liabilities and net assets/fund balances3,604,115.343,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        |       | Organizations that follow SFAS 117, check he      | ere 🕨      | X and complete    |                                       |     |                  |
| 33         Total her assets of fund balances         2,372,340.33         2,740,370.           34         Total liabilities and net assets/fund balances         3,604,115.34         3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | es     |       |                                                   |            |                   |                                       |     |                  |
| 33         Total her assets of fund balances         2,372,340.33         2,740,370.           34         Total liabilities and net assets/fund balances         3,604,115.34         3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | anc    | 27    | Unrestricted net assets                           |            |                   | 2,221,351.                            | 27  | 1,437,397.       |
| 33         Total her assets of fund balances         2,372,340.33         2,740,370.           34         Total liabilities and net assets/fund balances         3,604,115.34         3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Bali   | 28    | Temporarily restricted net assets                 |            |                   | 351,595.                              | 28  | 1,308,979.       |
| 33         Total her assets of fund balances         2,372,340.33         2,740,370.           34         Total liabilities and net assets/fund balances         3,604,115.34         3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Pu     | 29    | · · · · · · · · · · · · · · · · · · ·             |            |                   |                                       | 29  |                  |
| 33         Total her assets of fund balances         2,372,340.33         2,740,370.           34         Total liabilities and net assets/fund balances         3,604,115.34         3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Fu     |       |                                                   | heck h     | ere 🕨 🔄 and       |                                       |     |                  |
| 33         Total her assets of fund balances         2,372,340.33         2,740,370.           34         Total liabilities and net assets/fund balances         3,604,115.34         3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | or     |       |                                                   |            |                   |                                       |     |                  |
| 33         Total her assets of fund balances         2,372,340.33         2,740,370.           34         Total liabilities and net assets/fund balances         3,604,115.34         3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | sets   |       |                                                   |            |                   |                                       |     |                  |
| 33         Total her assets of fund balances         2,372,340.33         2,740,370.           34         Total liabilities and net assets/fund balances         3,604,115.34         3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | As     | (3)   |                                                   |            |                   |                                       |     |                  |
| 33         Total her assets of fund balances         2,372,340.33         2,740,370.           34         Total liabilities and net assets/fund balances         3,604,115.34         3,380,120.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Vet    |       |                                                   |            |                   | 2 572 046                             |     | 0 946 096        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | -      |       |                                                   |            |                   | 2,3/2,946.                            |     | 2,740,370.       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |        | 34    | I otal liabilities and net assets/fund balances   |            |                   | 3,004,115.                            | 34  |                  |

|                                    | ON AND |
|------------------------------------|--------|
| Form 990 (2011) DEVELOPMENT POLICY |        |

52-1399520 Page 12

| Pa          | rt XI Reconciliation of Net Assets                                                                                                                                                                                                                                                       |            |                   |     |     |
|-------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------------------|-----|-----|
|             | Check if Schedule O contains a response to any question in this Part XI                                                                                                                                                                                                                  |            | <u></u>           |     |     |
| 1           | Total revenue (must equal Part VIII, column (A), line 12)                                                                                                                                                                                                                                | -          | 9,08<br>8,91      |     |     |
| 2<br>3<br>4 | Total expenses (must equal Part IX, column (A), line 25)         Revenue less expenses. Subtract line 2 from line 1         Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                                                                    | 3          | <u>17</u><br>2,57 | 3,4 | 30. |
| 4<br>5<br>6 | Other changes in net assets or fund balances (explain in Schedule O)<br>Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))                                                                                                   | 5          | 2,74              |     | 0.  |
| Pa          | t XII Financial Statements and Reporting                                                                                                                                                                                                                                                 |            |                   |     |     |
|             | Check if Schedule O contains a response to any question in this Part XII                                                                                                                                                                                                                 |            |                   | Yes | No  |
| 1           | Accounting method used to prepare the Form 990: Cash X Accrual Other<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule                                                                                                   | 0.         |                   | 103 | 140 |
| 2a          | Were the organization's financial statements compiled or reviewed by an independent accountant?                                                                                                                                                                                          |            | 2a                |     | Х   |
| b           | Were the organization's financial statements audited by an independent accountant?                                                                                                                                                                                                       |            | 2b                | Х   |     |
| c           | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the review, or compilation of its financial statements and selection of an independent accountant?                                                                        | e audit,   |                   | х   |     |
| d           | If the organization changed either its oversight process or selection process during the tax year, explain in Sche<br>If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued<br>separate basis, consolidated basis, or both: | edule O.   |                   |     |     |
| 3a          | X       Separate basis       Consolidated basis       Both consolidated and separate basis         As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir                                                                   | igle Audit |                   |     |     |
|             | Act and OMB Circular A-133?                                                                                                                                                                                                                                                              |            | 3a                |     | X   |
| b           | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi<br>or audits, explain why in Schedule Q and describe any steps taken to undergo such audits,                                                                          |            | 3ь                |     |     |

Form 990 (2011)

132012 01-23-12

| Name of the organization         INSTITUTE FOR TRANSPORTATION AND         Employee identification number<br>52–1399520           Part II.         Reason for Public Charity Status (Au organizations must complete this part). See instructions.         52–1399520           The organization is not a private favorability Status (Au organizations must complete this part). See instructions.         52–1399520           A chorch, convention of churches, or association of churches descication section 170b/(1)(A)(ii).         4           A chord described in section 170b/(1)(A)(ii).         4         A medical research organization occurrent or governmental unit described in section 170b/(1)(A)(ii).           Chi and state:         -         A organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170b/(1)(A)(ii).           A organization that normally receives a substantial part of its support form a governmental unit described in section 170b/(1)(A)(ii).         5           A community trust described in section 170b/(1)(A)(ii).         Complete Part II.)         5           A community trust described and operated exclusively for the banefit of no contributions, mantbenip fees, and gross receipts from activities related and operated exclusively for the part of 11 tay form bianal state 'quartation that many attribute related and operated exclusively for the banefit of to perform the functions of or to arry out the purposes of one or more purpolicy and operated exclusively for the banefit of to perform the functions of or to arry out the purposes of one or more purpolicy andiparation related weakinely for the ba                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | (Form 99)<br>Department of<br>Internal Reve |                                                                                                  | Comple                                                                                                                    | te if the organization is<br>4947(a)(1) n<br>ttach to Form 990 or Fo                                                                          | s a sectio<br>onexemp<br>orm 990-E                   | n 501(c)(3)<br>t charitabl<br>Z. ▶ See          | organiza<br>le trust.<br>separate      | tion or a s                            | section     | mplover     | OMB No. 1545-0047<br><b>2011</b><br>Open to Public<br>Inspection |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|--------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|-------------------------------------------------|----------------------------------------|----------------------------------------|-------------|-------------|------------------------------------------------------------------|
| Pergt.II.       Rescont for Public Charity Status (All complete this part). See instructions.         The organization is not a private foundation because it is: (For lines 1 through 11, check only one box).       Image: Charity one box (Charity one box).         Image: Charity of the organization of churches, or association of churches described in section 170b(11/(A)(i)).       A school described in section 170b(11/(A)(ii)).         Image: Charity of the organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170b(11/(A)(ii)).         Image: Charity of the organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170b(11/(A)(ii)).         Image: Charity of the organization of churches a substantial part of its support from agovernmental unit of from the general public described in section 170b(11/(A)(ii)).         Image: Charity of the organization the organization the organization the organization that normally receives: (1) more than 33 1/34 of its support from operated by the organization theorem and precisive: (1) more than 33 1/34 of its support from gores investment income and unnetited busines taxable income (less section 509(a)(1) or more than 33 1/34 of its support from gores investment income and unnetitient operated exclusively for the benefit of, to perform the functions of, or to carry out the purposed of or or more publicly supported organization adoremetical exclusively for the benefit of, to perform the functions of, or to carry out the purposed of ore or more publicly supported organization adoremetical exclusively for the benefit of, to perform the functions of, or to carry out the purposed of ore or more publicly supported organization adorem                                                                                                                                                                                                                                                                                                                                     | Name of                                     | the organizat                                                                                    |                                                                                                                           |                                                                                                                                               | SPORTA                                               | ALION                                           | AND                                    |                                        |             |             |                                                                  |
| the organization is not a private foundation because it is: (For III has 1 through 11, check only one box.)  A church, convention of churches, or association of churches described in section 170b)(1)(A)(i).  A Anophila or a cooperative hospital service organization described in section 170b)(1)(A)(ii).  A Anophila research organization operated in conjunction with a hospital described in section 170b)(1)(A)(iii). Enter the hospital's name, city, and state:  A conganization constrated for the benefit of a college or university owned or operated by a governmental unit described in section 170b)(1)(A)(ii). Enter the hospital's name, city, and state:  A conganization constrated for the benefit of a college or university owned or operated by a governmental unit described in section 170b)(1)(A)(ii). (Complete Part II.)  A field and state:  A conganization that normally receives a substantial part of its support from a governmental unit of rom the general public described in section 170b)(1)(A)(ii). (Complete Part II.)  A community trust described in section 170b)(1)(A)(ii). (Complete Part II.)  A community trust described in section 170b)(1)(A)(ii). Complete Part II.)  A community trust described in section 170b)(1)(A)(iii). Complete Part II.)  A conganization organized and operated exclusively to test for public safety. See section 30(a)(3). Complete Part III.)  A conganization organized and operated exclusively to test for public safety. See section 309(a)(3). Check the box that described in section 509(a)(3). Check the box that describe and in organization adcomplete insert to through this.  A commutity trust described in generation 509(a)(3). Check the box that described in generation received a written determination from the IBS that it a 1 ype 1, Type II. Cher                                                                                                               | CC                                          | Deces                                                                                            |                                                                                                                           |                                                                                                                                               |                                                      | 1                                               |                                        |                                        |             |             | 2-1399520                                                        |
| 1       A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).         2       A A cahod described in section 170(b)(1)(A)(ii).         4       A modelation operated in conjunction with a hoopital described in section 170(b)(1)(A)(iii). Enter the hoopital's name, city, and state:         5       A norganization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iii).         6       A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(i).         7       X An organization that normally readvers: (1) more than 33 1/35% of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(i).         8       A community trad described in section 170(b)(1)(A)(i)(i). Complete Part II.)         9       An organization that normally readvers: (1) more than 33 1/35% of its support from contributions, membership feee, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/35% of its support from gose investment income and unrelated bable income (less section 509(a)(1) or section 509(a)(2). Complete Part II.)         10       An organization organization organization and complete insettion 509(a)(1) or section 509(a)(3). Check the box that described in section 509(a)(3). Check the box that described in section 509(a)(1) or section 509(a)(3). Check the box that described in machine is not controlled direcity or indicative transmitter and operated exclusively for the benefit of coparization for anacture in the government (1) or section 509(a)(2). Chec                                                                                                                                                                                                                                                                                                                                                                                                                                              | 000000000000000000000000000000000000000     |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        | tructions.  | ··          |                                                                  |
| 7       ▲ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(A). (Complete Part II.)         8       ▲ community trust described in section 170(b)(1)(A)(V). (Complete Part II.)         9       An organization that normally receives: (1) more than 33 173% of its support from contributions, membership fees, and gross receipts from activities related business taxable income (less section 511 taX) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)         10       An organization organization and operated exclusively to test for public safety. See section 509(a)(2). Check the box that describes the type of supporting organization and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organization and operated exclusively for the through 11h.         11       An organization comparizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11 terough 11h.         a       □ Type II       b       □ Type III organization and operated exclusively of through 11h.         a       □ Type II       b       □ Type III - Functionally integrated       d       □ Type III - Type III - Functionally integrated       d       □ Type III - Type III - Functionally integrated       d       □ Type III - Type III - Functionally integrated       d       □ Type III - Type III - Type III - Functionally integrated       d                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 1 2 2<br>3 3 4 2                            | A church, co<br>A school des<br>A hospital or<br>A medical re-<br>city, and stat<br>An organizat | nvention of churche<br>scribed in section 17<br>a cooperative hospi<br>search organization<br>te:<br>ion operated for the | s, or association of chun<br>r0(b)(1)(A)(ii). (Attach So<br>ital service organization<br>operated in conjunction<br>benefit of a college or u | rches desc<br>chedule E.)<br>described<br>with a hos | bribed in sec<br>)<br>in section<br>apital desc | ection 170<br>170(b)(1)<br>ribed in se | (b)(1)(A)(i<br>(A)(iii).<br>ection 170 | (b)(1)(A)(i |             |                                                                  |
| section 170(b)(1)(A)(v). (Complete Part II.)         A community trust described in section 170(b)(1)(A)(v). (Complete Part II.)         A community trust described in section 170(b)(1)(A)(v). (Complete Part II.)         A community trust described in section 170(b)(1)(A)(v). (Complete Part II.)         A community trust described business taxable income (less section 501 (a)?) (Complete Part III.)         An organization and operated exclusively to test for public safety. See section 509(a)(2). Check the box that describes the type of supported organizations and complete lines 11 to through 11th.         An organization organized and operated exclusively to test for public safety. See section 509(a)(2). Check the box that describes the type of supported organizations and complete lines 11 to through 11th.         A programization organized and operated exclusively to test for public safety. See section 509(a)(2). See section 509(a)(2). Check the box that describes the type of supporting organization and complete lines 11 to through 11th.         A programization constrained exclusively to test for public safety. See section 509(a)(2). There the box that describes the type of supporting organization and complete lines 11 to through 11th.         A programization constrained exclusively to test for public safety. See section 509(a)(2).         Fit from organization and complete lines 11 to through 11th.         a property of supported organization is not controlled directly or indirectly or ind                                                                                                                                                                                                                                                                                                                                                                                                                                            | 6                                           | A federal, sta                                                                                   | ate, or local governm                                                                                                     | ent or governmental uni                                                                                                                       | it describe                                          | d in sectio                                     | on 170(b)(                             | 1)(A)(v).                              |             |             |                                                                  |
| section 170(b)(1)(A)(vi). (Complete Part II.)         A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)         A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)         A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)         See section 509(a)(2). (Complete Part III.)         A organization that normally reservices: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support for granization after June 30, 1975.         See section 509(a)(2). Complete Part III.)       A organization and operated exclusively to test for public safety. See section 509(a)(4).         A norganization organized and operated exclusively to test for public safety. See section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11 et through 11h.         a                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 7 X                                         | An organizat                                                                                     | ion that normally rec                                                                                                     | eives a substantial part                                                                                                                      | of its supp                                          | oort from a                                     | governme                               | ental unit o                           | or from the | e general p | oublic described in                                              |
| 9       An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization argos investment income and unrelated business taxable income (less section 509(a)(2). (Complete Part III.)         10       An organization organized and operated exclusively to test for public safety. See section 509(a)(4).         11       An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organization and complete lines 11 te through 11h.         10       an granization granized and operated exclusively for the therefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organization and complete lines 11 te through 11h.         11       Chick Type II       b       Type III       c       Type III - Euclideal termination from the IRS that it is a Type I, or Type III or section 509(a)(2).         11       If the organization, necelved a written determination from the IRS that it is a Type I, or Type III or Section 509(a)(2).       Type III or Type III or Type III or Type III or Section 509(a)(2).         11       fifth organization necelved any written determination from the IRS that it is a Type I, or Type III or Section 509(a)(2).       Type II or Type III                                                                                                                                                                                                                                                                                                                                                                                                                               |                                             | section 170                                                                                      | (b)(1)(A)(vi). (Comple                                                                                                    | ete Part II.)                                                                                                                                 |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
| activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). Complete Part III.)         10       An organization organized and operated exclusively to test for public safety. See section 509(a)(4).         11       An organization organized and operated exclusively for the tenefit of, to porform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11 to through 11h.         a       Type II       b       Type III       c       Type III       c       Type III       the box that describes the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).         11       ft the organization, necelvical a written determination from the IRS that it is a Type I, Type II, or Type III       c       Type III.       c         g       Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?       (i) A person who directly or indirectly bound or form any of the following persons?       (ii) A family member of a person described in (i) above?       11g(ii)       11g(ii)       11g(iii)       11g(iii)       (ii) State                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 8                                           | A community                                                                                      | trust described in s                                                                                                      | ection 170(b)(1)(A)(vi).                                                                                                                      | (Complete                                            | e Part II.)                                     |                                        |                                        |             |             |                                                                  |
| activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). Complete Part III.)         10       An organization organized and operated exclusively to test for public safety. See section 509(a)(4).         11       An organization organized and operated exclusively for the tenefit of, to porform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11 to through 11h.         a       Type II       b       Type III       c       Type III       c       Type III       the box that describes the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).         11       ft the organization, necelvical a written determination from the IRS that it is a Type I, Type II, or Type III       c       Type III.       c         g       Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?       (i) A person who directly or indirectly bound or form any of the following persons?       (ii) A family member of a person described in (i) above?       11g(ii)       11g(ii)       11g(iii)       11g(iii)       (ii) State                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 9                                           | -                                                                                                |                                                                                                                           |                                                                                                                                               |                                                      |                                                 | rom contri                             | ibutions, n                            | nembersh    | ip fees, ar | nd gross receipts from                                           |
| Income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975.         See section 509(a)(2). Complete Part III.)         An organization organized and operated exclusively to test for public safety. See section 509(a)(4).         11       An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organization adcomplete lines 11 through 11 h.         a       Type I       b       Type III       c       Type III.       c       c       Type III.       c <t< td=""><td></td><td>Ģ</td><td></td><td>( )</td><td></td><td></td><td></td><td>,</td><td></td><td></td><td>÷ i</td></t<>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                             | Ģ                                                                                                |                                                                                                                           | ( )                                                                                                                                           |                                                      |                                                 |                                        | ,                                      |             |             | ÷ i                                                              |
| See section 509(a)(2). (Complete Part III.)         An organization organized and operated exclusively to test for public safety. See section 509(a)(4).         Image: Comparized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organization and complete lines 11e through 11h.         a                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                             |                                                                                                  |                                                                                                                           | -                                                                                                                                             |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
| 10       An organization organized and operated exclusively to test for public safety. See section 509(a)(4).         11       An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h.         a       Type I       c       Type II       reganization organized a within the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(2).         f       If the organization, received a withen determination from the IRS that it is a Type I, Type II.       or Type III.         g       Since August 17, 2006, has the corganization accepted any gift or contribution from any of the following persons?       (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?       11g(i)         (ii) A family member of a person described in (i) adove?       11g(ii)       11g(ii)         h       Nordian time is 1-9 above or IRC section       (ii) below, in the support in december of in (iii) Type of organization in col.       (vi) is the organization in col.       (vii) she organization in col.         (ii) Name of supported organization (iii) EN       (iii) EN       (iii) EN       (iii) EN       (iii) Below, ii                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        | acquirou c                             | y nie orge  |             |                                                                  |
| 11       An organization organization organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h.         a       Type I       b       Type II       c       Type II       the through 11h.         a       Type I       b       Type II       c       Type III       the through 11h.         e       By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disquaiffed persons other than foundation meagers and other than one or more publicly supported organization secribed organization secribed any affer organization secribed any affer organization secribed organization secribed any affer or contribution from any of the following persons?         g       Since August 17, 2006, has the organization accepted any affer or contribution from any of the following persons?       11g(i)         (i) A family member of a person described in (i) above?       11g(ii)       11g(ii)         (ii) A family member of a person described in (i) or (ii) above?       11g(ii)       11g(ii)         (iii) A family member of a person described in (i) or (ii) above?       11g(ii)       11g(ii)         h       Provide the following information about the supported organization (cg).       (iii) type of organization (cg).       (iv) is the organization (cg).       (vii) is the organization (cg).       (vii) is the organization (cg).         (i) Name of supported organi                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 10                                          |                                                                                                  |                                                                                                                           |                                                                                                                                               | et for pub                                           | lic cafety 9                                    | See contin                             | n 500/a\/                              | 1)          |             |                                                                  |
| more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that         a _ Type 1       b _ Type II       c _ Type II + Eutotionally integrated       d _ Type II • Other         e _ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).         f the organization, received a written determination from the IRS that it is a Type I, Type III       supporting organization, received a written determination from the IRS that it is a Type I, Type III         g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?       (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?       119(ii)         (ii) A family member of a person described in (i) above?       119(ii)         (iii) A family member of a person described in (i) or (ii) above?       119(ii)         (i) Name of supported organization generation (i) or (iii) above or IRC section for organization in col. (ii) istee in your organization in col. (ii) istee in your organization in col. (ii) organization in col. (ii) organization in col. (ii) organization in col. (ii) above or IRC section for organization in col. (ii) organization in col. (ii) organization in col. (ii) organization in col. (ii) organization in col. (ii) organization in col. (ii) organization in col. (ii) organization in col. (ii) organization in col. (ii) organ                                                                                                                                                                                                                                                                                                                                                                                                           |                                             | •                                                                                                | *                                                                                                                         |                                                                                                                                               |                                                      | -                                               |                                        |                                        |             |             | aurana af ana ar                                                 |
| describes the type of supporting organization and complete lines 11e through 11h.       a       Type II       c       Type III - Functionally integrated       d       Type III - Other         e       By checking this box, I certify that the organization is not controlled directly or indirectly or on ore disqualified persons other than one or more publicly supported organization described in section 509(a)(1) or section 509(a)(2).         f       If the organization coelved a written determination from the IRS that it is a Type I, Type III or Type III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 11                                          | -                                                                                                |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
| a       Type I       c       Type III - Functionally integrated       d       Type III - Other         e       By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).         f       if the organization received a written determination from the IRS that it is a Type I, Type III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        | 2). See <b>se</b> o                    | ction 509   | (a)(3). Che | eck the box that                                                 |
| e       By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).         f       if the organization received a written determination from the IRS that it is a Type I, Type II,                                                                                                                                                                                          |                                             | describes the                                                                                    | e type of supporting                                                                                                      | organization and compl                                                                                                                        | ete lines 1                                          | 1e through                                      | n 11h.                                 |                                        |             |             | 1                                                                |
| foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).         f       If the organization received a written determination from the IRS that it is a Type I, or Type III         supporting organization, check this box                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                             | a Type                                                                                           | l b                                                                                                                       | Type II                                                                                                                                       | с 🛄 Тур                                              | e III - Func                                    | tionally in                            | tegrated                               |             | d           | Type III - Other                                                 |
| f       if the organization received a written determination from the IRS that it is a Type II, rype II, or Type III         g       Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?         (i) A person who directly or indirectly controls, either alone or together with persons described in (i) and (ii) below, the governing body of the supported organization?       11g(n)         (ii) A family member of a person described in (i) above?       11g(n)         (iii) A 35% controlled entity of a person described in (i) or (ii) above?       11g(n)         h       Provide the following information about the supported organization(s).         (i) Name of supported organization       (iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))         (ii) Name of supported organization       (iii) Type of (see instructions)         (iii) Name of supported organization       (iii) Type of (see instructions))         (iv) Is the organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | е                                           | By checking                                                                                      | this box, I certify that                                                                                                  | at the organization is not                                                                                                                    | controlled                                           | d directly o                                    | r indirectly                           | / by one o                             | r more dis  | qualified p | persons other than                                               |
| f       if the organization received a written determination from the IRS that it is a Type II, rype II, or Type III         g       Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?         (i) A person who directly or indirectly controls, either alone or together with persons described in (i) and (ii) below, the governing body of the supported organization?       11g(n)         (ii) A family member of a person described in (i) above?       11g(n)         (iii) A 35% controlled entity of a person described in (i) or (ii) above?       11g(n)         h       Provide the following information about the supported organization(s).         (i) Name of supported organization       (iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))         (ii) Name of supported organization       (iii) Type of (see instructions)         (iii) Name of supported organization       (iii) Type of (see instructions))         (iv) Is the organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j) organization in col. (j                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
| supporting organization, check this box<br>g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?<br>(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below,<br>the governing body of the supported organization?<br>(ii) A family member of a person described in (i) above?<br>(iii) A 35% controlled entity of a person described in (i) or (ii) above?<br>h Provide the following information about the supported organization(s).<br>(i) Name of supported organization<br>(iii) FIN (iii) Type of organization<br>(ges instructions))<br>(i) See instructions))<br>(ii) A mount of supported organization (see instructions))<br>(iii) A mount of supported organization (see instructions))<br>(iv) a mount of supported organization in col.<br>(iv) a mount of supported (iv) of your support?<br>(iv) of your support? | f                                           |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
| g       Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?       (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?       Yes No         (ii) A family member of a person described in (i) above?       11g(i)       11g(i)         (iii) A 35% controlled entity of a person described in (i) above?       11g(ii)       11g(iii)         h       Provide the following information about the supported organization (organization (clearched on illins 1-baove or IRC section (see instructions))       (iv) Is the organization in col. (i) listed in your organization in col. (i) organized in the U.S.?       (vii) Amount of support         (iii) Name of supported organization       (iii) EIN       (iii) Type of organization (see instructions))       (v) Did you notify the organization in col. (i) organized in the U.S.?       (vii) Is the organization in col. (i) organized in the U.S.?       (viii) Amount of support         (ii) Name of supported       (iii) EIN       (iii) Type of organization (see instructions))       (v) Did you notify the organization in col. (i) organized in the U.S.?       (vii) Is the organization in col. (i) organized in the U.S.?       (vii) Amount of support         (iii) Comparized in the U.S.?       US or the comparized in the U.S.?       US organized in the U.S.?       US organized in the U.S.?       US organized in the U.S.?         (iii) Comparized in the U.S.?       US organized in the U.S                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
| (i) A person who directly or indirectly controls, either alone or together with persons described in (i) and (ii) below, the governing body of the supported organization?       Yes       No         (ii) A family member of a person described in (i) above?       11g(i)       11g(i)       11g(i)         (iii) A 35% controlled entity of a person described in (i) or (ii) above?       (i) above?       11g(ii)       11g(ii)         h       Provide the following information about the supported organization (organization in col. (i) listed in your (i) of your support?       (vi) is the organization in col. (i) organization in col. (i) organization in col. (i) secribed on lines 1-9 above or IRC section (see instructions))       (v) Did you notify the organization in col. (i) organization in col. (i) of your support?       (vii) Amount of support         (iii) Name of supported organization       (iii) EIN       (iiii) Type of organization (secribed on lines 1-9 above or IRC section (see instructions))       (v) Did you support?       (vi) is the organization in col. (i) of your support?       (vii) Amount of support         (iii) Comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the comparized in the                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                             |                                                                                                  | -                                                                                                                         |                                                                                                                                               |                                                      |                                                 |                                        |                                        | owing per   | eone7       | ······                                                           |
| the governing body of the supported organization?       11g(i)         (ii) A family member of a person described in (i) above?       11g(ii)         (iii) A 35% controlled entity of a person described in (i) or (ii) above?       11g(iii)         h       Provide the following information about the supported organization(s).         (i) Name of supported organization       (ii) EIN         (iii) A 35% controlled entity of a person described organization (s).       (iv) Did you notify the organization in col. (i) listed in your organization in col. (i) listed in your organization in col. (i) listed in your organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization (see instructions)       Yes       No       Yes       No       Yes       No         Image: Description (see instructions)       Image: Description (see ins                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 9                                           | +                                                                                                |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             | Vac Na                                                           |
| (ii) A family member of a person described in (i) above?       11g(ii)         (iii) A 35% controlled entity of a person described in (i) or (ii) above?       11g(ii)         h       Provide the following information about the supported organization(s).         (i) Name of supported organization       (iii) FIN         (ii) Sthe organization (described on lines 1-9 above or IRC section (see instructions))       (iv) Is the organization in col. (l) fisted in your organization in col. (l) organized in the U.S.?       (vil) Amount of support         (iii) Construction       (iii) FIN       (iiii) Type of organization (clear the constructions)       (v) Did you notify the organization in col. (l) organized in the U.S.?       (vil) Amount of support         (i) Name of supported       (iii) EIN       (iiii) Type of organization (clear the constructions)       (vil) Is the organization in col. (l) organized in the U.S.?       (vil) Amount of support         (ii) Gescribed on lines 1-9 above or IRC section (see instructions))       Yes       No       Yes       No         Yes       No       Yes       No       Yes       No       Yes       No         (iii) Construction       Incontinue       Incontinue       Incontinue       Incontinue       Incontinue         (iii) Construction       Incontinue       Incontinue       Incontinue       Incontinue       Incontinue         Inconting Inconting Incontinue<                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                             |                                                                                                  |                                                                                                                           | -                                                                                                                                             |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
| (iii) A 35% controlled entity of a person described in (i) or (ii) above?       11g(iii)         h       Provide the following information about the supported organization(s).       (v) Did you notify the organization in col. (v) Did you notify the organization in col. (v) Did you notify the organization in col. (v) Did you notify the organization in col. (v) Did you notify the organization in col. (v) Did you notify the organization in col. (v) Did you notify the organization in col. (v) Did you notify the organization in col. (v) Did you notify the organization in col. (v) Did you support?       (vi) S the organization in col. (v) Did you notify the organization in col. (v) Did you support?       (vi) S the organization in col. (v) Did you notify the organization in col. (v) Did you support?       (vi) Amount of support         (i) Name of supported organization       (iii) EIN       (iii) CS escion (described on lines 1-9 above or IRC section (see instructions))       in col. (v) Did you support?       (vi) of your support?       (vi) of your support?         Yes       No       Yes       No       Yes       No       Yes       No         Image: Section (see instructions)       Image: Section (see instructions)       Image: Section (section (sect                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
| h       Provide the following information about the supported organization (s).         (i) Name of supported organization       (ii) Type of organization (c) organization (c) organization in col. (c) listed in your organization in col. (c) listed in your organization (c) organization in col. (c) organization in col. (c) organization in col. (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organization (c) organiza                                                                                                                                                                                         |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
| (i) Name of supported organization (iii) EIN       (iii) Type of organization (col. (i) listed in your organization in col. (i) listed in your organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organizatic col. (i) organization in col. (i) organization in c                                                                                                                                                      |                                             | • •                                                                                              |                                                                                                                           |                                                                                                                                               | .,                                                   |                                                 |                                        |                                        |             | ••••••      | .  11g(iii)                                                      |
| (I) Name of supported organization       (II) Ello       organization (described on lines 1-9 above or IRC section (see instructions))       in col. (i) listed in your organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (i) organization in col. (ii)  organization in col. (ii) organization in col. (ii) organization in col. (iii) organization in col. (iii) organization in col. (ii) organization in col. (ii) organization in col. (iii)  organization in col. (iii) organization in col. (                                                                                                                                                                        | h                                           | Provide the f                                                                                    | ollowing information                                                                                                      | about the supported or                                                                                                                        | ganization                                           | (s).                                            |                                        |                                        |             |             |                                                                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | organization (described on lines            |                                                                                                  | organization<br>(described on lines 1-9<br>above or IRC section                                                           | in col. (i) li<br>governing                                                                                                                   | sted in your document?                               | organizat<br>(i) of you                         | ion in col.<br>r support?              | (I) organiz<br>U.S                     | s.?         |             |                                                                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                             |                                                                                                  |                                                                                                                           | (see instructions))                                                                                                                           | Yes                                                  | No                                              | Yes                                    | No                                     | Yes         | No          |                                                                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
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|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                             | <u> </u>                                                                                         |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               | ·                                                    |                                                 |                                        |                                        |             | ╞──┼        |                                                                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
| Total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                             |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | T-4-1                                       |                                                                                                  |                                                                                                                           |                                                                                                                                               |                                                      |                                                 |                                        |                                        |             |             |                                                                  |

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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

132021 01-24-12

#### INSTITUTE FOR TRANSPORTATION AND Schedule A (Form 990 or 990-EZ) 2011 DEVELOPMENT POLICY

52-1399520 Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Se   | ction A. Public Support                                                                                               |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|------|-----------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------|-----------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------|--------------------------------------------------------|-------------|
| Cale | ndar year (or fiscal year beginning in) 🕨                                                                             | (a) 2007                                                           | (b) 2008                                                                    | (c) 2009                                                        | (d) 2010                                                    | (e) 2011                                               | (f) Total   |
| 1    | Gifts, grants, contributions, and membership fees received. (Do not                                                   |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | include any "unusual grants.")                                                                                        | 2,708,742.                                                         | 2,688,491.                                                                  | 7,749,800.                                                      | 8,156,151.                                                  | 8,532,222.                                             | 29,835,406. |
| 2    | Tax revenues levied for the organ-<br>ization's benefit and either paid to                                            |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
| ~    | or expended on its behalf                                                                                             |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
| 3    | The value of services or facilities<br>furnished by a governmental unit to<br>the organization without charge         |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
| 4    | Total. Add lines 1 through 3                                                                                          | 2,708,742.                                                         | 2,688,491.                                                                  | 7,749,800.                                                      | 8,156,151.                                                  | 8,532,222.                                             | 29,835,406. |
|      | The portion of total contributions                                                                                    |                                                                    | 1 1 -                                                                       |                                                                 |                                                             | 1 1                                                    | 1 1 1       |
|      | by each person (other than a                                                                                          |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | governmental unit or publicly                                                                                         |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | supported organization) included                                                                                      |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | on line 1 that exceeds 2% of the                                                                                      |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | amount shown on line 11,                                                                                              |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | column (f)                                                                                                            |                                                                    |                                                                             |                                                                 |                                                             |                                                        | 2,385,888.  |
| 6    | Public support. Subtract line 5 from line 4.                                                                          |                                                                    |                                                                             |                                                                 |                                                             |                                                        | 27,449,518. |
|      | ction B. Total Support                                                                                                |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
| Cale | ndar year (or fiscal year beginning in) 🕨                                                                             | (a) 2007                                                           | (b) 2008                                                                    | (c) 2009                                                        | (d) 2010                                                    | (e) 2011                                               | (f) Total   |
| 7    | Amounts from line 4                                                                                                   | 2,708,742.                                                         | 2,688,491.                                                                  | 7,749,800.                                                      | 8,156,151.                                                  | 8,532,222.                                             | 29,835,406. |
| 8    | Gross income from interest,                                                                                           |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | dividends, payments received on                                                                                       |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | securities loans, rents, royalties                                                                                    |                                                                    | 1.000                                                                       |                                                                 |                                                             |                                                        |             |
|      | and income from similar sources                                                                                       | 10,321.                                                            | 8,699.                                                                      | 7,519.                                                          | 6,150.                                                      | 3,418.                                                 | 36,107.     |
| 9    | Net income from unrelated business                                                                                    |                                                                    |                                                                             |                                                                 | -                                                           |                                                        |             |
|      | activities, whether or not the                                                                                        |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | business is regularly carried on                                                                                      |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
| 10   | Other income. Do not include gain                                                                                     |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | or loss from the sale of capital                                                                                      |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | assets (Explain in Part IV.)                                                                                          |                                                                    |                                                                             |                                                                 | 14,954.                                                     | 8,967.                                                 | 23,921.     |
| 11   | Total support. Add lines 7 through 10                                                                                 |                                                                    |                                                                             |                                                                 |                                                             |                                                        | 29,895,434. |
|      | Gross receipts from related activities,                                                                               |                                                                    |                                                                             |                                                                 |                                                             |                                                        | ,296,144.   |
| 13   | First five years. If the Form 990 is for                                                                              | the organization's f                                               | irst, second, third                                                         | fourth, or fifth tax                                            | year as a section                                           | n 501(c)(3)                                            |             |
| 0    | organization, check this box and stop                                                                                 | here                                                               |                                                                             |                                                                 |                                                             |                                                        |             |
| -    | ction C. Computation of Publi                                                                                         |                                                                    |                                                                             |                                                                 |                                                             |                                                        | 01 00       |
|      | Public support percentage for 2011 (lin                                                                               |                                                                    |                                                                             |                                                                 | r (                                                         | 14                                                     | 91.82 %     |
|      | Public support percentage from 2010                                                                                   |                                                                    |                                                                             |                                                                 |                                                             | 15                                                     | 88.90 %     |
| 16a  | 33 1/3% support test - 2011. If the or                                                                                | -                                                                  |                                                                             |                                                                 |                                                             |                                                        |             |
|      | stop here. The organization qualifies a                                                                               |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
| b    | 33 1/3% support test - 2010. If the or                                                                                |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | and stop here. The organization qualif                                                                                |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
| 17a  | 10% -facts-and-circumstances test                                                                                     |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      | and if the organization meets the "fact                                                                               |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
|      |                                                                                                                       |                                                                    | n auguities as a n                                                          | ubliciv supported                                               | organization                                                |                                                        |             |
|      | meets the "facts-and-circumstances" t                                                                                 |                                                                    |                                                                             |                                                                 |                                                             |                                                        |             |
| b    | meets the "facts-and-circumstances" t<br>10% -facts-and-circumstances test                                            | - 2010. If the organ                                               | nization did not ch                                                         | eck a box on line                                               | 13, 16a, 16b, or 1                                          | 7a, and line 15 is 1                                   |             |
| b    | meets the "facts-and-circumstances" t<br>10% -facts-and-circumstances test<br>more, and if the organization meets the | - 2010. If the organ<br>e "facts-and-circum                        | nization did not ch<br>stances <sup>®</sup> test, che                       | eck a box on line<br>ock this box and <b>s</b>                  | 13, 16a, 16b, or 1<br>top here. Explain                     | 7a, and line 15 is 1<br>in Part IV how the             | 0% or       |
|      | meets the "facts-and-circumstances" t<br>10% -facts-and-circumstances test                                            | - 2010. If the organ<br>e "facts-and-circum<br>umstances" test. Th | nization did not ch<br>stances <sup>®</sup> test, che<br>he organization qu | eck a box on line<br>ock this box and s<br>alifies as a publici | 13, 16a, 16b, or 1<br>top here. Explain<br>y supported orga | 7a, and line 15 is 1<br>in Part IV how the<br>nization | 10% or      |

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### Schedule A (Form 990 or 990-EZ) 2011

## Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

### Section A. Public Support

| Cale | endar year (or fiscal year beginning in) 🕨                                    | (a) 2007            | (b) 2008          | (c) 2009             | (d) 2010                 | (e) 2011          | (f) Total                |
|------|-------------------------------------------------------------------------------|---------------------|-------------------|----------------------|--------------------------|-------------------|--------------------------|
|      | Gifts, grants, contributions, and                                             |                     |                   |                      |                          |                   |                          |
|      | membership fees received. (Do not                                             | }                   |                   |                      |                          |                   |                          |
|      | include any "unusual grants.")                                                |                     |                   |                      |                          |                   |                          |
| 2    | Gross receipts from admissions,                                               |                     |                   |                      |                          |                   |                          |
| _    | merchandise sold or services per-                                             |                     |                   |                      |                          |                   |                          |
|      | formed, or facilities furnished in                                            |                     |                   |                      |                          |                   |                          |
|      | any activity that is related to the<br>organization's tax-exempt purpose      |                     |                   |                      |                          |                   |                          |
| 3    | Gross receipts from activities that                                           |                     |                   |                      |                          |                   |                          |
|      | are not an unrelated trade or bus-                                            |                     |                   |                      |                          |                   |                          |
|      | iness under section 513                                                       | 1                   |                   |                      |                          |                   |                          |
| 4    | Tax revenues levied for the organ-                                            |                     |                   |                      |                          |                   |                          |
| •    | ization's benefit and either paid to                                          |                     |                   |                      |                          |                   |                          |
|      | or expended on its behalf                                                     |                     | Í                 |                      |                          |                   |                          |
| 5    | The value of services or facilities                                           |                     |                   |                      |                          |                   |                          |
| •    | furnished by a governmental unit to                                           |                     |                   |                      |                          |                   |                          |
|      | the organization without charge                                               |                     |                   | İ                    |                          |                   |                          |
| 6    | Total. Add lines 1 through 5                                                  |                     |                   |                      |                          |                   |                          |
|      | Amounts included on lines 1, 2, and                                           |                     |                   |                      |                          |                   |                          |
|      | 3 received from disqualified persons                                          |                     |                   |                      |                          |                   |                          |
| ł    | Arnounts included on lines 2 and 3 received                                   | · · · · · · · ·     |                   |                      |                          |                   |                          |
|      | from other than disqualified persons that                                     |                     |                   |                      |                          |                   |                          |
|      | exceed the greater of \$5,000 or 1% of the<br>amount on line 13 for the year  |                     |                   |                      |                          |                   |                          |
|      | Add lines 7a and 7b                                                           |                     |                   |                      |                          |                   |                          |
|      | Public support (Subtract line 7c from line 6.)                                |                     |                   |                      |                          |                   |                          |
|      | ction B. Total Support                                                        |                     |                   | 4                    |                          |                   |                          |
|      | ndar year (or fiscal year beginning in) 🕨                                     | (a) 2007            | (b) 2008          | (c) 2009             | (d) 2010                 | (e) 2011          | (f) Total                |
|      | Amounts from line 6                                                           |                     |                   | (,,                  |                          |                   |                          |
|      | Gross income from interest,                                                   |                     |                   |                      |                          |                   |                          |
|      | dividends, payments received on                                               |                     |                   |                      |                          |                   |                          |
|      | securities loans, rents, royalties<br>and income from similar sources         |                     |                   |                      |                          |                   |                          |
|      | Unrelated business taxable income                                             |                     |                   |                      |                          |                   |                          |
|      | (less section 511 taxes) from businesses                                      |                     |                   |                      |                          |                   |                          |
|      | acquired after June 30, 1975                                                  |                     |                   |                      | 1                        |                   |                          |
|      | Add lines 10a and 10b                                                         | ······              |                   |                      |                          |                   |                          |
|      | Net income from unrelated business                                            |                     |                   |                      |                          |                   |                          |
|      | activities not included in line 10b,                                          |                     |                   |                      |                          |                   |                          |
|      | whether or not the business is<br>regularly carried on                        |                     |                   |                      |                          |                   |                          |
| 12   | Other income. Do not include gain                                             |                     |                   |                      | ·····                    |                   |                          |
|      | or loss from the sale of capital                                              |                     |                   |                      |                          |                   |                          |
| 13   | assets (Explain in Part IV.)<br>Total support (Add lines 9, 10c, 11, and 12.) |                     |                   |                      |                          |                   |                          |
|      | First five years. If the Form 990 is for                                      | the organization's  | firet second thir | d fourth or fifth to | l<br>av vear as a sectiv |                   | ration                   |
| 14   | check this box and stop here                                                  |                     |                   |                      |                          |                   |                          |
| Se   | ction C. Computation of Publ                                                  |                     |                   |                      |                          |                   |                          |
|      | Public support percentage for 2011 (I                                         |                     |                   | column (fi)          |                          | 15                | %                        |
|      | Public support percentage from 2010                                           |                     |                   |                      |                          |                   | <u>%</u>                 |
|      | ction D. Computation of Inves                                                 |                     |                   |                      |                          |                   |                          |
|      | Investment income percentage for 20                                           |                     |                   | e 13. column (fi)    |                          | 17                | %                        |
|      | Investment income percentage from 2                                           |                     |                   |                      |                          |                   | <u>%</u>                 |
|      | a 33 1/3% support tests - 2011. If the                                        |                     |                   |                      |                          |                   |                          |
|      | more than 33 1/3%, check this box a                                           |                     |                   |                      |                          |                   |                          |
|      | 33 1/3% support tests - 2010. If the                                          |                     | -                 |                      |                          |                   |                          |
|      | line 18 is not more than 33 1/3%, che                                         | -                   |                   |                      |                          |                   |                          |
| 20   | Private foundation. If the organization                                       |                     |                   |                      |                          | —                 |                          |
|      |                                                                               | an old hot enrock a |                   | a, or row, orrook th |                          | hedule A (Form 99 |                          |
| 1320 | 23 01-24-12                                                                   |                     |                   | 15                   | 30                       |                   | • 5. • • • • EZJ Z • • • |

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Page 3

# INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY

# Schedule A

123171 05-01-11

# Identification of Excess Contributions Included on Part II, Line 5

52-1399520

2011

# \*\* Do Not File \*\* \*\*\* Not Open to Public Inspection \*\*\*

| Contributor's Name                                       | Total<br>Contributions | Excess<br>Contributions |
|----------------------------------------------------------|------------------------|-------------------------|
| THE ROCKEFELLER FOUNDATION                               | 850,000.               | 252,091                 |
| VILLIAM J. CLINTON FOUNDATION                            | 779,615.               | 181,706                 |
| VILLIAM AND FLORA HEWLETT FOUNDATION                     | 2,550,000.             | 1,952,091               |
|                                                          |                        |                         |
|                                                          |                        |                         |
|                                                          |                        |                         |
|                                                          |                        |                         |
|                                                          |                        |                         |
|                                                          |                        |                         |
|                                                          |                        |                         |
|                                                          |                        |                         |
|                                                          |                        |                         |
|                                                          |                        |                         |
|                                                          |                        |                         |
|                                                          |                        |                         |
| otal Excess Contributions to Schedule A, Part II, Line 5 |                        | 2,385,888               |

| Organization | type(check  | one): |
|--------------|-------------|-------|
| Organization | type (check | one): |

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

| * * | PUBLIC | DISCLOSURE | СОРҮ | * * |
|-----|--------|------------|------|-----|
|     |        |            |      |     |

# Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

# 2011

Employer identification number

| Name of the organization |     |                |     |  |  |  |  |
|--------------------------|-----|----------------|-----|--|--|--|--|
| INSTITUTE                | FOR | TRANSPORTATION | AND |  |  |  |  |

DEVELOPMENT POLICY

52-1399520

| Filers of:         | Section:                                                                  |
|--------------------|---------------------------------------------------------------------------|
| Form 990 or 990-EZ | X 501(c)( 3 ) (enter number) organization                                 |
|                    | 4947(a)(1) nonexempt charitable trust not treated as a private foundation |
|                    | 527 political organization                                                |
| Form 990-PF        | 501(c)(3) exempt private foundation                                       |
|                    | 4947(a)(1) nonexempt charitable trust treated as a private foundation     |
|                    | 501(c)(3) taxable private foundation                                      |

Check if your organization is covered by the General Rule or a Special Rule.

Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

#### General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.

#### Special Rules

X For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year.

**Caution.** An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

#### Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Name of organization INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY

Employer identification number

52-1399520

| (a)                                          | (b)                        | (c)                 | (d)                                                                                       |
|----------------------------------------------|----------------------------|---------------------|-------------------------------------------------------------------------------------------|
| No.                                          | Name, address, and ZIP + 4 | Total contributions | Type of contribution                                                                      |
| <u>    1                                </u> |                            | \$\$                | Person X<br>Payroll<br>Noncash<br>(Complete Part II if there<br>is a noncash contribution |
| (a)                                          | (b)                        | (c)                 | (d)                                                                                       |
| No.                                          | Name, address, and ZIP + 4 | Total contributions | Type of contribution                                                                      |
| 2                                            |                            | \$\$                | Person X<br>Payroll Noncash (Complete Part II if there<br>is a noncash contribution       |
| (a)                                          | (b)                        | (c)                 | (d)                                                                                       |
| No.                                          | Name, address, and ZIP + 4 | Total contributions | Type of contribution                                                                      |
| 3                                            |                            | \$ 1,527,600.       | Person X<br>Payroll<br>Noncash<br>(Complete Part II if there is a noncash contribution    |
| (a)                                          | (b)                        | (c)                 | (d)                                                                                       |
| No.                                          | Name, address, and ZIP + 4 | Total contributions | Type of contribution                                                                      |
| 4                                            |                            | \$\$                | Person X<br>Payroll<br>Noncash<br>(Complete Part II if there is a noncash contribution    |
| (a)                                          | (b)                        | (c)                 | (d)                                                                                       |
| No.                                          | Name, address, and ZIP + 4 | Total contributions | Type of contribution                                                                      |
|                                              |                            | \$                  | Person Payroll Noncash Complete Part II if there is a noncash contribution                |
| (a)                                          | (b)                        | (c)                 | (d)                                                                                       |
| No.                                          | Name, address, and ZIP + 4 | Total contributions | Type of contribution                                                                      |
|                                              |                            | \$                  | Person Payroll Noncash (Complete Part II if there is a noncash contribution               |

| Schedule B | (Form 990, | 990-EZ, or | 990-PF) | (2011) |  |
|------------|------------|------------|---------|--------|--|
|------------|------------|------------|---------|--------|--|

Name of organization

INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY

Employer identification number

Page 3

52-1399520

Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. Part II (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I \$ (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I \$ (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given **Date received** (see instructions) Part I \$ (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I \$ (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I \$ (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I \$ Schedule B (Form 990, 990-EZ, or 990-PF) (2011) 123453 01-23-12 18

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| ame of organiza |                                                                                                                                                          | art - and failer in                                                                         | Employer identification r                                                    | numbe   |
|-----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|---------|
|                 | E FOR TRANSPORTATION                                                                                                                                     | I AND                                                                                       |                                                                              |         |
|                 | ENT POLICY                                                                                                                                               | inidual contributions to contion 501//                                                      | 52-1399520<br>c)(7), (8), or (10) organizations that total more than \$1     |         |
| y<br>t          | refar. Complete columns (a) through (a) and i<br>he total of <i>exclusively</i> religious, charitable, e<br>Jse duplicate copies of Part III if addition | the following line entry. For organizati<br>tc., contributions of <b>\$1,000 or less</b> fo | ons completing Part III, enter<br>r the year. (Enter this information once.) | ,000 II |
| (a) No.         |                                                                                                                                                          |                                                                                             |                                                                              |         |
| from<br>Part I  | (b) Purpose of gift                                                                                                                                      | (c) Use of gift                                                                             | (d) Description of how gift is he                                            | eld     |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
| <u> </u>        |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          | (e) Transfer of gif                                                                         | <u>.</u>                                                                     |         |
|                 |                                                                                                                                                          | (e) mansier of gi                                                                           |                                                                              |         |
|                 | Transferee's name, address, a                                                                                                                            | nd ZIP + 4                                                                                  | Relationship of transferor to transferee                                     |         |
| ·               | ·····                                                                                                                                                    |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
| (a) No.         |                                                                                                                                                          | 1                                                                                           |                                                                              |         |
| from<br>Part I  | (b) Purpose of gift                                                                                                                                      | (c) Use of gift                                                                             | (d) Description of how gift is he                                            | eld     |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          | (e) Transfer of gif                                                                         | n                                                                            |         |
|                 | Transferee's name, address, a                                                                                                                            | Relationship of transferor to transferee                                                    |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             | • • • • • • • • • • • • • • • •                                              |         |
| a) No.          |                                                                                                                                                          |                                                                                             |                                                                              |         |
| from<br>Part I  | (b) Purpose of gift                                                                                                                                      | (c) Use of gift                                                                             | (d) Description of how gift is he                                            | eld     |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          | (e) Transfer of gif                                                                         | /                                                                            |         |
|                 |                                                                                                                                                          | (e) munisier of gri                                                                         |                                                                              |         |
|                 | Transferee's name, address, a                                                                                                                            | nd ZIP + 4                                                                                  | Relationship of transferor to transferee                                     |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
| a) No.<br>from  | (b) Purpose of gift                                                                                                                                      | (c) Use of gift                                                                             | (d) Description of how gift is he                                            |         |
| Part I          | (b) Purpose of gift                                                                                                                                      | (c) Use of gift                                                                             | (d) Description of now girt is ne                                            |         |
| ·               | ·                                                                                                                                                        |                                                                                             | ······                                                                       |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          | 1                                                                                           |                                                                              |         |
|                 |                                                                                                                                                          | (e) Transfer of gif                                                                         | t                                                                            |         |
|                 |                                                                                                                                                          |                                                                                             | <b>_</b>                                                                     |         |
|                 | Transferee's name, address, a                                                                                                                            | nd ZIP + 4                                                                                  | Relationship of transferor to transferee                                     |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             |                                                                              |         |
|                 | · · · · · · · · · · · · · · · · · · ·                                                                                                                    |                                                                                             |                                                                              |         |
|                 |                                                                                                                                                          |                                                                                             | Schedule B (Form 990, 990-EZ, or 99                                          | IN-PE   |
| 3454 01-23-12   |                                                                                                                                                          | 19                                                                                          | Schedule D (Futhi 990, 990-62, 01 99                                         | ••••    |

| Deparl | HEDULE D<br>m 990)<br>Iment of the Treasury | ► Co<br>Part IV,            | oplemental Finar<br>omplete if the organization ar<br>', line 6, 7, 8, 9, 10, 11a, 11b, 1<br>▶ Attach to Form 990. ▶ See | nswered "Yes," to Form 9<br>1c, 11d, 11e, 11f, 12a, or                                                          | 990,                                  |               | 201<br>Open to<br>Inspectio | Service and |
|--------|---------------------------------------------|-----------------------------|--------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|---------------------------------------|---------------|-----------------------------|-------------|
|        | e of the organizati                         | on INSTITUTE<br>DEVELOPMEN  | FOR TRANSPORTA<br>NT POLICY                                                                                              | TION AND                                                                                                        |                                       |               | ridentification<br>2-13995  |             |
| Pa     |                                             |                             | Donor Advised Funds                                                                                                      | or Other Similar Fur                                                                                            | nds or A                              | ccounts.      | Complete if th              | ie          |
|        | organizatio                                 | n answered "Yes" to For     |                                                                                                                          | onor advised funds                                                                                              |                                       | b) Funds an   | d other accour              | nts         |
| 1      | Total number at er                          | nd of year                  |                                                                                                                          |                                                                                                                 |                                       | ay i ance an  |                             | 110         |
| 2      |                                             | utions to (during year)     |                                                                                                                          |                                                                                                                 |                                       |               |                             |             |
| 3      |                                             | from (during year)          |                                                                                                                          |                                                                                                                 |                                       |               |                             |             |
| 4      | Aggregate value at                          | t end of year               |                                                                                                                          |                                                                                                                 |                                       |               |                             |             |
| 5      | Did the organizatio                         | on inform all donors and o  | donor advisors in writing that t                                                                                         | he assets held in donor ad                                                                                      | dvised fun                            | ds            |                             |             |
|        | are the organizatio                         | n's property, subject to t  | the organization's exclusive leg                                                                                         | gal control?                                                                                                    |                                       |               | Yes                         |             |
| 6      |                                             | •                           | phors, and donor advisors in wi                                                                                          | * •                                                                                                             |                                       | ,             |                             |             |
|        |                                             |                             | nefit of the donor or donor advi                                                                                         | •                                                                                                               |                                       | -             |                             |             |
| 100    |                                             |                             | Oemolete if the executiveties on                                                                                         |                                                                                                                 |                                       |               | Yes                         |             |
| 1<br>1 |                                             |                             | Complete if the organization an<br>d by the organization (check all                                                      | - and the dealership in the second second second second second second second second second second second second | u, Fartiv,                            |               |                             |             |
| '      | <u> </u>                                    |                             | e.g., recreation or education)                                                                                           | Preservation of an                                                                                              | historical                            | v important   | land area                   |             |
|        | <u> </u>                                    | f natural habitat           | s.g., recreation of education)                                                                                           | Preservation of a c                                                                                             |                                       |               |                             |             |
|        |                                             | of open space               |                                                                                                                          |                                                                                                                 |                                       |               |                             |             |
| 2      |                                             |                             | zation held a qualified conserva                                                                                         | ation contribution in the fo                                                                                    | rm of a co                            | nservation e  | easement on th              | ne la       |
|        | day of the tax year                         |                             |                                                                                                                          |                                                                                                                 |                                       |               |                             |             |
|        |                                             |                             |                                                                                                                          |                                                                                                                 |                                       | Held          | at the End of the           | ; Tax       |
| а      | Total number of co                          | onservation easements .     |                                                                                                                          |                                                                                                                 |                                       | 2a            |                             |             |
|        | +                                           | r -                         | asements                                                                                                                 |                                                                                                                 |                                       | 2b            |                             |             |
|        |                                             |                             | ertified historic structure incluc                                                                                       |                                                                                                                 |                                       | 2c            |                             |             |
| d      |                                             |                             | ed in (c) acquired after 8/17/06                                                                                         |                                                                                                                 |                                       |               |                             |             |
|        |                                             |                             | and here and see the second second second                                                                                |                                                                                                                 |                                       | 2d            |                             |             |
| 3      | year 🕨                                      |                             | ed, transferred, released, extin                                                                                         |                                                                                                                 | the organ                             | ization durin | ig the tax                  |             |
| 4<br>5 |                                             |                             | o conservation easement is loc<br>regarding the periodic monito                                                          |                                                                                                                 |                                       |               |                             |             |
| 5      | -                                           |                             | ation easements it holds?                                                                                                | • • • •                                                                                                         |                                       |               | Yes                         |             |
| 6      |                                             |                             | toring, inspecting, and enforcin                                                                                         |                                                                                                                 |                                       |               |                             | -           |
| 7      |                                             |                             | , inspecting, and enforcing co                                                                                           |                                                                                                                 |                                       | 73). T.       |                             |             |
| 8      |                                             | -                           | d on line 2(d) above satisfy the                                                                                         |                                                                                                                 |                                       |               |                             |             |
|        | and section 170(h)                          | (4)(B)(ii)?                 |                                                                                                                          |                                                                                                                 |                                       |               | Yes                         |             |
| 9      | In Part XIV, describ                        | be how the organization r   | reports conservation easement                                                                                            | ts in its revenue and expe                                                                                      | nse stater                            | ment, and ba  | alance sheet, ar            | nd          |
|        | include, if applicab                        | le, the text of the footnot | te to the organization's financia                                                                                        | al statements that describ                                                                                      | es the org                            | anization's a | accounting for              |             |
| 3-346  | conservation ease                           |                             | O - II                                                                                                                   |                                                                                                                 | 041-0                                 |               |                             |             |
| Par    |                                             | -                           | Collections of Art, Hist<br>red "Yes" to Form 990, Part IV,                                                              | •                                                                                                               | Other                                 | Similar As    | ssets.                      |             |
| 1a     |                                             |                             | der SFAS 116 (ASC 958), not t                                                                                            | · · · ·                                                                                                         | tement an                             | d balance s   | heet works of a             | art.        |
|        |                                             |                             | held for public exhibition, educ                                                                                         |                                                                                                                 |                                       |               |                             |             |
|        | the text of the foot                        | note to its financial state | ments that describes these ite                                                                                           | ms.                                                                                                             |                                       |               |                             |             |
| ь      | If the organization                         | elected, as permitted und   | der SFAS 116 (ASC 958), to re                                                                                            | port in its revenue statem                                                                                      | ent and b                             | alance sheet  | t works of art, h           | hist        |
|        | treasures, or other                         | similar assets held for pu  | ublic exhibition, education, or r                                                                                        | esearch in furtherance of                                                                                       | public ser                            | vice, provide | e the following a           | am          |
|        | relating to these ite                       | ems:                        |                                                                                                                          |                                                                                                                 |                                       | 166           |                             |             |
|        |                                             |                             | (III, line 1                                                                                                             |                                                                                                                 |                                       | 100           |                             |             |
| -      |                                             |                             | *                                                                                                                        |                                                                                                                 |                                       |               |                             |             |
| 2      |                                             |                             | f art, historical treasures, or oth                                                                                      |                                                                                                                 | cial gain, p                          | orovide       |                             |             |
|        | -                                           | , ,                         | ted under SFAS 116 (ASC 958)                                                                                             | -                                                                                                               |                                       |               |                             |             |
|        |                                             |                             | ne 1                                                                                                                     |                                                                                                                 |                                       |               | ···                         |             |
| Q      | ען ספטעאטוון צופפטר                         | rom 330, Fait A             |                                                                                                                          |                                                                                                                 | · · · · · · · · · · · · · · · · · · · | Φ             |                             |             |
|        | For Paperwork Re                            | duction Act Notice, see     | e the Instructions for Form 9                                                                                            | 90.                                                                                                             |                                       | Sched         | lule D (Form 9              | 90)         |
| спа    |                                             |                             |                                                                                                                          |                                                                                                                 |                                       |               |                             | ,           |

| INSTITUTE  | FOR   | TRANSPORTATION | AND |
|------------|-------|----------------|-----|
| DEVELOPMEN | TT DO | DLTCY          |     |

| Sche                                                                                                           | dule D (Form 990) 2011 DEVELOP                    | MENT POLIC                                   | Y         |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            | 52-13                                 | 9952     | 0 р   | age <b>2</b>      |
|----------------------------------------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------|-----------|---------------|----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|---------------------------------------|----------|-------|-------------------|
| Pa                                                                                                             | t III Organizations Maintaining C                 | ollections of A                              | rt, His   | torical Tr    | reasures,                              | or Othe                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |            |                                       |          |       |                   |
| 3                                                                                                              | Using the organization's acquisition, accessi     |                                              |           |               |                                        | and the second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second se |            |                                       |          |       |                   |
|                                                                                                                | (check all that apply):                           |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| а                                                                                                              | Public exhibition                                 | c                                            | <b>1</b>  | Loan or exc   | hange prog                             | rams                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |            |                                       |          |       |                   |
| b                                                                                                              | Scholarly research                                | e                                            |           | Other         |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| c                                                                                                              | Preservation for future generations               |                                              |           |               | · · · ·                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| 4                                                                                                              | Provide a description of the organization's co    | ellections and explai                        | n how t   | hev further t | he organizat                           | tion's exer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | mot ouro   | ose in Par                            | t XIV.   |       |                   |
| 5                                                                                                              | During the year, did the organization solicit o   |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| ·                                                                                                              | to be sold to raise funds rather than to be ma    |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       | Yes      |       | No                |
| Pai                                                                                                            | 1 IV Escrow and Custodial Arran                   |                                              |           |               | ···· ··· ··· ··· ··· ··· ··· ··· ··· · |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
|                                                                                                                | reported an amount on Form 990, Par               |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            | ,,                                    |          |       |                   |
| 1a                                                                                                             | Is the organization an agent, trustee, custod     | an or other intermed                         | diary for | contribution  | ns or other a                          | ssets not                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | included   |                                       |          |       |                   |
|                                                                                                                | on Form 990, Part X?                              |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       | Yes      |       | No                |
| ь                                                                                                              | If "Yes," explain the arrangement in Part XIV     |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| -                                                                                                              | ,, , , , , , , , , , , , , , , , , , ,            |                                              |           | •             |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       | Amoun    | t     |                   |
| с                                                                                                              | Beginning balance                                 |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 10         |                                       | ,        | •     |                   |
|                                                                                                                | Additions during the year                         |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| e                                                                                                              | Distributions during the year                     |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| ť                                                                                                              | Ending balance                                    |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
|                                                                                                                | Did the organization include an amount on Fe      |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            | · · · · · · · · · · · · · · · · · · · | Yes      |       | No                |
|                                                                                                                | If "Yes," explain the arrangement in Part XIV.    |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       | 1.00     |       | _ 110             |
| the second second second second second second second second second second second second second second second s | t V Endowment Funds. Complete in                  |                                              | swered    | "Yes" to Fo   | rm 990, Par                            | IV. line 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 0.         |                                       |          |       | ·                 |
| 1000000                                                                                                        |                                                   | (a) Current year                             |           | Prior year    | (c) Two yea                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            | ears back                             | (e) Four | vears | back              |
| 1a                                                                                                             | Beginning of year balance                         | <u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u> | () (      | 101 ) 001     |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | (-,        |                                       | (0).00   | ,     |                   |
| b                                                                                                              | Contributions                                     |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            | ·····                                 |          |       |                   |
| c                                                                                                              | Net investment earnings, gains, and losses        |                                              |           | 1             |                                        | 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |            |                                       |          |       |                   |
| ď                                                                                                              | Grants or scholarships                            |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
|                                                                                                                | Other expenditures for facilities                 |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| Ŷ                                                                                                              | and programs                                      |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| f                                                                                                              | Administrative expenses                           |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| g                                                                                                              | End of year balance                               |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| 2                                                                                                              | Provide the estimated percentage of the curr      | ent year and balanc                          | o (line 1 | a columa (s   | i)) hold as:                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       | <u></u>           |
| a                                                                                                              | Board designated or quasi-endowment               | -                                            | %         | g, column (e  | a)) neio as.                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| b                                                                                                              | Permanent endowment                               | %                                            |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
|                                                                                                                | Temporarily restricted endowment                  | %                                            |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| č                                                                                                              | The percentages in lines 2a, 2b, and 2c should    |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| 32                                                                                                             | Are there endowment funds not in the posse        |                                              | ation the | at are held a | nd administ                            | ered for th                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | e organiz  | ation                                 |          |       |                   |
| Ju                                                                                                             | by:                                               | salon of the organize                        |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | ie organiz | ation                                 | Γ        | Yes   | No                |
|                                                                                                                | (i) unrelated organizations                       |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       | 3a(i)    | 103   | 140               |
|                                                                                                                | (ii) related organizations                        |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       | 3a(ii)   |       |                   |
| Ь                                                                                                              | If "Yes" to 3a(ii), are the related organizations |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       | 3b       |       |                   |
| 4                                                                                                              | Describe in Part XIV the intended uses of the     |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       | 50       |       |                   |
|                                                                                                                | t VI Land, Buildings, and Equipm                  |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| 0.000000                                                                                                       | Description of property                           | (a) Cost or o                                |           |               | or other                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | cumulate   |                                       | (d) Bool | cyclu | <u> </u>          |
|                                                                                                                |                                                   | basis (investr                               |           | basis         |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | reciation  |                                       |          |       |                   |
| 1a                                                                                                             | Land                                              |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| b                                                                                                              | Buildings                                         |                                              |           |               |                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |            |                                       |          |       |                   |
| c                                                                                                              | Leasehold improvements                            |                                              |           |               | 2,180.                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 72,5       |                                       | 9        | 9,6   | <u>21.</u><br>39. |
| d                                                                                                              | Equipment                                         |                                              |           | 22            | 9,616.                                 | 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 43,1       | 77.                                   | 80       | 5,4   | 39.               |

Schedule D (Form 990) 2011

33,483.

219,543.

24,873.

►

e Other.

58,356.

11140904 745960 19700

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

## INSTITUTE FOR TRANSPORTATION AND Schedule D (Form 990) 2011 DEVELOPMENT POLICY

| Part VII Investments - Other Securiti                                                                                                             | es. See Form 990, Part X,              | line 12.                                 |                                                  |
|---------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|------------------------------------------|--------------------------------------------------|
| <ul> <li>(a) Description of security or category<br/>(including name of security)</li> </ul>                                                      | (b) Book value                         | (c)                                      | Method of valuation:<br>end-of-year market value |
| (1) Financial derivatives                                                                                                                         |                                        |                                          |                                                  |
| (2) Closely-held equity interests                                                                                                                 |                                        |                                          |                                                  |
| (3) Other                                                                                                                                         |                                        |                                          |                                                  |
| (A)                                                                                                                                               |                                        |                                          |                                                  |
| (B)                                                                                                                                               |                                        |                                          |                                                  |
| (C)                                                                                                                                               |                                        |                                          | ····                                             |
| (D)                                                                                                                                               |                                        |                                          |                                                  |
| (E)                                                                                                                                               |                                        |                                          |                                                  |
| (F)<br>(G)                                                                                                                                        |                                        |                                          |                                                  |
| (H)                                                                                                                                               |                                        |                                          |                                                  |
| (1)                                                                                                                                               |                                        |                                          | ······                                           |
| Total. (Col (b) must equal Form 990, Part X, col (B) line 1:                                                                                      |                                        |                                          |                                                  |
| Part VIII Investments - Program Relat                                                                                                             |                                        | line 13.                                 |                                                  |
| (a) Description of investment type                                                                                                                | (b) Book value                         | (c)                                      | Method of valuation:<br>end-of-year market value |
| (1)                                                                                                                                               |                                        |                                          |                                                  |
| (2)                                                                                                                                               |                                        |                                          |                                                  |
| (3)                                                                                                                                               |                                        |                                          |                                                  |
| (4)                                                                                                                                               |                                        |                                          |                                                  |
| (5)                                                                                                                                               |                                        |                                          |                                                  |
| (6)                                                                                                                                               |                                        |                                          |                                                  |
| (7)                                                                                                                                               |                                        |                                          |                                                  |
| (8)                                                                                                                                               |                                        |                                          |                                                  |
| (9)                                                                                                                                               |                                        |                                          |                                                  |
| (10)                                                                                                                                              |                                        |                                          |                                                  |
| Total. (Col (b) must equal Form 990, Part X, col (B) line 13<br>Part IX Other Assets. See Form 990, Part                                          |                                        |                                          |                                                  |
| Part IA Other Assets. See Form 990, Part                                                                                                          | (a) Description                        |                                          | (b) Book value                                   |
| (1)                                                                                                                                               | (a) becauption                         |                                          |                                                  |
| (2)                                                                                                                                               |                                        |                                          |                                                  |
| (3)                                                                                                                                               |                                        |                                          |                                                  |
| (4)                                                                                                                                               |                                        |                                          |                                                  |
| (5)                                                                                                                                               |                                        |                                          |                                                  |
| (6)                                                                                                                                               |                                        |                                          |                                                  |
| (7)                                                                                                                                               |                                        |                                          |                                                  |
| (8)                                                                                                                                               |                                        |                                          |                                                  |
| (9)                                                                                                                                               |                                        |                                          |                                                  |
| (10)                                                                                                                                              |                                        |                                          |                                                  |
| Total. (Column (b) must equal Form 990, Part X, col                                                                                               |                                        |                                          |                                                  |
| Part X Other Liabilities. See Form 990, F                                                                                                         | <sup>v</sup> art X, line 25.           | (L) Destauster                           |                                                  |
| 1. (a) Description of liability                                                                                                                   |                                        | (b) Book value                           |                                                  |
| (1) Federal income taxes<br>(2) DEPOSIT LIABILITY                                                                                                 |                                        | 75,293.                                  |                                                  |
|                                                                                                                                                   |                                        | 13,293.                                  |                                                  |
| (3)                                                                                                                                               |                                        |                                          |                                                  |
| (4) (5)                                                                                                                                           |                                        |                                          |                                                  |
| (6)                                                                                                                                               |                                        |                                          |                                                  |
| (7)                                                                                                                                               |                                        |                                          |                                                  |
| (7)                                                                                                                                               |                                        |                                          |                                                  |
| (9)                                                                                                                                               |                                        |                                          |                                                  |
| (10)                                                                                                                                              |                                        |                                          |                                                  |
| (11)                                                                                                                                              |                                        |                                          |                                                  |
|                                                                                                                                                   | (B) line 25.)                          | 75,293.                                  |                                                  |
| Total. (Column (b) must equal Form 990, Part X, col<br>FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the fo<br>2. FIN 48 (ASC 740). | otnote to the organization's financial | statements that reports the organization | s liability for uncertain tax positions under    |
| 132053<br>01-23-12                                                                                                                                |                                        |                                          | Schedule D (Form 990) 2011                       |
|                                                                                                                                                   |                                        | 22                                       |                                                  |

# Schedule D (Form 990) 2011 INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY

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| 1              | Total revenue (Form 990, Part VIII, column (A), line 12)                                                                                                                                          |                        |                                         | 21          | 1           |          | 9,084,869.            |
|----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|-----------------------------------------|-------------|-------------|----------|-----------------------|
| 2              | Total expenses (Form 990, Part IX, column (A), line 25)                                                                                                                                           |                        |                                         |             | 2           |          | 8,911,439.            |
| 3              | Excess or (deficit) for the year. Subtract line 2 from line 1                                                                                                                                     |                        |                                         |             | 3           |          | 173,430.              |
| 4              | Net unrealized gains (losses) on investments                                                                                                                                                      |                        |                                         |             | 4           |          |                       |
| 5              | Donated services and use of facilities                                                                                                                                                            |                        |                                         |             | 5           |          |                       |
| 6              | Investment expenses                                                                                                                                                                               |                        |                                         |             | 6           |          |                       |
| 7              | Prior period adjustments                                                                                                                                                                          |                        |                                         |             | 7           |          |                       |
| 8              | Other (Describe in Part XIV.)                                                                                                                                                                     |                        |                                         |             | 8           |          |                       |
| 9              | Total adjustments (net). Add lines 4 through 8                                                                                                                                                    |                        |                                         |             | 9           |          | 122 400               |
| 10             | Excess or (deficit) for the year per audited financial statements. Con                                                                                                                            | nbine lines 3 and      | 19                                      |             | 10          | <u></u>  | 173,430.              |
|                | IXII Reconciliation of Revenue per Audited Finance                                                                                                                                                |                        |                                         |             |             |          | 9,171,383.            |
| 1              | Total revenue, gains, and other support per audited financial statem                                                                                                                              | ients                  | • • • • • • • • • • • • • • • • • • • • |             |             | 1        | 9,1/1,303.            |
| 2              | Amounts included on line 1 but not on Form 990, Part VIII, line 12:                                                                                                                               |                        |                                         |             |             |          |                       |
| a              | Net unrealized gains on investments                                                                                                                                                               |                        |                                         | 6           | 5,974.      | -2000    |                       |
| b              | Donated services and use of facilities                                                                                                                                                            |                        |                                         | 0           | 5,574.      | -        |                       |
|                | Recoveries of prior year grants                                                                                                                                                                   |                        |                                         | 2           | 0,540.      | -        |                       |
|                | Other (Describe in Part XIV.)                                                                                                                                                                     |                        |                                         |             |             | 2e       | 86,514.               |
|                | Add lines 2a through 2d                                                                                                                                                                           |                        |                                         |             |             | 20       | 9,084,869.            |
| 3<br>⊿         | Subtract line 2e from line 1<br>Amounts included on Form 990, Part VIII, line 12, but not on line 1:                                                                                              |                        |                                         |             |             |          | 5,001,005.            |
| 4              | Investment expenses not included on Form 990, Part VIII, line 12, but not on line 1.                                                                                                              |                        | 4a                                      |             |             |          |                       |
| a<br>b         | Other (Describe in Part XIV.)                                                                                                                                                                     |                        |                                         |             |             |          |                       |
| -              | Add lines 4a and 4b                                                                                                                                                                               |                        | 1.0                                     |             |             | 4c       | 0.                    |
| 5              | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I                                                                                                                              |                        |                                         |             |             | 5        | 9,084,869.            |
| Pa             | t XIII Reconciliation of Expenses per Audited Finan                                                                                                                                               | cial Stateme           | ents W                                  | ith Expe    | nses per    | Retu     |                       |
| 1              | Total expenses and losses per audited financial statements                                                                                                                                        |                        |                                         |             |             | 1        | 8,997,953.            |
| 2              | Amounts included on line 1 but not on Form 990, Part IX, line 25:                                                                                                                                 |                        |                                         |             |             |          |                       |
| а              | Donated services and use of facilities                                                                                                                                                            |                        | 2a                                      | 6           | 5,974.      |          |                       |
| b              | Prior year adjustments                                                                                                                                                                            |                        |                                         |             |             |          |                       |
| с              | Other losses                                                                                                                                                                                      |                        | 2c                                      |             |             |          |                       |
| d              | Other (Describe in Part XIV.)                                                                                                                                                                     |                        | 2d                                      | 2           | 0,540.      | •        |                       |
| e              | Add lines 2a through 2d                                                                                                                                                                           |                        |                                         |             |             | 2e       | 86,514.               |
| 3              | Subtract line 2e from line 1                                                                                                                                                                      |                        |                                         |             |             | 3        | 8,911,439.            |
| 4              | Amounts included on Form 990, Part IX, line 25, but not on line 1:                                                                                                                                |                        |                                         |             |             |          |                       |
| а              | Investment expenses not included on Form 990, Part VIII, line 7b                                                                                                                                  |                        | 4a                                      |             |             |          |                       |
| b              | Other (Describe in Part XIV.)                                                                                                                                                                     |                        | 4b                                      |             |             |          |                       |
| ¢              | Add lines 4a and 4b                                                                                                                                                                               |                        |                                         |             | ,           | 4c       | 0.                    |
|                | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Par                                                                                                                                | t I, <u>lin</u> e 18.) |                                         |             |             | 5        | 8,911,439.            |
| and the second | t XIV Supplemental Information                                                                                                                                                                    |                        |                                         |             |             |          |                       |
| (, lin         | olete this part to provide the descriptions required for Part II, lines 3,<br>e 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and<br>RT X, LINE 2: IN JUNE 2006, THE FIN | d 4b. Also compl       | ete this <sub>i</sub>                   | part to pro | vide any ad | ditional | information.          |
| (F2            | ASB) RELEASED FASB ASC 740-10, INCC                                                                                                                                                               | ME TAXES               | 5, тн                                   | AT PR       | OVIDES      | GUI      | IDANCE FOR            |
| REI            | PORTING UNCERTAINTY IN INCOME TAXES                                                                                                                                                               | . FOR TH               | IE YE                                   | ARS E       | NDED D      | DECEN    | ABER 31,              |
| 20:            | 1 AND 2010, ITDP HAS DOCUMENTED IT                                                                                                                                                                | S CONSIE               | ERAT                                    | ION O       | F FASE      | B ASC    | 2 740-10              |
| ANI            | DETERMINED THAT NO MATERIAL UNCER                                                                                                                                                                 | TAIN TAX               | ( POS                                   | ITION       | S QUAI      | JIFY     | FOR EITHER            |
| REC            | COGNITION OR DISCLOSURE IN THE FINA                                                                                                                                                               | NCIAL ST               | ATEM                                    | ENTS.       | THE F       | EDEF     | RAL FORM              |
| 99(            | , RETURN OF ORGANIZATION EXEMPT FF                                                                                                                                                                | NOM INCOM              | ie ta                                   | x, is       | SUBJE       | CT 1     | 0                     |
| EX2            | MINATION BY THE INTERNAL REVENUE S                                                                                                                                                                | SERVICE,               | GENE                                    | RALLY       | FOR I       | HREE     | E YEARS               |
| 3205<br>01-23- | 12                                                                                                                                                                                                |                        |                                         |             |             | Sched    | ule D (Form 990) 2011 |
|                |                                                                                                                                                                                                   | 23<br>0 INSTIT         | UTE I                                   | FOR TF      | RANSPO      | RTAT     | IO 19700 1            |

| Schedule D (Form 990) 2011         DEVELOPMENT POLIC           Part XIV         Supplemental Information (continued) | Y                       | 52–1399520_ <sub>Page 5</sub> |
|----------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------------|
| AFTER IT IS FILED.                                                                                                   |                         |                               |
| PART XII, LINE 2D - OTHER ADJUSTMENTS                                                                                | :                       |                               |
| LOSS ON DISPOSAL OF ASSETS SHOWN AS E                                                                                | XPENSE ON FINANCIAL STA | TEMENTS                       |
| AND NETTED AGAINST REVENUE ON FORM 99                                                                                | ), PART VIII, LINE 8C.  | 20,540.                       |
| PART XIII, LINE 2D - OTHER ADJUSTMENT:                                                                               | 5:                      |                               |
| LOSS ON DISPOSAL OF ASSETS SHOWN AS E                                                                                | KPENSE ON FINANCIAL STA | TEMENTS                       |
| AND NETTED AGAINST REVENUE ON FORM 99                                                                                | ), PART VIII, LINE 8C.  | 20,540.                       |
|                                                                                                                      |                         | <u></u>                       |
|                                                                                                                      |                         |                               |
|                                                                                                                      |                         |                               |
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|                                                                                                                      |                         |                               |
| 132055<br>01-23-12                                                                                                   | 24                      | Schedule D (Form 990) 2011    |
|                                                                                                                      | 24                      |                               |

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| SCHEDULE F<br>(Form 990)                   |                                           | Complete if th                                                                        | e organization answered "Yes" to For<br>Part IV, line 14b, 15, or 16.<br>Form 990. See separate instructi                                            | orm 990,                                                 | ites                                                                        | MB No. 1545-0047                                                 |
|--------------------------------------------|-------------------------------------------|---------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|-----------------------------------------------------------------------------|------------------------------------------------------------------|
| Internal Revenue Service                   |                                           | Attach to                                                                             | orm 330. P See separate instruct                                                                                                                     |                                                          |                                                                             | nspection                                                        |
| Name of the organization                   |                                           | ATION AL                                                                              | 1D                                                                                                                                                   |                                                          | Employer identif                                                            |                                                                  |
| DEVELOPMENT POL                            |                                           |                                                                                       | total dis lines of Otales a                                                                                                                          |                                                          | 52-139952                                                                   |                                                                  |
| Part I General Info<br>to Form 990, Par    |                                           | activities OL                                                                         | Itside the United States. Comp                                                                                                                       | lete if the organ                                        | nization answered "                                                         | Yes"                                                             |
| the grantees' eligibility f                | or the grants or a                        | assistance, and                                                                       | rds to substantiate the amount of its g<br>the selection criteria used to award th<br>procedures for monitoring the use of i                         | e grants or ass                                          | iistance?                                                                   | Yes No                                                           |
| 3 Activities per Region. (T                | he following Part                         | I, line 3 table c                                                                     | an be duplicated if additional space is                                                                                                              | needed.)                                                 |                                                                             |                                                                  |
| (a) Region                                 | (b) Number of<br>offices<br>in the region | (c) Number of<br>employees,<br>agents, and<br>independent<br>contractors<br>in region | (d) Activities conducted in region<br>(by type) (e.g., fundraising, program<br>services, investments, grants to<br>recipients located in the region) | is a pro<br>describe                                     | ivity listed in (d)<br>ogram service,<br>e specific type<br>ce(s) in region | (f) Total<br>expenditures<br>for and<br>investments<br>in region |
|                                            |                                           |                                                                                       |                                                                                                                                                      | TRANSPORT,                                               | N-MOTORIZED<br>TRAVEL DEMAND                                                |                                                                  |
| NORTH AMERICA                              | 1                                         | 24                                                                                    | PROGRAM SERVICES                                                                                                                                     | MANAGEMENT,<br>BUS RAPID I<br>SYSTEM, NOM                | TRANSIT<br>N-MOTORIZED                                                      | 1,216,741.                                                       |
|                                            |                                           |                                                                                       |                                                                                                                                                      | a constant of the s                                      | TRAVEL DEMAND                                                               | 1 000 005                                                        |
| SOUTH AMERICA                              | 2                                         | 21                                                                                    | PROGRAM SERVICES                                                                                                                                     | MANAGEMENT,<br>BUS RAPID 7                               |                                                                             | 1,089,665.                                                       |
| SOUTH ASIA                                 | 3                                         | 21                                                                                    | PROGRAM SERVICES                                                                                                                                     | SYSTEM, NON                                              | N-MOTORIZED<br>TRAVEL DEMAND                                                | 720,325.                                                         |
|                                            |                                           |                                                                                       |                                                                                                                                                      | BUS RAPID I<br>SYSTEM, NON                               |                                                                             |                                                                  |
| SUB-SAHARAN AFRICA                         | 0                                         | 2                                                                                     | PROGRAM SERVICES                                                                                                                                     | TRANSPORT                                                |                                                                             | 101,742.                                                         |
| EAST ASIA AND THE<br>PACIFIC               | 2                                         | 52                                                                                    | PROGRAM SERVICES                                                                                                                                     | BUS RAPID T<br>SYSTEM, NON<br>TANSPORT, T<br>MANAGEMENT, | N-MOTORIZED<br>FRAVEL DEMAND                                                | 2,127,206.                                                       |
|                                            |                                           |                                                                                       |                                                                                                                                                      |                                                          |                                                                             |                                                                  |
|                                            |                                           | -                                                                                     |                                                                                                                                                      |                                                          |                                                                             |                                                                  |
| 3 a Sub-total                              | 8                                         | 120                                                                                   |                                                                                                                                                      |                                                          |                                                                             | 5,255,679.                                                       |
| b Total from continuation sheets to Part I | 0                                         | 0                                                                                     |                                                                                                                                                      |                                                          |                                                                             | 0.                                                               |
| c Totals (add lines 3a<br>and 3b)          | 8                                         | 120                                                                                   |                                                                                                                                                      |                                                          |                                                                             | 5,255,679.                                                       |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. SEE PART V FOR COLUMN (E) DESCRIPTIONS

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Schedule F (Form 990) 2011

DEVELOPMENT POLICY

52-1399520

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| Part II | Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization ans | swered "Yes" | " to Form 990, | Part IV, line 15, for a | iny |
|---------|----------------------------------------------------------------------------------------------------------------------|--------------|----------------|-------------------------|-----|
|---------|----------------------------------------------------------------------------------------------------------------------|--------------|----------------|-------------------------|-----|

recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000

Part II can be duplicated if additional space is needed.

| 1                     | (b) IRS code section<br>and EIN (if applicable) | (c) Region                | <b>(d)</b> Purpose of grant                                   | (e) Amount<br>of cash grant | (f) Manner of<br>cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description<br>of non-cash<br>assistance | (i) Method of<br>valuation (book, FMV,<br>appraisal, other) |
|-----------------------|-------------------------------------------------|---------------------------|---------------------------------------------------------------|-----------------------------|------------------------------------|-----------------------------------------|----------------------------------------------|-------------------------------------------------------------|
|                       |                                                 |                           |                                                               |                             |                                    |                                         |                                              |                                                             |
|                       |                                                 |                           |                                                               |                             |                                    |                                         |                                              |                                                             |
|                       |                                                 |                           |                                                               |                             |                                    |                                         |                                              |                                                             |
|                       |                                                 |                           |                                                               |                             |                                    |                                         |                                              |                                                             |
|                       |                                                 |                           |                                                               |                             |                                    |                                         |                                              |                                                             |
|                       |                                                 |                           |                                                               |                             |                                    |                                         |                                              |                                                             |
|                       |                                                 |                           |                                                               |                             |                                    |                                         |                                              |                                                             |
|                       |                                                 |                           |                                                               |                             |                                    |                                         |                                              |                                                             |
| the IRS, or for which | the grantee or counse                           | al has provided a section | recognized as charities by t<br>n 501(c)(3) equivalency lette | r                           |                                    | ► _                                     | Sche                                         | dule F (Form 990) 2011                                      |

| Schedu | le F | (Form | 990) | 2011 |  |
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DEVELOPMENT POLICY

52-1399520

# Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Region | (c) Number of recipients | (d) Amount of<br>cash grant | <b>(e)</b> Manner of cash disbursement | (f) Amount of<br>non-cash<br>assistance | (g) Description of non-cash assistance | <b>(h)</b> Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |
|---------------------------------|------------|--------------------------|-----------------------------|----------------------------------------|-----------------------------------------|----------------------------------------|-----------------------------------------------------------------------|
|                                 |            |                          |                             |                                        |                                         |                                        |                                                                       |
|                                 |            |                          |                             |                                        |                                         |                                        |                                                                       |
|                                 |            |                          |                             |                                        |                                         |                                        |                                                                       |
|                                 |            |                          |                             |                                        |                                         |                                        |                                                                       |
|                                 |            |                          |                             |                                        |                                         |                                        |                                                                       |
|                                 |            |                          |                             |                                        |                                         |                                        |                                                                       |
|                                 |            |                          |                             |                                        |                                         |                                        |                                                                       |
|                                 |            |                          |                             |                                        |                                         |                                        |                                                                       |
|                                 |            |                          |                             |                                        |                                         |                                        |                                                                       |
|                                 |            |                          |                             |                                        |                                         |                                        |                                                                       |

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| INSTITUTE  | FOR   | TRANSPORTATION | AND |
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| Part | V Foreign Forms                                                                                                                                                                                                                                                                                                                                                                   |     |      |
|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|------|
| 1    | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)                                                                                                                    | Yes | X No |
| 2    | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization<br>may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and<br>Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With<br>a U.S. Owner (see Instructions for Forms 3520 and 3520-A) | Yes | X No |
| 3    | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes,"<br>the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To<br>Certain Foreign Corporations. (see Instructions for Form 5471)                                                                                               | Yes | X No |
| 4    | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)                            | Yes | X No |
| 5    | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes,"<br>the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain<br>Foreign Partnerships. (see Instructions for Form 8865)                                                                                                           | Yes | X No |
| 6    | Did the organization have any operations in or related to any boycotting countries during the tax year? If<br>"Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions<br>for Form 5713)                                                                                                                                         | Yes | X No |

Schedule F (Form 990) 2011

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Schedule F (Form 990) 2011

# INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY

#### Part V Supplemental Information

Schedule F (Form 990) 2011

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information.

PART I, LINE 3, COLUMN (E):

REGION: NORTH AMERICA

(E) SPECIFIC TYPES OF SERVICES IN REGION: BUS RAPID TRANSIT SYSTEM,

NON-MOTORIZED TRANSPORT, TRAVEL DEMAND MANAGEMENT, URBAN DEVELOPMENT

REGION: SOUTH AMERICA

(E) SPECIFIC TYPES OF SERVICES IN REGION: BUS RAPID TRANSIT SYSTEM,

NON-MOTORIZED TRANSPORT, TRAVEL DEMAND MANAGEMENT, URBAN DEVELOPMENT

REGION: SOUTH ASIA

(E) SPECIFIC TYPES OF SERVICES IN REGION: BUS RAPID TRANSIT SYSTEM,

NON-MOTORIZED TRANSPORT, TRAVEL DEMAND MANAGEMENT, URBAN DEVELOPMENT,

POLICY

REGION: EAST ASIA AND THE PACIFIC

(E) SPECIFIC TYPES OF SERVICES IN REGION: BUS RAPID TRANNSIT SYSTEM,

NON-MOTORIZED TANSPORT, TRAVEL DEMAND MANAGEMENT, URBAN DEVELOPMENT,

POLICY

Schedule F (Form 990) 2011

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| (Fo             | Compensation Information         For certain Officers, Directors, Trustees, Key Employees, and Highest         Compensated Employees         Complete if the organization answered "Yes" to Form 990,<br>Part IV, line 23.         Attach to Form 990.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | OMB No. 1545-0047<br><b>2011</b><br>Open to Public<br>Inspection |         |        |      |
|-----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|---------|--------|------|
|                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | nployer identi                                                   | ficatio | on nui | mber |
|                 | DEVELOPMENT POLICY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 52-139                                                           | 952     | 0      |      |
| Pa              | art I Questions Regarding Compensation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                  |         |        |      |
| <u> Antonio</u> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                  |         | Yes    | No   |
| <b>1</b> a      | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990 Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.  First-class or charter travel  Travel for companions  Payments for business use of personal reside  Tax indemnification and gross-up payments  Discretionary spending account  Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990 Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.  Housing allowance or residence for personal reside  Housing allowance or residence for personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business use of personal reside  Payments for business  Paym | use<br>ence                                                      |         |        |      |
| b               | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                  |         |        |      |
| _               | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                  | 1b      |        |      |
| 2               | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directo                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                  |         |        |      |
|                 | trustees, and the CEO/Executive Director, regarding the items checked in line 1a?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                  | 2       |        |      |
| 3               | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization         CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization t         establish compensation of the CEO/Executive Director. Explain in Part III.         Compensation committee       Written employment contract         Independent compensation consultant       X Compensation survey or study         Form 990 of other organizations       X Approval by the board or compensation committee                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | to                                                               |         |        |      |
| 4<br>a          | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                  | 4a      |        | X    |
| b               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                  | 4b      |        | Х    |
| с               | Participate in, or receive payment from, an equity-based compensation arrangement?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                  | 4c      |        | Х    |
|                 | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.<br>Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                  |         |        |      |
| 5               | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:<br>The organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                  | 5a      |        | X    |
|                 | Any related organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                  | 5b      |        | Х    |
| 6               | If "Yes" to line 5a or 5b, describe in Part III.<br>For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation<br>contingent on the net earnings of:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                  | 6a      |        | x    |
|                 | Any related organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                  | 6b      |        | X    |
|                 | If "Yes" to line 6a or 6b, describe in Part III.<br>For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments<br>not described in lines 5 and 6? If "Yes," describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                  | 7       |        | x    |
| 8               | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                  |         |        |      |
| 9               | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | ĺ                                                                | 8       |        | X    |
|                 | _Regulations section 53.4958-6(c)?<br>A For Paperwork Reduction Act Notice, see the Instructions for Form 990.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Schedule J                                                       |         | 9901   | 2011 |
| LUIA            | 1 FOLE apprivate reduction Activates see the instructions for Form \$20.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Sourcoule 1                                                      | h oun   | 0001   | -011 |

DEVELOPMENT POLICY

#### Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name           |       | (B) Breakdown of \       | N-2 and/or 1099-MI                        | SC compensation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | (C)<br>Retirement and          | <b>(D)</b><br>Nontaxable | (E)<br>Total of columns                | (F)<br>Compensation                       |
|--------------------|-------|--------------------------|-------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|--------------------------|----------------------------------------|-------------------------------------------|
|                    |       | (i) Base<br>compensation | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | other deferred<br>compensation | Nontaxable<br>benefits   | (B)(i)-(D)                             | reported as deferred<br>in prior Form 990 |
|                    | (i)   | 164,015.                 | 0.                                        | 0.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 13,600.                        | 0.                       | 177,615.                               | 0                                         |
| 1 WALTER HOOK      | (ii)  | 0.                       | 0.                                        | 0.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 0.                             | 0.                       | 0.                                     |                                           |
|                    | (i)   | 155,531.                 | 0.                                        | 0.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 12,800.                        | 3,778.                   | 172,109.                               | 0                                         |
| 2 MICHAEL REPLOGLE | (îi)  | 0.                       | 0.                                        | 0.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 0.                             | 0.                       | 0.                                     | 0                                         |
|                    | . (i) |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| 3                  | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| 4                  | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| 5                  | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| 6                  | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| 7                  | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| 8                  | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| 9                  | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          | - 1A                                   |                                           |
| 10                 | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           | THAT I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HAVE I HA |                                |                          |                                        |                                           |
| 11                 | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| 12                 | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| -                  | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| 13                 | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| 14                 | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
| 15                 | (ii)  | 1                        |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          |                                        |                                           |
|                    | (i)   |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                | · · · ·                  |                                        |                                           |
| 16                 | (ii)  |                          |                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                |                          | ······································ |                                           |

Schedule J (Form 990) 2011

Page 2

52-1399520

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Name of the organization

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.



INSTITUTE FOR TRANSPORTATION AND Employer identification number 52–1399520

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: PROJECT FOR 2010, AND THE GUANGDONG PROVINCIAL BEST DESIGN LEVEL 1 PRIZE FOR 2010. IT WAS THE FRONT PAGE FEATURE OF A MAJOR URBAN LAND INSTITUTE AND ERNST & YOUNG ANNUAL REPORT, INFRASTRUCTURE 2011, TARGETED AT POLICY-MAKERS AND DEVELOPMENT-RELATED STAKEHOLDERS AROUND THE WORLD, AS WELL AS THE FRONT PAGE FEATURE IN THE LATEST EDITION OF THE MOST INFLUENTIAL TRANSPORT JOURNAL IN URBAN TRANSPORT OF CHINA, CHINA. THE GUANGZHOU BRT SYSTEM HAS ALREADY DIRECTLY INFLUENCED SEVERAL OTHER CHINESE CITIES TO INITIATE BRT PROJECT PLANNING, INCLUDING (BUT NOT LIMITED TO) CHANGSHA, WUHAN, HARBIN, SHENZHEN, JIANGMEN, YICHANG, AND FUZHOU, WITH AT LEAST TWO VISITING DELEGATIONS FROM OTHER CHINESE CITIES PER WEEK. CITIES WITH EXISTING BRT SYSTEMS ARE BEING INFLUENCED BY GUANGZHOU, AS WELL AS INTERNATIONAL CITIES SUCH AS JAKARTA. IN 2011, ITDP ALSO CONTINUED TO PROVIDE TECHNICAL ASSISTANCE TO THE CITY OF LANZHOU, WHOSE BRT IS UNDER CONSTRUCTION AND IS DUE TO OPEN IN EARLY 2012.

ONE OF THE BIGGEST SUCCESSES FOR THE YEAR FOR ITDP WAS THE OPENING OF THE FIRST BRT IN ARGENTINA ON MAY 31, 2011. METROBUS RUNS ALONG AVENUE JUAN B. JÚSTO, AND ITS 21 STATIONS ARE SERVED BY BOTH ARTICULATED AND STANDARD LENGTH BUSES. THE SYSTEM INCLUDES OTHER STANDARD FEATURES OF INCLUDING PHYSICALLY SEPARATED LANES THAT RUN IN THE MIDDLE OF THE BRT, STREET, ELEVATED STATION PLATFORMS AND COUNTDOWN CLOCKS. THE CITY EXPECTS THE LINE TO DRAW ADDITIONAL RIDERSHIP AS PEOPLE ADJUST TO THE NEW SYSTEM, GROWING TO AN ANTICIPATED 100,000 DAILY RIDERS. EXPANSION OF THE SYSTEM IS ONGOING AND WILL BE A FOCUS OF ITDP'S EFFORTS IN 2012. LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2011) 132211 01-23-12 32 11140904 745960 19700 2011.04020 INSTITUTE FOR TRANSPORTATIO 19700 1

| Schedule O (Form 990 or 9 | 990-EZ) (2011)                   | Page 2                         |
|---------------------------|----------------------------------|--------------------------------|
| Name of the organization  | INSTITUTE FOR TRANSPORTATION AND | Employer identification number |
| -                         | DEVELOPMENT POLICY               | 52-1399520                     |

IN MEXICO CITY, AFTER MANY YEARS OF HARD WORK ON THE PART OF ITDP, THE CITY FINALLY BEGAN CONSTRUCTION OF THE BRT THROUGH THE CITY CENTER, WHICH WILL ALSO CONNECT TO THE AIRPORT ONCE COMPLETED. THE WILDLY SUCCESSFUL PUBLIC BIKE SHARE SYSTEM CONTINUED TO EXPAND AND THE BIKE LANE ALONG REFORMA AVENUE WAS EXPANDED. BRT PLANS IN MONTERREY, PUEBLA, AND QUERETARO CONTINUED TO MAKE PROGRESS, AND NEW BRT CORRIDORS IN LEON AND THE STATE OF MEXICO ALSO OPENED. TOGETHER, OPTIBUS, METROBUS, MACROBUS, AND MEXIBUS TOTAL 131 KILOMETERS AND 922,000 PASSENGERS PER DAY.

IN BRAZIL, THE FIRST TWO BRT LINES IN RIO DE JANEIRO ARE UNDER CONSTRUCTION, AND TOGETHER THEY WILL TOTAL 95 KILOMETERS AND CARRY 620,000 PASSENGERS PER DAY. ONE STATION WAS ALREADY PRESENTED TO THE PUBLIC. IN ADDITION, THE FIRST BRT IN BELO HORIZONTE IS CURRENTLY UNDER CONSTRUCTION.

IN INDIA, ITDP STRENGTHENED OUR RELATIONSHIP WITH THE AHMEDABAD MUNICIPAL CORPORATION AND THE AHMEDABAD URBAN DEVELOPMENT AUTHORITY, AND WE ARE WELL POISED FOR GREATER COLLABORATION IN 2012. IN INDIA IN 2011, THE AHMEDABAD BRT GREW TO 50 KILOMETERS WITH OVER 130,000 PASSENGERS PER DAY. IN RAJKOT, A FAST GROWING CITY, ITDP SIGNED AN MOU WITH THE RAJKOT MUNICIPAL CORPORATION, AND SUBSEQUENTLY CONVINCED THE RMC TO IMPROVE ITS BRT DESIGN TO INCORPORATE MEDIAN STATIONS AND HIGHER QUALITY BUSES. IN CHENNAI, A CITY OF NINE MILLION PEOPLE, ITDP DEVELOPED A DETAILED FEASIBILITY STUDY FOR THE BRT, CONCEPT PLANS FOR INTERMODAL FACILITIES AT 34 STATIONS, AND STREET DESIGN GUIDELINES FOR ARTERIAL STREETS IN THE CITY. 132212 01-23-12 Schedule O (Form 990 or 990-EZ) (2011) 33

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| Schedule O (Form 990 or 9 | 990-EZ) (2011) |       |                |     | Pa                          | ige 2 |
|---------------------------|----------------|-------|----------------|-----|-----------------------------|-------|
| Name of the organization  | INSTITUTE      | FOR   | TRANSPORTATION | AND | Employer identification num | ber   |
| _                         | DEVELOPMEN     | IT PO | LICY           |     | 52-1399520                  |       |

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS: CITIES. PRELIMINARY BREAKTHROUGHS WERE ACHIEVED IN GUANGZHOU AND DONGGUAN WITH BOTH CITIES WORKING ON PARKING REFORMS. PROGRESS WAS MADE IN NANNING TOWARD THE IMPLEMENTATION OF MAJOR ON-STREET PARKING REFORMS, EXPECTED TO BE PUT IN PLACE NEXT YEAR. GUANGZHOU IS CONSIDERING CONGESTION CHARGING, AND WITH ITDP'S INPUT, HAS IMPLEMENTED REFORMS ON THE USE OF OFFICIAL CARS. GUANGZHOU ALSO MADE PROGRESS WITH ITDP'S INVOLVEMENT, ON PLANS REGARDING RESTRICTIONS OF NEW VEHICLE REGISTRATIONS. LASTLY, HARBIN HAS PARTIALLY IMPLEMENTED OUR PARKING RECOMMENDATIONS, INCLUDING PHYSICAL CONTROLS ON CARS PARKED ON WALKWAYS AND A MOVE TO HOURLY CHARGING FOR PARKING.

IN THE AREA OF BIKE SHARING, NEW SYSTEMS OPENED IN 10 CHINESE CITIES-MOST OF WHICH WERE INSPIRED BY ITDP'S FIRST CHINESE BIKE SHARING SYSTEM IN GUANGZHOU. IN GUANGZHOU ITSELF, ITDP CONTINUED TO WORK WITH THE CITY TO BUILD UP THE BIKE SHARE SYSTEM, WHICH SAW THE ADDITION OF TENS OF THOUSANDS OF BIKES. ITDP HAS WORKED DIRECTLY WITH THE OPERATION COMPANY, HELPING BUILD THE SYSTEM FROM SCRATCH TO NEARLY 20,000 BIKE TRIPS PER DAY. AT THE SAME TIME, ITDP CONTINUED TO STRENGTHEN KEY RELATIONSHIPS WITH THE LEADING BIKE SHARING COMPANIES IN CHINA. GUANGZHOU'S GREENWAYS HAVE INFLUENCED CITIES AROUND CHINA WITH TWO PROVINCES AND MORE THAN 10 CITIES ANNOUNCING MAJOR NEW GREENWAY PLANS THIS YEAR. INTENSIVE ITDP DESIGN AND PLANNING INPUT CONTRIBUTED TO GREENWAYS IN GUANGZHOU, DONGGUAN, AND HUIZHOU, AND TO THE PROVINCIAL GOVERNMENT WORK IN THIS AREA. ITDP WORKED CLOSELY WITH DISTRICT GREENWAYS OFFICES AROUND GUANGZHOU, INCLUDING A POTENTIAL HIGH PROFILE GREENWAYS IMPROVEMENT PROJECT IN THE HEART OF GUANGZHOU'S NEW CBD. 132212 01-23-12 Schedule O (Form 990 or 990-EZ) (2011) 34 11140904 745960 19700 2011.04020 INSTITUTE FOR TRANSPORTATIO 19700 1

| Schedule O (Form 990 or 990-EZ) (2011)                                          | Page 2                                    |
|---------------------------------------------------------------------------------|-------------------------------------------|
| Name of the organization INSTITUTE FOR TRANSPORTATION AND<br>DEVELOPMENT POLICY | Employer identification number 52-1399520 |
| ITDP'S INPUT IS BEING PROVIDED TO PROJECTS TO IMPLEMENT                         | MORE THAN                                 |
| 1,000KM OF URBAN GREENWAYS. PRESIDENT HU JINTAO VISITED                         | THE GREENWAYS                             |
| IN GUANGZHOU IN 2011, PRAISED THEM, AND URGED THE GOVERN                        | MENT TO EXTEND                            |
| THEM.                                                                           |                                           |

ONE OF THE MORE EXCITING EVENTS IN LATIN AMERICA THIS YEAR WAS A NINE-CITY "CITIES, BICYCLES AND THE FUTURE OF MOBILITY" TOUR WITH MUSIC LEGEND AND CYCLING ENTHUSIAST DAVID BYRNE. ITDP HELPED ORGANIZE AND COORDINATE THE TOUR IN SEVERAL OF THE CITIES WHERE WE WORK. THE AIM OF THE TOUR WAS TO ADVOCATE GOVERNMENTS TO DEDICATE AT LEAST FIVE PERCENT OF THEIR TRANSPORT BUDGETS TO NONMOTORIZED TRANSPORT. THROUGH THE TOUR, ITDP WAS EXTREMELY SUCCESSFUL IN ENCOURAGING CYCLING AND RAISING AWARENESS OF THE NEED TO PROVIDE FACILITIES TO PEDESTRIANS AND CYCLISTS. ANOTHER CYCLING ACHIEVEMENT IN LATIN AMERICA WAS THAT BUENOS AIRES CONSTRUCTED MORE THAN 40 KILOMETERS OF BIKE LANES AND OPENED A BIKE SHARE SYSTEM THIS YEAR.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: ASKED ITDP TO ADVISE THEM ON THE "RECOVERY OF TACUBAYA" PROJECT. THEY ARE INTERESTED IN THE VISION PRESENTED IN OUR CITIES OURSELVES AND HOW IT CAN BE IMPLEMENTED. IN INDIA, OUR CITIES OURSELVES LED THE MINISTRY OF URBAN DEVELOPMENT TO ASK ITDP TO SERVE ON A COMMITTEE TASKED WITH DEVELOPING NATIONAL SUSTAINABLE HABITAT PARAMETERS IN THE FIELD OF URBAN TRANSPORT. THE COMMITTEE WILL SPECIFICALLY LOOK AT CONGESTION CHARGING, PARKING, NON-MOTORIZED TRANSIT, AND INTEGRATING TRANSPORT PLANNING WITH MASTER PLANS. IN CAPE TOWN, OUR CITIES OURSELVES INCITED AN ANNOUNCEMENT FROM THE DEPARTMENT OF HUMAN SETTLEMENTS (DHS) TO LAUNCH A R75-MILLION SOCIAL HOUSING PROJECT IN BROOKLYN, CAPE TOWN, 132212 01-23-12 Schedule O (Form 990 or 990-EZ) (2011) 35 2011.04020 INSTITUTE FOR TRANSPORTATIO 19700 1 11140904 745960 19700

| Schedule O (Form 990 or 990 EZ) (2011)                                          | Page 2                                    |
|---------------------------------------------------------------------------------|-------------------------------------------|
| Name of the organization INSTITUTE FOR TRANSPORTATION AND<br>DEVELOPMENT POLICY | Employer identification number 52-1399520 |
| WHICH IS SPECIFICALLY DESIGNED TO TAKE ADVANTAGE OF THE PL                      | ROPOSED BUS                               |
| RAPID TRANSIT ROUTES IN THE CITY OF CAPE TOWN. IN BRAZIL,                       | OUR CITIES                                |
| OURSELVES SPARKED AN INVITATION FROM THE MINISTRY OF CITI                       | ES TO ITDP TO                             |
| PARTICIPATE IN NATIONAL MOBILITY WEEK.                                          |                                           |

ITDP ALSO PARTNERED WITH SECOVI, THE LARGEST NATIONAL REAL ESTATE ASSOCIATION, TO ORGANIZE AN INTERNATIONAL URBAN FORUM IN SAO PAULO, WHICH FEATURED THE OUR CITIES OURSELVES PRINCIPLES AND DESIGN COMPETITION. THIS PARTNERSHIP AND EVENT HELPED RAISE THE PROFILE OF ITDP AMONG THE BRAZIL SECRETARY OF TRANSPORT AND SECRETARY OF URBAN DEVELOPMENT, AS WELL AS CITY OFFICIALS AND DEVELOPERS.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

TRAFFIC DEMAND (TDM)

|    | IN 2011, ITDP MADE HUGE PROGRESS IN INDIA. IN SURAT, THE SECOND LARGEST              |
|----|--------------------------------------------------------------------------------------|
|    | CITY IN GUJARAT, ITDP WON SUPPORT OF THE SURAT MUNICIPAL CORPORATION TO              |
|    | ADOPT A COMPREHENSIVE PARKING POLICY, WHICH WILL BE DEVELOPED IN 2012.               |
|    | IN CHENNAI, ITDP WON SUPPORT OF THE TRAFFIC POLICE TO LIMIT AND ENFORCE              |
|    | ON-STREET PARKING, WHICH IS AN ENCOURAGING AND IMPORTANT STEP. ITDP                  |
|    | ALSO WORKED IN THE TWIN CITIES OF PUNE AND PIMPRI CHINCHWAD, PROVIDING               |
|    | ONGOING SUPPORT TO THE MUNICIPAL CORPORATION AND CITY BUS OPERATOR.                  |
|    | THANKS TO THESE EFFORTS THE BRT IN PUNE IS FINALLY ON THE RIGHT TRACK,               |
|    | HAVING ACCEPTED ITDP'S BRT OPERATIONS PLAN AND DESIGN GUIDELINES.                    |
|    | RIDERSHIP OF 900,000 PASSENGERS PER DAY IS EXPECTED ONCE THE SYSTEM                  |
|    | BECOMES OPERATIONAL IN LATE 2012. ITDP HAS ALSO BEEN ASKED TO DEVELOP                |
|    | GUIDELINES FOR MODIFICATION OF THE BUILDING BYLAWS TO CONFORM TO                     |
|    | PEDESTRIAN AND TRANSIT ORIENTED PRINCIPLES, AND WILL SUBMIT A REPORT BY              |
|    | 132212<br>01-23-12 Schedule O (Form 990 or 990-EZ) (2011)                            |
| 11 | 36<br>140904 745960 19700 2011.04020 INSTITUTE FOR TRANSPORTATIO 19700 1             |
| тт | $140904  43900  19700 \qquad \qquad 2011.04020  105TITUTE FOR TRANSPORTATIO  19700 $ |

#### THE END OF THE YEAR.

IN JANUARY OF 2011, ITDP RELEASED A REPORT "EUROPE'S PARKING U-TURN: FROM ACCOMMODATION TO REGULATION". THIS PAPER IS THE SECOND IN A SERIES OF POLICY PAPERS FROM ITDP ON PARKING. THIS PAPER REVIEWS SUCCESSFUL PARKING PRACTICES IN EUROPEAN CITIES, AND DISCUSSES HOW PARKING MANAGEMENT IS A CRITICAL AND OFTEN OVERLOOKED TOOL FOR ACHIEVING A VARIETY OF SOCIAL GOALS. FOR MUCH OF THE 20TH CENTURY, CITIES IN EUROPE, LIKE CITIES IN THE REST OF THE WORLD, USED PARKING POLICY MAINLY TO ENCOURAGE THE CONSTRUCTION OF ADDITIONAL OFF-STREET PARKING, HOPING TO EASE A PERCEIVED SHORTAGE OF PARKING. THIS PAPER RECEIVED OVER 60 PRESS HITS, INCLUDING A NEW YORK TIMES FRONT PAGE STORY IN JULY 2011.

IN 2011, ITDP ALSO PARTICIPATED IN PARK(ING) DAY, A WORLDWIDE ANNUAL EVENT TO BRING ATTENTION TO THE LACK OF STREET SPACE IN CITIES BY TAKING OVER A PARKING SPACE FOR A DAY AND TURNING IT INTO PUBLIC SPACE. EVENTS WERE HELD IN MOST OF ITDP'S FIELD OFFICE CITIES, INCLUDING JAKARTA, AHMEDABAD, GUANGZHOU, BUENOS AIRES, AND RIO DE JANEIRO. ITDP STAFF USED THIS OPPORTUNITY TO GENERATE PRESS COVERAGE FOR PARKING REFORM IN THEIR CITIES, AS WELL AS TO NETWORK WITH PARTNER ORGANIZATIONS ON PARKING REFORM.

EXPENSES \$ 748,314. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

CLIMATE AND TRANSPORT POLICY (POLICY)

ITDP WORKS AT THE LOCAL, NATIONAL, AND INTERNATIONAL LEVELS TO

ENCOURAGE GOVERNMENTS AND OTHER AUTHORITIES TO INCORPORATE POLICIES TO

REDUCE TRANSPORT-RELATED EMISSIONS AND TRAFFIC CONGESTION, WHILE 132212 Schedule O (Form 990 or 990-EZ) (2011) 37

 

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 Page 2

 Name of the organization
 INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY
 Employer identification number 52-1399520

 ENSURING ADEQUATE FUNDING FOR SUSTAINABLE MOBILITY PROGRAMS. ITDP'S

 GLOBAL POLICY AND RESEARCH PROGRAM FOCUSES ON RESEARCH AND PUBLICATION

 OF BEST PRACTICES TO INFLUENCE KEY PUBLIC AND PRIVATE DECISION-MAKERS,

 AND FORGES AND SUSTAINS RELATIONSHIPS WITH MULTILATERAL DEVELOPMENT

 BANKS, AND OTHER KEY PLAYERS, TO INCREASE FUNDING AND ENCOURAGE

 POLICIES FAVORABLE TO SUSTAINABLE TRANSPORT.

IN 2011, ITDP'S REPORTS WERE RECEIVED WITH FAVORABLE AND SUBSTANTIAL MEDIA INTEREST. THESE REPORTS INCLUDED: EUROPE'S NEW VIBRANT LOW CAR(BON) COMMUNITIES, EUROPEAN PARKING U-TURN: FROM ACCOMMODATION TO REGULATION, GUANGZHOU BRT EMISSIONS IMPACTS, AND RECAPTURING GLOBAL LEADERSHIP IN BUS RAPID TRANSIT: A SURVEY OF SELECT US CITIES.

IN THE AREA OF EMISSIONS MONITORING, ITDP PUBLISHED POTENTIAL CARBON REDUCTION BENEFITS OF CLIMATE WORKS TRANSPORT SYSTEMS AND URBAN PLANNING INTERVENTIONS IN SELECTED WORLD REGION. IN THIS REPORT, ITDP'S GHG ANALYSIS SHOWS A CO2 REDUCTION POTENTIAL OF 35% (2+ GT) BY 2030 FOR TRANSPORT SYSTEMS IN CHINA, INDIA, MEXICO, AND BRAZIL. OUR ANALYSIS OF GUANGZHOU'S BRT AND NMT FACILITIES ESTIMATED CO2 REDUCTIONS OF 0.85 MT IN THE FIRST DECADE OF OPERATION, THE HIGHEST PER-KM EMISSION REDUCTION OF ANY BRT IN THE WORLD. IN ADDITION, ITDP CONTINUED WORKING ON A REPORT WITH THE INTER-AMERICAN DEVELOPMENT BANK, REDUCING GREENHOUSE GAS EMISSIONS FROM TRANSPORTATION PROJECTS, PROGRAMS, AND PLANS, AND CONTINUES TO REFINE AND DISSEMINATE TEEMP GHG SKETCH MODELS.

AS FAR AS NATIONAL POLICY, ITDP HAS GAINED STRONG TRACTION WITH THE MINISTRY OF URBAN DEVELOPMENT (MOUD). ITDP HAS BEEN ASKED TO PROVIDE INPUTS ON VARIOUS NATIONAL POLICY DOCUMENTS AND TOOLKITS. ITDP, UPON 132212 01-23-12 Schedule O (Form 990 or 990-EZ) (2011) 38 11140904 745960 19700 2011.04020 INSTITUTE FOR TRANSPORTATIO 19700 1

| Schedule O (Form 990 or 990-EZ) (2011)                                          | Page 2                                    |
|---------------------------------------------------------------------------------|-------------------------------------------|
| Name of the organization INSTITUTE FOR TRANSPORTATION AND<br>DEVELOPMENT POLICY | Employer identification number 52-1399520 |
|                                                                                 | 52 1399520                                |
| INVITATION FROM THE NATIONAL MISSION FOR SUSTAINABLE HABI                       | TAT, DRAFTED                              |
| GUIDELINES AND BENCHMARKS FOR SUSTAINABLE TRANSPORT AND UN                      | RBAN DESIGN.                              |
| THIS DOCUMENT, THOUGH NOT OFFICIALLY NOTIFIED, IS WIDELY U                      | UNDERSTOOD TO                             |
| GUIDE THE SECOND PHASE OF THE NATIONAL URBAN RENEWAL MISS                       | ION, A GRANT                              |
| MAKING INITIATIVE BY MOUD. MOUD HAS ACKNOWLEDGED THAT ITD                       | P'S SUPPORT IN                            |
| SHAPING A NUMBER OF POLICY DOCUMENTS INFLUENCED ITS SUBMIS                      | SSION TO THE                              |
| 12TH FIVE YEAR PLAN TO A GREAT EXTENT.                                          |                                           |
| EXPENSES \$ 930,161. INCLUDING GRANTS OF \$ 0. REVENUE S                        | \$ 0.                                     |
|                                                                                 |                                           |
| FORM 990, PART V, LINE 4B, LIST OF FOREIGN COUNTRIES:                           |                                           |
| MEXICO, BRAZIL, INDONESIA, INDIA,                                               |                                           |
| CHINA, SOUTH AFRICA, GHANA                                                      |                                           |
|                                                                                 |                                           |
| FORM 990, PART VI, SECTION A, LINE 4: DURING THE YEAR THE                       | ORGANIZATION                              |
| UPDATED THE BY-LAWS TO INCLUDE THE CHIEF OPERATING OFFICE                       | R AS A SIGNATORY                          |

ON CONTRACTS; TO ALLOW BOARD MEMBERS WITH EMERITUS STATUS TO PARTICIPATE IN BOARD MEETINGS; AND THE TITLE OF THE EXECUTIVE DIRECTOR WAS UPDATED TO CHIEF EXECUTIVE OFFICER.

FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 WAS PREPARED BY THE OUTSIDE ACCOUNTANTS AND REVIEWED BY THE CHIEF FINANCIAL OFFICER AND THE FINANCE COMMITTEE BEFORE SUBMISSION. THE ENTIRE BOARD RECEIVES A COPY OF THE FORM 990 PRIOR TO FILING WITH THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C: THE ORGANIZATION MONITORS AND ENFORCES THE CONFLICT OF INTEREST POLICY.

1

| AN INTERESTED PERSON N | IAY MAKE A PRESEN | NTATION AT THE | BOARD OR COMMITTEE                     |
|------------------------|-------------------|----------------|----------------------------------------|
| 132212<br>01-23-12     |                   |                | Schedule O (Form 990 or 990-EZ) (2011) |
|                        |                   | 39             |                                        |
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|---------------------------------------------------------------------------------|-------------------------------------------|--|--|
| Name of the organization INSTITUTE FOR TRANSPORTATION AND<br>DEVELOPMENT POLICY | Employer identification number 52-1399520 |  |  |
| MEETING, BUT AFTER SUCH PRESENTATION, HE/SHE LEAVES THE M                       | EETING DURING THE                         |  |  |
| DISCUSSION OF, AND THE VOTE ON, THE TRANSACTION OR ARRANG                       | EMENT THAT RESULTS                        |  |  |
| IN THE CONFLICT OF INTEREST.                                                    | ···· .                                    |  |  |

THE CHAIRPERSON OF THE BOARD OR COMMITTEE IF APPROPRIATE, APPOINTS A DISINTERESTED PERSON OR COMMITTEE TO INVESTIGATE ALTERNATIVES TO THE PROPOSED TRANSACTIONS ARRANGEMENT.

AFTER EXERCISING DUE DILIGENCE, THE BOARD OR COMMITTEE DETERMINES WHETHER THE CORPORATION CAN OBTAIN A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT WITH REASONABLE EFFORTS FROM A PERSON OR ENTITY THAT WOULD NOT GIVE RISE TO A CONFLICT OF INTEREST.

IF A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT IS NOT REASONABLY ATTAINABLE UNDER CIRCUMSTANCES THAT WOULD NOT GIVE RISE TO CONFLICT OF INTEREST, THE BOARD OR COMMITTEE DETERMINES BY A MAJORITY VOTE OF THE DISINTERESTED DIRECTORS WHETHER THE TRANSACTION OR ARRANGEMENT IS IN THE CORPORATION'S BEST INTEREST AND FOR ITS OWN BENEFIT, AND WHETHER THE TRANSACTION IS FAIR AND REASONABLE TO THE CORPORATION, AND IT MAKES ITS DECISION AS TO WHETHER TO ENTER INTO THE TRANSACTION OR ARRANGEMENT IN CONFORMITY WITH SUCH DETERMINATION.

THE SAME POLICY APPLIES TO ALL EMPLOYEES.

 FORM 990, PART VI, SECTION B, LINE 15A: AN ANNUAL REVIEW OF THE TOP

 MANAGEMENT OFFICIAL IS DONE BY THE BOARD OF DIRECTORS. THE SALARY IS

 COMPARED WITH OTHER SOURCES TO MAKE SURE COMMENSURATE WITH OTHER SIMILAR

 NON-PROFITS. IT IS DOCUMENTED AND PUT IN PERSONNEL FILE. THE LAST SALARY

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 Schedule O (Form 990 or 990-EZ) (2011)

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 Schedule O (Form 990 or 990-EZ) (2011)
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 Name of the organization
 INSTITUTE FOR TRANSPORTATION AND
 Employer identification number

 DEVELOPMENT POLICY
 52-1399520

REVIEW WAS CONDUCTED IN JANUARY 2011.

AN ANNUAL REVIEW IS DONE FOR ALL EMPLOYEES OF THE ORGANIZATION BY THEIR SUPERVISORS. COMPENSATION IS BASED ON THE SALARY RANGES APPROVED FOR EACH POSITION. SALARY RANGES ARE DETERMINED BY COMPARING THE POSITIONS TO SIMILAR NONPROFITS.

FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS AVAILABLE UPON REQUEST.

FORM 990, PART VII

ENRIQUE PENALOSA AND GERHARD MENCKHOFF, BOARD MEMBERS, RECEIVED

COMPENSATION FOR CONSULTING SERVICES PROVIDED TO THE ORGANIZATION

UNRELATED TO THEIR BOARD DUTIES. THE AMOUNT OF THIS COMPENSATION HAS

BEEN REPORTED ON PART VII.

Schedule O (Form 990 or 990-EZ) (2011)

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| Department of the Treasury<br>Internal Revenue Service                                                                              | Related Organizations<br>ete if the organization answered "Ye<br>Attach to Form 990. |                                                            | ne <b>33, 34, 35, 36,</b> o   | r 37.                                              |                                            | MB No. 1545<br><b>2011</b><br>pen to Pu<br>Inspecti | ublic                                |
|-------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------------------------------|-------------------------------|----------------------------------------------------|--------------------------------------------|-----------------------------------------------------|--------------------------------------|
| Name of the organization INSTITUTE FOR DEVELOPMENT PO                                                                               | TRANSPORTATION AND<br>DLICY                                                          |                                                            |                               | -                                                  | Employer identifi<br>52-1399               |                                                     | Imber                                |
| Part I Identification of Disregarded Entities (Complete                                                                             | te if the organization answered "Yes"                                                | to Form 990, Part IV, line 33.                             | .)                            |                                                    |                                            |                                                     |                                      |
| (a)<br>Name, address, and EIN<br>of disregarded entity                                                                              | <b>(b)</b><br>Primary activity                                                       | <b>(c)</b><br>Legal domicile (state or<br>foreign country) | (d)<br>Total incom            | (e)<br>e End-of-year a                             | ssets Direct o                             | (f)<br>controlling<br>ntity                         | )                                    |
| ITDP MEXICO A.C 98-0666674<br>AV. MEXICO #69, COLONIA HIPODROMO, CONDESA,<br>MEXICO CITY, DF CP, MEXICO, MEXICO 06100               | SUSTAINABLE TRANSPORTATION                                                           | MEXICO                                                     | 472,                          | 522. 54                                            | ,463.ITDP                                  |                                                     |                                      |
| GUANGZHOU MODERN BRT AND SUSTAINABLE<br>TRANSPORT INSTITUTE - 98-0666672, 13TH<br>FLOOR, 348 EAST, HUANSHI DONG LU, GUANGZHOU,      | SUSTAINABLE TRANSPORTATION                                                           | CHINA                                                      | 285,                          | 074. 77                                            | ,532.ITDP                                  |                                                     |                                      |
| INSTITUTUTO DE POLITICAS DE TRANSPORTE E<br>DESENVOLVIMENTO - 98-0666675, AV. JORNALISTA<br>RICARDO MARINHO 360, SALA 126, BARRA DA | SUSTAINABLE TRANSPORTATION                                                           | BRAZIL                                                     | 140,                          | 979. 24                                            | ,865.ITDP                                  |                                                     |                                      |
| URBAN MOBILITY TRANSFORMATION SERVICES<br>PRIVATE LIMITED - 98-0683919, 301 PARITOSH,<br>NR DARPANA ART ACADEMY, USMANPURA,         | SUSTAINABLE TRANSPORTATION                                                           | INDIA                                                      | 318,                          | 851. 17                                            | ,646.ITDP                                  |                                                     | 71 A                                 |
| Part II Identification of Related Tax-Exempt Organiz<br>organizations during the tax year.)                                         | ations (Complete if the organization a                                               | nswered "Yes" to Form 990,                                 | , Part IV, line 34 bea        | cause it had one or                                | more related tax-exe                       | mpt                                                 |                                      |
| (a)<br>Name, address, and EIN<br>of related organization                                                                            | <b>(b)</b><br>Primary activity                                                       | <b>(c)</b><br>Legal domicile (state or<br>foreign country) | (d)<br>Exempt Code<br>section | <b>(e)</b><br>Public charity<br>status (if section | <b>(f)</b><br>Direct controlling<br>entity | cont                                                | g)<br>512(b)(13)<br>trolled<br>tity? |
|                                                                                                                                     |                                                                                      |                                                            |                               | 501(c)(3))                                         |                                            | Yes                                                 | No                                   |
|                                                                                                                                     |                                                                                      |                                                            |                               |                                                    | <u></u>                                    |                                                     |                                      |
|                                                                                                                                     |                                                                                      |                                                            |                               |                                                    |                                            |                                                     |                                      |
| ······································                                                                                              |                                                                                      |                                                            |                               |                                                    |                                            |                                                     |                                      |
| ·                                                                                                                                   |                                                                                      |                                                            |                               |                                                    |                                            |                                                     |                                      |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2011

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# Schedule R (Form 990) 2011 DEVELOPMENT POLICY

| (a)                                            | (b)              | (c)                                       | (d)                          | (e)                                                                   | (f)                   | (g)                               | ()                   | 1)              | (i)                                           | (i)                                | (k)                   |
|------------------------------------------------|------------------|-------------------------------------------|------------------------------|-----------------------------------------------------------------------|-----------------------|-----------------------------------|----------------------|-----------------|-----------------------------------------------|------------------------------------|-----------------------|
| Name, address, and EIN of related organization | Primary activity | Legal<br>domicile<br>(state or<br>foreign | Direct controlling<br>entity | Predominant income<br>(related, unrelated,<br>excluded from tax under | Share of total income | Share of<br>end-of-year<br>assets | Disprop<br>ate alloc |                 | Code V-UBI<br>amount in box<br>20 of Schedule | General or<br>managirg<br>partner1 | Percentag<br>ownershi |
|                                                | country)         |                                           | sections 512-514)            |                                                                       |                       | Yes                               | No                   | K-1 (Form 1065) | Yes No                                        |                                    |                       |
|                                                |                  |                                           |                              |                                                                       |                       |                                   |                      |                 |                                               |                                    |                       |
|                                                |                  |                                           |                              |                                                                       |                       |                                   |                      | -               |                                               |                                    |                       |
|                                                | _                |                                           |                              |                                                                       |                       |                                   |                      |                 |                                               |                                    |                       |
|                                                |                  |                                           |                              |                                                                       |                       |                                   | -                    | -               |                                               |                                    |                       |
|                                                |                  |                                           |                              |                                                                       |                       |                                   |                      |                 |                                               |                                    |                       |
|                                                |                  |                                           |                              |                                                                       |                       |                                   | -                    |                 |                                               |                                    |                       |
| ······································         | -                |                                           |                              |                                                                       |                       |                                   |                      |                 |                                               |                                    |                       |
|                                                | -                |                                           |                              |                                                                       |                       |                                   |                      |                 |                                               |                                    |                       |

| (a)<br>Name, address, and EIN<br>of related organization | (b)<br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | <b>(d)</b><br>Direct controlling<br>entity | (e)<br>Type of entity<br>(C corp, S corp,<br>or trust) | (f)<br>Share of total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Percentage<br>ownership |
|----------------------------------------------------------|-------------------------|-----------------------------------------------------------|--------------------------------------------|--------------------------------------------------------|---------------------------------|------------------------------------------|--------------------------------|
|                                                          |                         |                                                           |                                            |                                                        |                                 |                                          |                                |
|                                                          |                         |                                                           |                                            |                                                        |                                 |                                          |                                |
|                                                          |                         |                                                           |                                            |                                                        |                                 |                                          |                                |
|                                                          |                         |                                                           |                                            |                                                        |                                 |                                          |                                |
|                                                          |                         |                                                           |                                            |                                                        |                                 |                                          |                                |

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Schedule R (Form 990) 2011 DEVELOPMENT POLICY

| Par | Y Transactions With Related Organizations (Complete if the organi                   | zation answered "Yes" to Form           | 990, Part IV, line 34, 35, 35a, or 3  | 6.)                                                    |           |           | _  |
|-----|-------------------------------------------------------------------------------------|-----------------------------------------|---------------------------------------|--------------------------------------------------------|-----------|-----------|----|
| Not | e. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule | 9.                                      |                                       |                                                        | Freedom   | Yes       | No |
| 1   | During the tax year, did the organization engage in any of the following t          | ransactions with one or more re         | elated organizations listed in Parts  | II-IV?                                                 |           |           |    |
| а   | Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a control  | led entity                              |                                       |                                                        | 1a        | _         |    |
| ь   | Gift, grant, or capital contribution to related organization(s)                     |                                         |                                       |                                                        | 16        |           |    |
| С   | Gift, grant, or capital contribution from related organization(s)                   |                                         |                                       |                                                        | 1c        |           |    |
| d   | Loans or loan guarantees to or for related organization(s)                          |                                         |                                       |                                                        | 1d        |           |    |
| e   | Loans or loan guarantees by related organization(s)                                 |                                         |                                       |                                                        | <u>1e</u> |           |    |
| f   | Sale of assets to related organization(s)                                           |                                         |                                       |                                                        | 1f        |           |    |
|     | Purchase of assets from related organization(s)                                     |                                         |                                       |                                                        |           |           |    |
| h   | Exchange of assets with related organization(s)                                     |                                         |                                       |                                                        | 1h        |           |    |
| i   | Lease of facilities, equipment, or other assets to related organization(s)          |                                         |                                       |                                                        | 1i        |           |    |
| j   | Lease of facilities, equipment, or other assets from related organization(          | s)                                      |                                       |                                                        | _1j       | ********* | 5  |
| k   | Pertormance of services or membership or fundraising solicitations for re-          | elated organization(s)                  |                                       |                                                        | 1k        |           |    |
| 1   | Performance of services or membership or fundraising solicitations by re-           | elated organization(s)                  |                                       |                                                        | 11        | 1         |    |
| m   | Sharing of facilities, equipment, mailing lists, or other assets with related       | l organization(s)                       |                                       |                                                        | 1m        |           |    |
| n   | Sharing of paid employees with related organization(s)                              |                                         |                                       |                                                        | 1n        |           |    |
| 0   | Reimbursement paid to related organization(s) for expenses                          |                                         |                                       |                                                        | 10        |           |    |
| р   | Reimbursement paid by related organization(s) for expenses                          |                                         |                                       |                                                        | 1p        |           |    |
| q   | Other transfer of cash or property to related organization(s)                       |                                         |                                       |                                                        | 1q        |           |    |
|     | Other transfer of cash or property from related organization(s)                     |                                         |                                       |                                                        |           |           |    |
| 2   | If the answer to any of the above is "Yes," see the instructions for inform         | nation on who must complete t           | his line, including covered relations | ships and transaction thresholds.                      |           |           |    |
|     | (a)<br>Name of other organization                                                   | <b>(b)</b><br>Transaction<br>type (a∙r) | (c)<br>Amount involved                | <b>(d)</b><br>Method of determining<br>amount involved |           |           |    |
| (1) |                                                                                     |                                         |                                       |                                                        |           |           |    |
| (2) |                                                                                     |                                         |                                       |                                                        |           |           |    |
| (3) |                                                                                     |                                         |                                       |                                                        |           |           |    |
|     |                                                                                     |                                         |                                       |                                                        |           |           |    |

(4)

(5)

(6)

Schedule R (Form 990) 2011 DEVELOPMENT POLICY

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#### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a)<br>Name, address, and EIN                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (b)<br>Primary activity | (c)<br>Legal domicile         | (d)<br>Predominant income                                                                 | (e)<br>Are all<br>partners sec.<br>501(c)(3)<br>orgs.? | (f)<br>Share of | (g)<br>Share of       | (h)<br>Dispropor-                 | (i)<br>Code V-UBI                                                | (j)<br>General or              | (k)<br>Percentac |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------------|-------------------------------------------------------------------------------------------|--------------------------------------------------------|-----------------|-----------------------|-----------------------------------|------------------------------------------------------------------|--------------------------------|------------------|
| of entity                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Primary activity        | (state or foreign<br>country) | Predominant income<br>(related, unrelated,<br>excluded from tax<br>under section 512-514) | 501(c)(3)<br>orgs.?                                    | total<br>income | end-of-year<br>assets | tionate<br>allocations?<br>Yes No | Code V-UBI<br>amount in box 20<br>of Schedule K-1<br>(Form 1065) | managing<br>partner?<br>Yes No | ownershi         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                         |                               |                                                                                           |                                                        |                 |                       |                                   |                                                                  |                                |                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                         |                               |                                                                                           |                                                        |                 |                       |                                   |                                                                  |                                |                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                         |                               |                                                                                           |                                                        |                 |                       |                                   |                                                                  |                                |                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                         |                               |                                                                                           |                                                        |                 |                       |                                   |                                                                  |                                |                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | _                       |                               |                                                                                           |                                                        |                 |                       |                                   |                                                                  |                                |                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | _                       |                               |                                                                                           |                                                        |                 |                       |                                   |                                                                  |                                |                  |
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Schedule R (Form 990) 2011 DEVE Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).

PART I, IDENTIFICATION OF DISREGARDED ENTITIES:

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GUANGZHOU MODERN BRT AND SUSTAINABLE TRANSPORT INSTITUTE

EIN: 98-0666672

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